

Meeting Minutes COLUMBIA ECONOMIC DEVELOPMENT CORPORATION LOAN COMMITTEE July 18, 2022

One Hudson City Centre, Suite 301 Hudson, New York

A regularly scheduled meeting of Columbia Economic Development Corporation's (CEDC) Loan Committee meeting was held via Zoom and in person due to the COVID-19 outbreak in accordance with the current Executive Order, on July 18, 2022. Mr. Leggett –Chair, called the meeting to order at 1:00pm.

Attendee Name	Title	Status	Arrived/Departed
David Fingar	Committee Member	Present in person	
Kenneth Leggett	Committee Member	Present in person	
Michael Molinski	Committee Member	Present via Zoom	
Sarah Sterling	Committee Member	Present via Zoom	
Brian Stickles	Committee Member/Alternate	Excused	
F. Michael Tucker	President/CEO	Present in person	
Andy Howard	CEDC Attorney	Peesent in person	
Lisa Drahushuk	Administrative Supervisor	Present in person	
Jessica Gabriel	Senior Economic Developer	Present in person	
Martha Lane	Business Development Director	Present in person	
Cat Lyden	Assistant Admin and Bookkeeper	Present in person	

Minutes:

Mr. Leggett asked if there were any changes to the minutes of June 20, 2022. With no changes, Mr. Fingar made a motion, seconded by Mr. Molinski to approve the minutes of June 20, 2022. Carried.

Portfolio Review:

Ms. Lane reviewed the Portfolio Report. She noted that Hudson Clothier had made a payment, Heavenly Essentials stated they would bring in a payment today. She noted Quality Q's payment had been received today. Mr. Molinski made a motion, seconded by Mr. Fingar to recommend the Portfolio Report to the Full Board for approval. Carried.

Chatham Provisions Loan Request:

Ms. Lane reviewed the loan request from the company, noting the request was for a \$25,000 CEDC Loan and a \$5,000 Microloan and a \$2,500 Columbia Forward Grant. The loans each had an interest rate of 3.75% for six years. The loans would be used for working capital, materials and supplies. The collateral would consist of a second position on business assets and the personal guarantee of the principals. *Mr. Fingar made a motion, seconded by Mr. Molinski to recommend the loan to the Full Board. Carried.*



Columbia Forward:

Mr. Tucker stated he and Ms. Lane would be discussing a revision of the Columbia Forward grant component, discussing an upper limit to the eligible loan amount, as well as a limit to the number of \$2,500 grants to be given. He stated the intent was to assist a broader range of applicants.

Common Hands Farm:

Ms. Lane stated this request was for a \$10,000 SBA loan and a \$25,000 CEDC loan., as well as a \$2,500 Columbia Forward Grant. The loans would have terms of 6 years with an interest rate of 3.75%. The collateral would be a lien on business assets and the personal guaranty of the principals. *Mr. Molinski made a motion, seconded by Mr. Fingar to recommend the loan to the Full Board. Carried.*

Helping Hands HHA LLC:

Ms. Lane explained this request was for \$50,000 evenly split between the SBA loan fund and the CEDC loan fund. She stated the term would be 6 years at 3.75% to be used for equipment, materials and working capital. Collateral would be a lien on business assets and a mortgage on a property. *Mr. Moliniski made a motion, seconded by Mr. Fingar to recommend the loan as presented to the Full Board. Carried.*

Other Business:

Mr. Tucker stated advertisement has been placed for the two open positions. He stated Mrs. Gabriel would be working on firming up the guidelines for the Columbia Forward program. Mrs. Gabriel gave a brief outline of several of the sections of the program she would be working on which included the Loan Program. Mr. Tucker stated a meeting had been held to review the programming of the project.

With no further business and no public comment, Mr. Molinski made a motion, seconded by Mr. Fingar to adjourn the meeting. Carried. The meeting adjourned at 1:31pm.

Respectfully submitted by Lisa Drahushuk