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Columbia Economic Development Corporation

Meeting Minutes
COLUMBIA ECONOMIC DEVELOPMENT CORPORATION
LOAN COMMITTEE
December 13, 2021
One Hudson City Centre, Suite 301
Hudson, New York

A regularly scheduled meeting of Columbia Economic Development Corporation’s (CEDC) Loan Committee meeting was held via Zoom and in person due to the COVID-19 outbreak, on December 13, 2021. Ms. Sterling - Acting Chair, called the meeting to order at 1:04pm.

Attendee Name	Title	Status	Arrived/Departed
David Fingar	Committee Member	Excused	
John Lee	Committee Chair	Excused	
Kenneth Leggett	Committee Member	Present via Zoom	
Michael Molinski	Committee Member	Present	
Seth Rapport	Committee Member	Present via Zoom	
Sarah Sterling	Committee Member	Present	
Brian Stickle	Committee Member/Alternate	Present via Zoom	
F. Michael Tucker	President/CEO	Present	
Andy Howard	CEDC Attorney	Present	
Lauren Cranna	Business Development Partner	Present	
Lisa Drahushuk	Administrative Supervisor	Present	
Martha Lane	Business Development Director	Present	
Cat Lyden	Assistant Admin and Bookkeeper	Present	

Minutes:

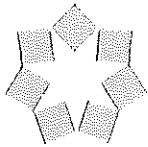
Ms. Sterling asked if there were any changes to the minutes of November 15, 2021. *With no changes, Mr. Leggett made a motion, seconded by Mr. Rapport to approve the minutes from November 15, 2021. Carried.*

Portfolio Review:

Ms. Lane reviewed the Portfolio Report. She noted Browns had paid and was now current. She noted Train Time’s latest potential buyer appeared no longer interested, but another buyer located in Texas had contacted the principals about purchasing the train. She noted 711 CR3 LLC and Hudson Clothier were currently one payment behind. *Mr. Rapport made a motion, seconded by Mr. Molinski to recommend the report to the full board for their review and approval. Carried.*

The NY Speed Shop LLC Loan Request:

Ms. Sterling noted that the applicant for this loan was the brother of the latest candidate for a CEDC board seat. She stated she had reviewed the anti-nepotism and conflict of interest policy for guidance as to any potential conflict of interest. She felt there needed to be a statement in the record addressing the situation.



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Mr. Tucker stated Michael Benson, the loan applicant was brother to Joseph Benson, the person who was being reviewed for a CEDC Board seat. He noted Joseph Benson was not currently on the Board and would not be voting on this loan. Ms. Sterling asked that Mr. Joseph Benson be counseled about the conflict of interest and his actions. Mr. Howard stated he would review the conflict policy regarding Board members and their families and loans and would report back to the Board.

Ms. Lane stated the loan was to The New York Speed Shop, LLC in the amount of \$23,500. The SBA loan would be used for equipment and working capital. She noted the interest rate was 5%, with a term of 72 months. Collateral would be a lien on equipment as well as the personal guarantee of the principal. *Mr. Rapport made a motion, seconded by Mr. Leggett to approve the loan as presented, subject to a confirmation of the applicable zoning allowing the use and reviewing the insurance for adequate coverage for CEDC. Carried.*

Velo Domestique Loan Request:

Mr. Stickles recused himself from the discussion and vote due to a banking relationship with the client. Mr. Howard noted he had provided legal advice to this client in the past. Ms. Lane stated the amount of the loan was a \$15,000 from the SBA. The funds would be used for inventory and working capital. The interest rate would be 5% with a term of 60 months. Collateral would consist of a lien on all business assets as well as the personal guarantee of the principal. *Mr. Rapport made a motion, seconded by Mr. Molinski to approve the loan as presented. Carried.*

Tivoli Mushroom LLC. Loan Request:

Ms. Cranna stated the request was for \$75,000, \$15,000 from SBA and the remaining \$60,000 from CEDC. The funds would be used for equipment, materials and working capital. The proposed interest rate was 5% with 72 monthly payments for each loan. Collateral would be a lien on all business assets and the personal guarantee of the principal. *Mr. Molinaro made a motion, seconded by Mr. Rapport to recommend the loan to the full board as presented. Carried.*

With no further business and no public comment, Mr. Molinaro made a motion, seconded by Mr. Leggett to adjourn the meeting. Carried. The meeting adjourned at 1:51pm.

Respectfully submitted by Lisa Drahushuk