

# Choose Columbia

Columbia Economic Development Corporation

# COLUMBIA ECONOMIC DEVELOPMENT CORPORATION NOTICE OF PUBLIC MEETING

Please take notice that there will be a regular meeting of the Columbia Economic Development Corporation's Full Board to be held in person on August 29, 2023 at 8:30am, at One Hudson City Centre, Suite 301, Hudson, NY 12534 in accordance with Public Officers Law Section 103-a. This meeting is open to the public, who will have the opportunity to attend the meeting in person at the One Hudson City Centre address or via Zoom and provide live comments. Comments can also be provided via email before and during the meeting to <a href="mailto:mtucker@columbiaedc.com">mtucker@columbiaedc.com</a>. Meeting packets are posted and available on CEDC's website: <a href="https://columbiaedc.com">https://columbiaedc.com</a>. Join Zoom Meeting: Join Zoom Meeting

 $\underline{https://us06web.zoom.us/j/85447704560?pwd=}T0txazgxU280VzQ0M2pHY3BUV3pFdz09$ 

Meeting ID: 854 4770 4560, Passcode: 506104, Dial by your location: 1 646 558 8656

Find your local number: <a href="https://us06web.zoom.us/u/kbfDiZMvRz">https://us06web.zoom.us/u/kbfDiZMvRz</a>

Dated: August 22, 2023

Sarah Sterling, Secretary Columbia Economic Development Corporation

# CEDC Board of Directors Agenda

# Members:

Ruth Adams	David Fingar	Rachel Levine	Rick Rector
Joseph Benson	Tarah Gay	Bryan Mahoney	Sean Sawyer
James Calvin	Justin Goldman	Michael Molinski	Richard Scalera
Richard Cummings	Derek Grout	Anita Otey	Sarah Sterling
Carlee Drummer	Michael Johnston	Carmine Pierro	

- 1. Chairman's Remarks
- 2. Minutes, July 25, 2023\*,
- 3. Treasurer's Report\*
- 4. CEDC Committees Report
  - a. Audit & Finance Committee (No meeting was held)
  - b. Executive Committee (No meeting was held)
  - c. Governance & Nominating Committee
    - i. Committee Candidates Appointments\*
    - ii. 2024 Board and Committee Meeting Calendar\*
  - d. Loan Committee:
    - i. Portfolio Dashboard\*
    - ii. Vex, LLC Loan Request
  - e. Workforce & Education Committee
- 5. President/CEO Report
  - a. CEDC Activities Update
    - i. 11 Warren Street Property Assignment Transfer\*
    - ii. Broadband
    - iii. Columbia Forward
    - iv. Housing
- 6. Public Comments

# Attachments:

Draft July 25, 2023 Minutes	August Committee Report	Portfolio Dashboard
Treasurer's Report	2024 Board and Committee Calendar	Vex, LLC Loan Request

<sup>\*</sup>Requires Approval



# Choose Columbia

Columbia Economic Development Corporation

# COLUMBIA ECONOMIC DEVELOPMENT CORPORATION Meeting Minutes DRAFT Tuesday, July 25, 2023

Tuesday, July 25, 2023 One Hudson City Centre, Suite 301 Hudson, NY 12534

A regularly scheduled meeting of the Columbia Economic Development Corporation (CEDC) Board of Directors was held in person at their office located at One Hudson City Centre, Suite 301, Hudson, NY 12534 on July 25, 2023. The meeting was called to order at 8:30 a.m. by David Fingar, Chair.

Attendee Name	Title	Status	Arrived/ Departed
Ruth Adams	Board Member	Absent	
Joseph Benson	Board Member	Absent	
James Calvin	Vice-Chair	Present via Zoom	
Richard Cummings	Board Member	Present in person	
Carlee Drummer	Board Member – Ex-Officio	Present in person	
David Fingar	Chair	Present in person	
Tarah Gay	Board Member	Present in person	
Justin Goldman	Board Member	Present in Person	
Derek Grout	Board Member	Absent	
Michael Johnston	Board Member	Present in person	
Kenneth Leggett	Board Member	Present in person	
Rachel Levine	Board Member	Absent	
Bryan Mahoney	Board Member	Absent	
Michael Molinski	Board Member	Present in person	
Anita Otey	Board Member	Absent	
Carmine Pierro	Board Member – Ex Officio	Absent	
Rick Rector	Board Member	Present in person	
Sean Sawyer	Board Member	Present in person	
Richard Scalera	Board Member – Ex Officio	Absent	
Sarah Sterling	Secretary	Present in person	
Andy Howard	CEDC Attorney	Present in person	
F. Michael Tucker	President/CEO	Present in person	
Jessica Gabriel	Vice President Economic Development	Present in person	
Chris Brown	Housing Coordinator	Present in person	
Martha Lane	Vice President Business Development	Present in person	
Stephen Vandenburgh	Business Development Specialist	Present in person	
Cathy Lyden	Bookkeeper	Present in person	
Riley Werner	Administrative Assistant	Present in person	
Valen Hay	Intern	Absent	
Lisa Drahushuk	Administrative Supervisor	Present in person	

Mr. Fingar called the meeting to order at 8:30am with a quorum present.

Mr. Fingar welcomed Kenneth Leggett to the meeting. He stated that Mr. Leggett had resigned earlier in the year due to a family emergency, but was interested in serving on the CEDC Board once again and asked the Board if they would consider electing him to a seat. Mr. Johnston made a motion, seconded by Ms. Sterling to elect Mr. Leggett to fill a vacancy on the CEDC Board. Carried.

# Minutes June 27, 2023:

Mr. Cummings made a motion, seconded by Mr. Johnston to approve the minutes from the June 27, 2023 meeting as presented. Carried.

# **CEDC Committees Report:**

# Audit and Finance Report:

# Treasurer's Report:

Mr. Tucker reviewed the Treasurer's Report with the Board. He noted \$16,000 would be received from NYS from the Kleinkills Farm CDBG project. He noted that he had a discussion with the Audit and Finance Committee regarding the increase in accounting fees due to the single audit required. He noted the accounting may be sent out for bid due to the increased cost.

Mr. Tucker stated Columbia County had funded CEDC's summer intern through their Summer Internship program. He stated funds remained in the budget for an intern and he would be contacting Columbia Greene Community College for intern candidates.

Mr. Tucker reviewed the balance sheet, noting an increase of \$33,000 in SBA funding. He stated deferred income consisted of prepaid County funds for Columbia Forward and an advance of \$240,000 on the service contract amount due for July 1 to December 31, 2023, noting that allowed CEDC to enter into a contract to purchase 11 Warren Street. He noted the County continued to do their due diligence on the property, stating the title work and the survey has been completed. He stated they were moving forward with a resolution on August 9 to enter into a contract with CEDC to allow an assignment of the sale contract to the County in the amount of \$175,000.

Mr. Fingar asked if there were any further questions. With no questions presented, he called for a motion to approve the report as presented. Mr. Leggett made a motion, seconded by Ms. Sterling to approve the report as presented. Carried.

# Loan Committee:

# Portfolio Dashboard:

Ms. Lane reviewed the dashboard with the Board, noting Client D had been sent a final demand letter. Loan Client F had requested their \$23,700 loan be restructured. *Mr. Johnston made a motion to approve the report as presented, seconded by Mr. Sawyer. Carried.* 

# After Owls LLC:

Mr. Vandenburgh stated the loan request was for a \$30,000 CEDC loan for a term of 10 years and a \$20,000 SBA loan for a term of 6 years, both at 6% interest. The funds would be used for working capital. Collateral would be a lien on business assets and the personal guarantee of the principals. *Mr. Cummings made a motion seconded by Mr. Molinski to approve the loan as presented. Carried.* 

# Kinderhook Books, LLC:

Mr. Vandenburgh stated the loan request was for a \$30,000 CEDC loan for a term of 10 years and a \$20,000 SBA loan for a term of 6 years, both at 6% interest. The funds would be used for inventory and working capital. Collateral would be a second mortgage on their residence and the personal guarantee of the principals. *Ms. Sterling made a motion, seconded by Mr. Molinski to approve the loan as presented. Carried.* 

# The Meat Hook Hudson, LLC:



# Choose Columbia

Columbia Economic Development Corporation

Ms. Lane stated the request was for a \$50,000 CEDC loan for a term of 10 years and a \$25,000 SBA loan for a term of 6 years, both at 6% interest. The funds would be used for equipment purchase and working capital. Collateral would be a lien on business assets and the personal guarantee of the principal. *Mr. Cummings made a motion, seconded by Ms. Sterling to approve the loan as presented. Carried.* 

Ms. Lane stated the 2022-2023 SBA TA grant has been closed out. She noted that grant had totaled \$232,000. She stated the 2023-2024 TA grant totals \$275,000. She stated the \$775,000 SBA loan to be used for the small business loans had closed last week, and she had requested the first drawdown of \$275,000. She stated 15% of that would be set aside in the loan loss reserve account. Ms. Lane stated the SBA interest charge on the funds would increase from 2% to 4% after the first 12 months. She stated the Loan Committee had discussed increasing the CEDC loan rate in order to cover the increase.

# **Workforce and Education Committee:**

Ms. Drummer reminded the Board the next meeting would be held on August 3<sup>rd</sup>. She announced Columbia Greene Community College had received \$910,000 to support healthcare specifically for the LPN program to purchase simulator equipment for the program.

# President/CEO Report:

### Broadband:

Mr. Tucker stated he and Mr. Fingar have a telephone meeting with the Connect All program, the NYS Broadband office, to discuss the unserved addresses. He estimates Columbia County needs \$2.5 - \$3 million to complete the hookups in Columbia County. He noted there would still be a number of unserved that remain difficult to hook up.

# Housing:

Mr. Tucker stated Mr. Brown had been working for 6 months and has continued to make progress with the Housing Initiative. He stated the Task Force and Committees have been set up and meet regularly. He noted a number of recommendations are being worked on including the possibility of a county land bank. Mr. Tucker reviewed a recent ruling by the US Supreme Court, which allows the County to keep the funds from the sale of property up to and including the amount due to the taxing jurisdictions for unpaid taxes and fees, any surplus must be given to the owner of the property.

Mr. Brown gave an overview of happenings of the past month. He stated an employer survey would be reviewed by the committee, then distributed to employers throughout the county. The survey would question how housing affordability issues impact their employees and business. He stated a followup survey would be sent to employees later. He announced a housing forum would be scheduled for October. He stated CEDC was supporting the creation of a Community Land Trust which would operate county wide.

Mr. Brown stated the Governor was creating a Pro Housing Community Initiative, noting the details had not been released. Mr. Tucker reviewed an event with Senator Hinchey where agricultural issues were discussed including housing. He stated he continued to work on the small solar PILOT projects that come to the County Board of Supervisors.

Mr. Tucker began a discussion regarding child care in the county. He stated Chairman Murell has asked him to become involved in discussions regarding child care that had been previously been coordinated by Bob Gibson. He noted the Department of Social Services has access to significant State funding to be able to provide grants

to families who have child care needs. He noted Social Services has been unable to get the funds out to those who need them, due to a lack of child care providers. He stated that discussions had been held with providers who stated those funds don't support the organizations. He stated CEDC needed more information about the issue in order to determine if CEDC could be a facilitator. He felt that CEDC could do a draft business plan, and contract with the Community Foundation who run the program for Columbia County residents. He thought that could at least answer the question of interest in the community.

Mr. Johnston asked if location of the facility was an issue. He noted schools were dealing with less students and excess room in the school buildings should be available. Dr. Drummer suggested Mr. Tucker involve Chris Nardone as he was working on a related project. Mrs. Gabriel noted that Ichabod Crane has a daycare program that could be used as a template. Mr. Johnston stated someone needs to step up and take over this issue. Mr. Rector noted daycare should be an important portion of affordable housing. Mr. Goldman felt that this was important if you are attracting younger people.

Mr. Tucker outlined the CFA projects and asked Mrs. Gabriel to give an annual report on the Columbia Forward program. Mrs. Gabriel stated \$299,000 in loans, \$22,250 in grants and technical assistance was provided to 56 businesses. She noted that networking events had been held and CEDC had partnered with Town Supervisors, economic development committees and local business associations. She stated the Office of Community Renewal had invited CEDC to submit a full application for a \$300,000 Microenterprise Grant. The grant would be used for grants to small businesses of up to \$25,000 to be used for working capital, inventory, etc.

Mrs. Gabriel stated Greene County has asked CEDC to partner with them on a Brownfield program. The joint application would assist in preparing sites for reuse. She has reached out to the Supervisors for potential sites. Greene County has hired a consultant to assist with the project.

Mr. Tucker stated Columbia County would be holding their Climate Carnival this year and asked if the Board would approve CEDC acting as their fiscal agent. He noted the funds would come to CEDC and the county would direct CEDC how to disburse the funds. Ms. Gay made a motion, seconded by Mr. Leggett to authorize Mr. Tucker to enter into an agreement with Columbia County to accept the Climate Carnival donations and disburse the funds at their direction. Carried with Mr. Fingar in opposition.

With no other business to be conducted, and no public comment, Mr. Johnston made a motion, seconded by Mr. Rector to adjourn the meeting. Carried. The meeting adjourned at 9:35am.

Respectfully submitted by Lisa Drahushuk

# Columbia Economic Development Corporation (CEDC) Balance Sheet Comparison As of July 31, 2023

				Tot	al		
	Aso	f Jul 31, 2023	As	of Jul 31, 2022 (PY)		Change	% Change
SSETS	***************************************						
Current Assets							
Bank Accounts							
Checking and Savings						0.00	
Grants Cash Accounts						00,0	
1040-01 Key - BTCF County Grant		0.00		9,534.00		-9,534.00	-100.00%
Total Grants Cash Accounts	\$	0.00	\$	9,534.00	-\$	9,534.00	-100.00%
Hudson Bonds Accounts						0.00	
1032-01 Key Bank - Hudson Bonds Awards		0.00		372.41		-372.41	-100.00%
Total Hudson Bonds Accounts	\$	0.00	\$	372.41	-\$	372.41	-100.00%
Loan CEDC Cash Accounts						0,00	
1000-02 Loan Community Ckg 6489		73,435.81		101,137.78		-27,701.97	-27.39%
1020-01 1003-Community Svgs DM SC		0.00		748,800.01		-748,800.01	~100,00%
1020-03 Community - CD		400,000.00				400,000.00	
1020-04 Loan CEDC Money Market		287,623.61				287,623.61	
Total Loan CEDC Cash Accounts	\$	761,059.42	\$	849,937.79	-\$	88,878.37	-10.46%
Operating Bank Accounts						0.00	
1000-00 Checking -Key Bank (4176)		85,281.47		249,984.36		-164,702.89	-65.89%
1001-00 Key -Membership payments		1,261.10		0.00		1,261.10	
1021-00 Key Bank - Gold MM Savings		279,167.64		295,346.16		-16,178.52	-5.48%
Total Operating Bank Accounts	\$	365,710.21	\$	545,330.52	-\$	179,620.31	-32.94%
Reserve CEDC Cash Accounts		0.00		21.72		-21.72	-100.00%
1031-00 BOGC - Reserve		215,452.25		213,435.59		2,016.66	0.94%
Total Reserve CEDC Cash Accounts	\$	215,452,25	\$	213,457.31	\$	1,994.94	0.93%
Reserve SBA Cash Accounts						0.00	
1100-04 Key Bank - LLR #3		0.00		0.08		-0.08	-100.00%
1100-05 Key Bank - LLR #4		0.00		13,055.16		-13,055,16	-100.00%
1100-06 Bank of Greene County - LLR #5		40,173.79		40,125.63		48.16	0.12%
1100-08 Bank of Greene County - LLR #6		42,198.90		42,148.31		50,59	0.12%
1100-09 Key Bank - LLR #7		37,600.00		37,600.00		0,00	0,00%
1100-12 Key Bank - LLR #8		45,000.00		45,000.00		0.00	0.00%
1100-14 Key Bank - LLR #9		64,360.53		51,304.98		13,055.55	25,45%
1100-16 Key Bank - LLR #10		41,916.74		01,001,00		41,916.74	25,157
Total Reserve SBA Cash Accounts	\$	271,249.96	\$	229,234.16	\$	42,015.80	18.33%
Total Checking and Savings		1,613,471.84		1,847,866.19		234,394.35	-12.68%
Loan SBA Cash Account (Header)	•	1,010,11101	*	1,041,000115	*	0.00	12.00%
1100-01 SBA Key - RLF #3		0.00		0.11		-0.11	-100,00%
1100-02 SBA Key - RLF #4		1,707.21		29,882.31		-28,175.10	-94,29%
1100-03 SBA Bank of Greene Cty - RLF #5		49,380,09		63,446.46		-14,066.37	-22.17%
1100-07 SBA Bank of Greene Cty - RLF #6		106,409.45		103,285.87		3,123.58	3.02%
1100-10 SBA Key - RLF #7		76,836.70		63,183.56		13,653.14	21.61%
•							
1100-11 SBA Key - RLF #8		61,062.27		27,783.79 69,532.59		33,278.48	119,78%
1100-13 SBA Key - RLF #9		24,678.44		69,532.59		-44,854.15	-64.51%
1100-15 SBA Key - RLF #10		275,000.00		057 444 00		275,000.00	CO COM
Total Loan SBA Cash Account (Header)	\$	595,074.16		357,114.69		237,959.47	66.63%
Total Bank Accounts	\$	2,208,546.00	Þ	2,204,980.88	Þ	3,565.12	0.16%
Other Current Assets		0.00		0.007.00		0.007.00	100 000
1201-01 *Undeposited Funds		0.00		9,037.22		-9,037.22	-100,00%
1210 Inventory Asset		= .		**		0.00	.== =
1210-01 Cash-9H Land		0.00		-22,400.00		22,400.00	100.00%
1210-02 Deposit- 9H land		0.00		44,800.00		-44,800.00	-100.00%
Total 1210 Inventory Asset	\$	0.00	\$	22,400.00	-\$	22,400.00	-100.00%
1211-08 Loan Receivable HV Creamery		45,000.00		45,000.00		0.00	0.00%
1211-09 Loan Receivable Klocke Estates		150,000.00		150,000.00		00,0	0.00%
1211-10 Loan Receivable Return Brewery		41,695.87				41,695.87	
Accounts Receivable (Header)						0.00	
1115-06 SBA Technical Assistance		76,310.56		65,279,35		11,031.21	16.90%

1115-07 Columbia County		38,333.32		-81,666,66		119,999.98	146.94%
1115-09 Hudson IDA		5,832.97		2,499.66		3,333.31	133.35%
1115-10 Due from HBC		0.00		1,275.00		-1,275.00	-100.00%
1115-11 City Council - Shared Streets		0.00		2,500.00		-2,500.00	-100.00%
1115-12 Columbia County Broadband		21,000.00		30,000.00		-9,000.00	-30,00%
1115-14 Columbia Forward		49,583.31		7,083.33		42,499.98	600,00%
1115-17 Columbia County Housing Income		7,500.00				7,500.00	
1203-01 Columbia County IDA		14,000.00		2,000.00		12,000.00	600.00%
Due From County		175,000.00				175,000.00	
Total Accounts Receivable (Header)	\$	387,560.16	\$	28,970.68	\$	358,589.48	1237.77%
CEDC - Loan Funds		0.00		-69,482.00		69,482.00	100,00%
1211-11 Loans Receivable-CEDC-01		-69,482.00				-69,482.00	
1220-01 CEDC - 01		1,127,936.77		985,266.73		142,670.04	14.48%
Total CEDC - Loan Funds	\$	1,058,454.77	\$	915,784.73	\$	142,670.04	15.58%
Inventory Asset-1						0.00	
1211-13 Loan Receivable Kleins Kill		238,000.00				238,000.00	
Total Inventory Asset-1	\$	238,000.00	\$	0.00	\$	238,000.00	
Loans Receivable (Header)						0.00	
1211-02 SBA RLF - 04		10,898.16		24,113.35		-13,215.19	-54.80%
1211-03 SBA RLF - 05		38,417.44		59,554.08		-21,136.64	-35.49%
1211-04 SBA RLF - 06		62,548.38		95,975.28		-33,426.90	-34.83%
1211-05 SBA RLF - 07		133,198.94		171,870.79		-38,671,85	-22.50%
1211-06 SBA RLF - 08		215,190.95		266,220.93		-51,029.98	-19.17%
1211-07 SBA RLF - 09		371,760.99		131,546.44		240,214.55	182.61%
Loans Receivable (Clean up)		0.00		15.05		-15.05	-100.00%
Total Loans Receivable (Header)	\$	832,014.86	\$	749,295.92	\$	82,718.94	11.04%
Total Other Current Assets	\$	2,752,725.66	\$	1,920,488.55	\$	832,237.11	43.33%
Total Current Assets	\$	4,961,271.66	\$	4,125,469.43	\$	835,802.23	20.26%
Fixed Assets							
1500-01 Furniture		8,687.28		8,687.28		0.00	0.00%
1500-02 Computers & Equipment		29,082.82		22,719.82		6,363.00	28.01%
1500-03 Website		10,037.00		10,037.00		0.00	0.00%
1500-04 Equipment		2,616.00		2,616.00		0.00	0.00%
1500-05 Land - Rt 9H Property		232,900.00				232,900.00	
1600-00 Accumulated depreciation		-35,854.90		-26,026.90		-9,828.00	-37.76%
1600-01 Accumulated Amortization ROU Asset		-36,598.00				-36,598.00	
Commerce Park Land						0.00	
Commerce Park Land - HARPIS		5,200.00		5,200.00		0.00	0.00%
Commerce Park Land Repayment		-5,200.00		-5,200.00		0.00	0,00%
Total Commerce Park Land	\$	0.00	\$	0.00	\$	0,00	
Total Fixed Assets	\$	210,870.20	\$	18,033.20	\$	192,837.00	1069.34%
Other Assets							
2300-01 Security Deposit		3,200.00		3,200.00		0.00	0.00%
2300-02 Right of Use Asset		280,587.00				280,587.00	
Allowance for Bad Debt Loans		0.00		0.00		0.00	
1280-01 Allowance for loan loss		-176,051.16		-176,051.16		0.00	0.00%
1280-03 SBA Bad Debt Reserve		-102,182.16		-102,182.16		0.00	0.00%
Total Allowance for Bad Debt Loans	-\$	278,233.32	-\$	278,233.32	\$	0.00	0.00%
Comm. Pk Land Sale Recv.						0.00	
1265-03 Harpis		0.00		0,20		-0.20	-100.00%
Total Comm. Pk Land Sale Recv.	\$	0,00	\$	0.20	-\$	0.20	-100.00%
Grants Receivable						0.00	
1260-02 Flanders (Grant)-1 (deleted)		0.00		200,000.00		-200,000.00	-100.00%
1260-06 1247 L/R Angello's Distributing		4,953.36		13,740.21		-8,786.85	-63.95%
Total Grants Receivable	\$	4,953.36	\$	213,740.21	-\$	208,786.85	-97.68%
Total Other Assets	\$	10,507.04	-\$	61,292.91	\$	71,799.95	117.14%
TOTAL ASSETS	\$	5,182,648.90	\$	4,082,209.72	\$	1,100,439.18	26.96%
LIABILITIES AND EQUITY							
Liabilities							
Current Liabilities							
Accounts Payable							
2000-01 Accounts Payable		7,769.55		19,756.25		-11,986.70	-60.67%
Total Accounts Payable	\$	7,769.55	\$	19,756.25	-\$	11,986.70	-60.67%
Other Current Liabilities	·	•					

2050-01 Payroll Liabilities		0.42		-1,756,58		1,757.00	100.02%
2050-02 Hudson Bond Awards Liability		524.95		524.95		0,00	0.00%
2050-03 Due to Chamber		0.00		32,500.00		-32,500.00	-100.00%
2400-13 Deferred County Money		232,000.00				232,000.00	
Accrued Expenses						0,00	
2115-01 Aflac		0.00		189.04		-189,04	-100.00%
2115-02 Paid Family Leave		896,83		708.59		188.24	26,57%
2115-03 Retirement		2,413.61		6,557.37		-4,143.76	-63.19%
2115-04 Vac buy back		7,916.55		2,916.63		4,999.92	171.43%
2115-05 Application Fees (Net Advance)		3,324.05		3,499.05		-175.00	-5.00%
2115-06 Accrued EIDL Interest		28.25		6,690.41		-6,662.16	-99,58%
Total Accrued Expenses	\$	14,579.29	\$	20,561.09	-\$	5,981.80	-29,09%
Deferred Revenue (Header)						0.00	
2400-01 BTG Sol Cny Sudent Conect		2,700.00		5,237.00		-2,537.00	-48.44%
2400-04 Deferred Membership fees		8,012.00		0.00		8,012.00	
2400-05 Deferred Columbia Forward Money		82,999.99		25,000.01		57,999,98	232.00%
2400-06 Berkshire Taconic Grant		2,537.00		0.00		2,537.00	
2400-08 HV Creamery - CBDG Grant		45,000.00		45,000.00		0.00	0.00%
2400-10 Klocke Estates CDBG Grant		150,000.00		150,000.00		0.00	0.00%
2400-11 Return Brewery- CBDG Grant		41,695.87				41,695.87	
2400-12 Deferred Columbia Forward Grant		29,950,00				29,950.00	
2400-14 Deferred Columbia Housing Money		55,000,00				55,000.00	
2400-15 Klein's Kill CBDG Grant		238,000.00				238,000.00	
Total Deferred Revenue (Header)	\$	655,894.86	\$	225,237.01	\$	430,657.85	191.20%
Land Deposit	•	3,772.74	•	,		3,772.74	
Total Other Current Liabilities	\$	906,772.26	\$	277,066.47	\$	629,705.79	227.28%
Total Current Liabilities	<u>.</u>	914,541.81		296,822.72		617,719.09	208.11%
Long-Term Liabilities	,	,		•		,	
2010-01 Loan payable - EIDL		90,337.72		100,000.00		-9,662.28	-9.66%
2010-02 Lease Liability		252,099,00		,		252,099.00	
Loans Payable to SBA		0.00		0.00		0,00	
2600-02 Loan Payable - SBA #4		0.00		-0.29		0.29	100.00%
2600-03 Loan Payable - SBA #5		0.12		43,055.64		-43,055.52	-100.00%
2600-04 Loan Payable - SBA #6		113,055.30		149,722.02		-36,666.72	-24.49%
2600-05 Loan Payable - SBA #7		178,169.32		207,892.36		-29,723.04	-14.30%
2600-06 Loan Payable - SBA #8		251,886.77		285,849.05		-33,962.28	-11.88%
2600-07 Loan Payable - SBA #9		384,885.68		200,000.00		184,885.68	92,44%
2600-08 Loans Payable - SBA #10		275,000.00		200,000,00		275,000.00	32,1170
Total Loans Payable to SBA	\$	1,202,997.19	\$	886,518.78	\$	316,478.41	35.70%
Long term Deferrd Revenue	*	1,202,007.10	*	000,010,10	•	0.00	00,1070
Deferred rev.CDBG-267ED424-02						0.00	
2400-03 2549 Angello's Distributing, I		4,953,36		13,740.21		-8,786.85	-63,95%
Total Deferred rev.CDBG-267ED424-02	\$	4,953.36	<u>¢</u>	13,740.21	-\$	8,786.85	-63.95%
Total Long term Deferrd Revenue	\$	4,953.36				8,786.85	-63,95%
Total Long-Term Liabilities	\$	1,550,387.27				550,128.28	55,00%
Total Liabilities	\$	2,464,929.08		1,297,081.71		1,167,847.37	90.04%
Equity	Ψ	2,404,323.00	Ψ	1,231,001.11	Ψ	1,101,041.01	30,0478
3200-01 Invested in Capital Assets		247,467.70		12,739.70		234,728.00	1842.49%
Net assets Restricted		247,401.10		12,100.10		0.00	1042.4370
1110-01 R SBA Microloan		419,808.51		287,058.51		132,750.00	46,24%
3100-01 County Directed		0.00		48,889.00		-48,889.00	-100.00%
		0.00		71,817.00		-71,817.00	-100.00%
3100-03 R- Net Assets- Comm Prk Princip		419,808.51	\$	407,764.51	\$	12,044.00	2.95%
Total Nat assets Restricted	e e			707,704,01	w w	14,044.00	2.30%
Total Net assets Restricted	\$		*		•		_11 510/
Unrestricted Net Position	\$	2,063,515.98	•	2,331,879.21	Ť	-268,363.23	-11.51% -139.92%
	\$ \$				·		-11.51% -139.92% -2.42%

# Columbia Economic Development Corporation (CEDC) Budget vs. Actuals: FYE\_2023 - FY23 P&L January - July, 2023

	ı

				lot	aı		n/
lucomo		Actual		Budget		over Budget	% of Budget
Income 4040-00 Bank Interest						0.00	
4040-03 Bank Interest Income		6,936.33		7,000.00		-63.67	99.09%
Total 4040-00 Bank Interest		6,936.33	•	7,000.00	_ <b>_</b>	63.67	99.09%
Administrative Revenue	Ψ	0,930.33	Ψ	7,000.00	-φ	0.00	99.09/6
		14 000 00		14 000 00			100.00%
4050-03 Columbia County IDA		14,000.00		14,000.00		00.0	100.00%
4050-06 Hudson IDA		5,833.32 7.500.00		5,833,32		0.00	100.00%
HIDA Projects		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		10,000.00		-2,500.00	75.00%
OCR Grant Administration		12,000.00		15,000.00		-3,000.00	80.00%
Other		00.000.00	_	5,000.00	_	-5,000.00	0.00%
Total Administrative Revenue	\$	39,333.32	\$	49,833.32	-\$	10,500.00	78.93%
Columbia County						0.00	
4000-01 Columbia County Income		268,333.32		268,333,32		0.00	100.00%
4000-02 Columbia Forward Income		49,583.33		49,583,31		0.02	100.00%
4000-05 Columbia County Broadband Income		3,000.00		17,500.00		-14,500.00	17.14%
4000-06 Columbia County Housing Income	***************************************	45,000.00		43,750.00		1,250.00	102.86%
Total Columbia County	\$	365,916.65	\$	379,166.63	-\$	13,249.98	96.51%
Grant Income						0,00	
4050-11 Columbia County-Grant program		6,050.00		10,000.00		-3,950.00	60,50%
Grant/Loan Income				5,750.00		-5,750.00	0.00%
4020-03 5023 Loan Interest Income		259.75				259.75	
4020-04 5024 Loan Recv Principal		5,647.27				5,647.27	
Total Grant/Loan Income	\$	5,907.02	\$	5,750.00	\$	157.02	102.73%
Total Grant Income	\$	11,957.02	\$	15,750.00	-\$	3,792.98	75.92%
Interest Income		3,175.77				3,175.77	
Loan Interest Income		46,757.86		44,500.00		2,257.86	105.07%
Membership/Sponsorship						0.00	
4030-01 Sustaining Membership				7,291.69		-7,291.69	0.00%
4030-02 Full Membership		9,750.00		7,000.00		2,750.00	139.29%
4030-03 Associate Membership		1,642.45		2,916.69		-1,274.24	56.31%
4030-04 MicroBiz Membership		400.00		291.69		108.31	137.13%
4030-05 Member Deferal		10,500.00				10,500.00	
4030-06 Sponsorship Inc.		2,392.45		12,000.00		-9,607.55	19.94%
Total Membership/Sponsorship	\$	24,684.90	\$	29,500.07	-\$	4,815.17	83.68%
Other Income						0.00	
4040-01 Other Income		2,378.75		5,000.00		-2,621.25	47.58%
Total Other Income	\$	2,378.75	\$	5,000.00	-\$	2,621.25	47.58%
SBA Microloan T/A						0.00	
4040.15 SBA - T/A		135,385.81		136,665.00		-1,279.19	99.06%
Total SBA Microloan T/A	\$	135,385.81	\$	136,665.00	-\$	1,279.19	99.06%
Total Income	\$	636,526.41	\$	667,415.02	-\$	30,888.61	95.37%
Gross Profit	\$	636,526.41	\$	667,415.02	-\$	30,888.61	95.37%
Expenses							
Commerce Park Land Expenses						0.00	
5970 Real Estate Taxes		397.82				397.82	
Total Commerce Park Land Expenses	\$	397.82	\$	0.00	\$	397.82	
Conferences and Training						0.00	
5090-01 Conference & Training		3,832.51		2,916.69		915.82	131.40%
Total Conferences and Training	\$	3,832.51	\$	2,916.69	\$	915.82	131.40%
Consulting Fees						0.00	
5040-02 Consulting Other		4,506.50		25,375.00		-20,868.50	17.76%

5040-03 Consulting TSI		78,833.32		80,250,00		-1,416.68	98.23%
Total Consulting Fees	\$	83,339.82	\$	105,625,00	-\$	22,285.18	78.90%
Direct Program Expenses	*	-:,	,	,	,	0.00	·- /-
5070-03 Meetings / Events		6,487.47		5,000.00		1,487.47	129.75%
Total Direct Program Expenses	\$	6,487.47	\$	5,000.00	\$	1,487.47	129.75%
Employer Expenses	*	-,	·	-,	•	0.00	
Employer Payroll Taxes						0.00	
5010-01 Disability		44.90				44.90	
5010-02 FUTA				750.00		-750.00	0.00%
5010-03 Medicare		4,186.56		3,500.00		686.56	119.62%
5010-04 Social Security		17,901.19		17,500.00		401.19	102.29%
5010-05 State Unemployment		2,535.31		3,500.00		-964.69	72.44%
5010-07 Workers Comp.		1,095.00		1,800.00		-705.00	60.83%
Total Employer Payroll Taxes	\$	25,762.96	\$	27,050.00	-\$	1,287.04	95.24%
Fringe Benefits	*	20,102.00	*	#1,000100	*	0.00	55.21.0
5020-01 Health Insurance		27,396,25		28,583,31		-1,187.06	95.85%
5020-01.5 5020-01.5 Health Savings Account		1,186.78		20,000,01		1,186.78	00,0070
Total 5020-01 Health Insurance	\$	28,583.03	\$	28,583.31		0.28	100.00%
5020-02 Vacation Buy Back	Ψ	2,916.62	*	2,916.69	Ψ	-0.07	100.00%
5020-02 Vacation Buy Back 5020-03 Retirement/Pension		8,400.00		8,400.00		0.00	100.00%
5020-03 Retirement/Pension 5020-04 Life Insurance		1,243.00		1,166.69		76.31	106.54%
	\$	41,142.65	<u> </u>	41,066.69		75.96	100.18%
Total Fringe Benefits	φ	41,142.05	Ψ	41,000.09	Ψ	0.00	100.10 /0
Payroll		266 141 04		272 250 00			97.50%
5000-03 Salaries Total Payroll	•	266,414.04 266,414.04	\$	273,250.00	-\$	-6,835.96 <b>6,835.96</b>	97.50%
•	<u>\$</u> \$			273,250.00			97.50%
Total Employer Expenses	Þ	333,319.65	Þ	341,366.69	- <b>Þ</b>	8,047.04	97.04%
Facility		04 400 00		04.005.00		0.00	00.570/
5050-01 Rent	<u> </u>	24,122.00		24,225.38		-103.38	99.57%
Total Facility	\$	24,122.00	Þ	24,225.38	-\$	103.38	99.57%
Grants Expense*		F 000 50		2,500.00		-2,500.00	0.00%
5051-01 CRC Grant Expense		5,000.00		5,000.00		0.00	100.00%
5051-02 Columbia County Grant Expense		8,550.00		10,000.00		-1,450.00	85.50%
Total Grants Expense*	\$	13,550.00	\$	17,500.00	-\$	3,950.00	77.43%
Insurance		* <del>*</del> -		<b>.</b>		0.00	
5065-01 Insurance		3,797.96		5,000.00		-1,202.04	75.96%
Total Insurance	\$	3,797.96	\$	5,000.00	-\$	1,202.04	75.96%
MicroBiz Expenses						0.00	
5150-01 Technical Assistance		29,904.80		32,083.31		-2,178.51	93.21%
5150-02 Marketing		2,100.00		1,458.31		641.69	144.00%
5150-03 Seminars/Workshops				1,458.31		-1,458.31	0,00%
Total MicroBiz Expenses	\$	32,004.80	\$	34,999.93	-\$	2,995.13	91.44%
New Intiatives				_		0.00	
5200 New Initiatives		1,250.00		3,500.00		-2,250.00	35.71%
5200-02 Housing		3,700.00		11,666.69		-7,966.69	31.71%
5200-04 Broadband Study		7,000.00		16,000.00		-9,000.00	43.75%
5200-05 Columbia Forward				8,000.00		-8,000.00	0.00%
5200-06 Workforce & Education		15,000.00		15,000.00		0.00	100.00%
5200-08 Warren St.		3,500.00				3,500.00	***************************************
Total New Intiatives	\$	30,450.00	\$	54,166.69	-\$	23,716.69	56.22%
Office Expense						0.00	
5060-01 Comp./Equip & Leasing & Maint.		24,743.87		19,500.00		5,243.87	126.89%
5060-02 Telephone & Fax		2,675.20		2,800.00		-124.80	95.54%
5060-03 Internet		620.28		700.00		-79.72	88.61%
5060-04 Office Supplies & Printing		3,582.18		3,675.00		-92.82	97.47%
5060-05 Dues & Subscriptions		13,885.44		19,000.00		-5,114.56	73.08%
5060-06 Postage				291.69		-291.69	0.00%
ood oo . oomgo				201.00		201.00	

5060-08-01 Columbia Foward		160.00				160.00	
Total 5060-08 Web Site	\$	6,948.75	\$	5,250.00	\$	1,698.75	132.36%
5060-09 Other Office Expense		3,690.50		4,375.00		-684.50	84.35%
5060-10 Charitable Contributions		650.00				650.00	
5060-11 Bank Service Charges		2,831.76		1,750.00		1,081.76	161.81%
Total Office Expense	\$	59,627.98	\$	57,341.69	\$	2,286.29	103.99%
Other Expenses						0.00	
5100-01 Miscellaneous Expense		121.97				121.97	
5100-02 EIDL Interest Expense		1,675.56		1,633.31		42.25	102.59%
Total Other Expenses	\$	1,797.53	\$	1,633.31	\$	164.22	110.05%
Professional Fees						0.00	
5030-01 Legal Fees		6,400.00		10,500.00		-4,100.00	60.95%
5030-03 Accounting and Audit Fees		37,886.20		22,500.00		15,386.20	168.38%
5030-04 Payroll Services		1,359.50		1,750.00		-390,50	77.69%
5030-05 Other Professional Fees		1,158.75				1,158.75	
Total Professional Fees	\$	46,804.45	\$	34,750.00	\$	12,054.45	134.69%
Public Relations/Marketing						0.00	
5080-01 Travel & Entertainment		3,872.29		1,750.00		2,122.29	221.27%
5080-02 Marketing		6,194.50		8,750.00		-2,555.50	70.79%
Total Public Relations/Marketing	\$	10,066.79	\$	10,500.00	-\$	433.21	95.87%
Total Expenses	\$	649,598.78	\$	695,025.38	-\$	45,426.60	93.46%
Net Operating Income	-\$	13,072.37	-\$	27,610.36	\$	14,537.99	47.35%
Net Income	-\$	13,072.37	-\$	27,610.36	\$	14,537.99	47.35%

# Columbia Economic Development Corporation (CEDC) Profit and Loss by Class

January - July, 2023

		Ċ	L	Total 3	7 Top 2		- C		ao u la vao	S S S S S S S S S S S S S S S S S S S	SBABIE	
	1 Operating					80	04			- 1	60	TOTAL
Income												
4040-00 Bank Interest		0.00	00.00	0.00	0.00	0.00	00.0	0.00	00.00	0.00	0.00	0.00
4040-03 Bank Interest Income	3,389.72		2,516.30	0.00	57.37	0.00	3.09	37.91	931.94	0.00	0.00	6,936.33
Total 4040-00 Bank Interest	\$ 3,389.72	4	2,516.30 \$	\$ 00.0	57.37	\$ 0.00 \$	3.09 \$	37.91 \$	931.94 \$	0.00	0.00	6,936.33
Administrative Revenue		00.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00
4050-03 Columbia County IDA	14,000.00	00.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	14,000.00
4050-06 Hudson IDA	5,833.32	3.32	0.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	5,833.32
HIDA Projects	7,500.00	00.0	0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	7,500.00
OCR Grant Administration	12,000.00	00.0	0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	12,000.00
Total Administrative Revenue	\$ 39,333.32	3.32 \$	\$ 00.0	\$ 00.0	0.00	\$ 00.0 \$	0.00	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	39,333.32
Columbia County		0.00	0.00	0.00	0.00	0.00	00.00	0.00	00.00	0.00	00.00	0.00
4000-01 Columbia County Income	268,333.32	3.32	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	268,333.32
4000-02 Columbia Forward Income	49,583.33	3.33	0.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	49,583.33
4000-05 Columbia County Broadband Income	3,000.00	00.0	00.00	0.00	0.00	00.00	00.00	0.00	00.00	0.00	0.00	3,000.00
4000-06 Columbia County Housing Income	45,000.00	00.0	00.00	0.00	0.00	00.00	00.00	0.00	00.00	0.00	0.00	45,000.00
Total Columbia County	\$ 365,916.65	6.65 \$	0.00	\$ 00.0	0.00	\$ 0.00 \$	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	365,916.65
Grant Income		0.00	00.00	0.00	0.00	0.00	00.00	0.00	00.00	0.00	0.00	0.00
4050-11 Columbia County-Grant program	6,050.00	0.00	00.00	0.00	0.00	0.00	00.00	0.00	00.00	0.00	0.00	6,050.00
Grant/Loan Income		00.00	00.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	0.00	0.00
4020-03 5023 Loan Interest Income		00.00	00.00	259.75	0.00	0.00	00.00	0.00	00:00	0.00	0.00	259.75
4020-04 5024 Loan Recv Principal		0.00	00.00	5,647.27	0.00	00.00	0.00	0.00	0.00	0.00	0.00	5,647.27
Total Grant/Loan Income	es.	0.00 \$	\$ 00.0	5,907.02 \$	0.00	\$ 00.00 \$	0.00	0.00	\$ 00.0	\$ 00.0	\$ 00.0	5,907.02
Total Grant Income	\$ 6,05	6,050.00 \$	0.00	5,907.02 \$	0.00	\$ 0.00 \$	0.00	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	11,957.02
Interest Income	3,175.77	5.77	00.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	0.00	3,175.77
Loan Interest Income		0.00	26,528.03	0.00	0.00	5,929.79	466.62	1,353.78	2,609.25	2,450.53	7,419.86	46,757.86
Membership/Sponsorship		0.00	00.00	0.00	0.00	00.00	00.00	0.00	00.00	0.00	0.00	0.00
4030-02 Full Membership	9,750.00	0.00	00.00	0.00	0.00	00.00	00.0	0.00	00.00	0.00	0.00	9,750.00
4030-03 Associate Membership	1,642.45	2.45	00.00	0.00	0.00	0.00	00.00	0.00	00.00	0.00	0.00	1,642.45
4030-04 MicroBiz Membership	40	400.00	00.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	400.00
4030-05 Member Deferal	10,500.00	0.00	00.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	0.00	10,500.00
4030-06 Sponsorship Inc.	2,392.45	2.45	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,392.45

5020-01.5 5020-01.5 Health Savings Account Total Commerce Park Land Expenses Total 5020-01 Health Insurance 5010-05 State Unemployment 5090-01 Conference & Training Commerce Park Land Expenses Total Conferences and Training 5020-03 Retirement/Pension Total Membership/Sponsorship Total Direct Program Expenses Total Employer Payroll Taxes 5020-02 Vacation Buy Back 5020-01 Health Insurance 5070-03 Meetings / Events 5010-07 Workers Comp. 5040-02 Consulting Other 5010-04 Social Security 5020-04 Life Insurance Conferences and Training Direct Program Expenses 5970 Real Estate Taxes **Employer Payroll Taxes** 5040-03 Consulting TSI Total SBA Microloan T/A 4040-01 Other Income Total Consulting Fees 5010-01 Disability 5010-03 Medicare Employer Expenses 4040.15 SBA - T/A Total Other Income SBA Microloan T/A Fringe Benefits Consulting Fees Fotal Income **Gross Profit** Expenses

6	00 700 70	6	6	6	6	6	000	6	000		9	٦	9	5	y	000	G	00 0	U	24 684 90
9	7,004.30	÷		<del>)</del>		<b>&gt;</b>		<del>)</del>				i c			•		•			000
	0.00		0.00		0.00		0.00		0.00		0.00	o O	3	0.00		0.00		0.00		0.0
	2,160.48		218.27		0.00		0.00		0.00	_	0.00	О.	0.00	0.00		0.00		0.00		2,378.75
G.	2,160.48	ક	218.27	€9-	0.00	€>	00.0	₩.	\$ 00.0		\$ 00.0	0.	\$ 00.0	0.00	69	0.00	69	0.00	69	2,378.75
	0.00		0.00		00.00		0.00		0.00	-	00.00	Ö	00.00	0.00		0.00		0.00		0.00
	135,385.81		0.00		00.00		0.00		00.00	-	00.00	0	00.00	0.00		0.00		0.00		135,385.81
₩	135,385.81	69	0.00	€9	00.00	49	0.00	₩	0.00		0.00	0.	0.00	0.00	€9	0.00	69	0.00	s	135,385.81
49	580,096.65	\$ 29,	29,262.60	\$	5,907.02	69	57.37	\$ 5,9	5,929.79 \$	ı	469.71 \$	1,391.69	₩	3,541.19	\$ 2,	2,450.53	\$ 7,4	7,419.86	ક	636,526.41
€\$	580,096.65	\$ 29,	29,262.60	8 22	5,907.02	69	57.37	\$ 5,9	5,929.79 \$	l .	469.71 \$	1,391.69	49	3,541.19	\$ 2,	2,450.53	\$ 7,4	\$ 7,419.86	₩	636,526.41
	0.00		0.00		0.00		0.00		0.00	-	0.00	o.	0.00	0.00		0.00		00.00		0.00
	397.82		0.00		0.00		0.00		0.00	_	0.00	o.	0.00	0.00		0.00		0.00		397.82
49	397.82	69	0.00	65	0.00	G	0.00	υ <del>ς,</del>	\$ 00.0		0.00 \$	0.	0.00 \$	0.00	69	0.00	49	0.00	s,	397.82
	0.00		0.00		00.00		0.00		0.00	-	0.00	o.	00.00	0.00		0.00		0.00		0.00
	3,832.51		0.00		0.00		0.00		0.00	-	0.00	Ö	00.00	0.00		0.00		0.00		3,832.51
€9	3,832.51	49	0.00	€	0.00	69	0.00	G	0.00		\$ 00.0	o	\$ 00.0	0.00	s <del>s</del>	0.00	€9	0.00	49	3,832.51
	0.00		0.00		00.0		0.00		0.00	_	0.00	Ö	0.00	0.00		0.00		0.00		0.00
	4,506.50		0.00		00.00		0.00		00.00	_	0.00	0	0.00	0.00		0.00		0.00		4,506.50
	78,833.32		0.00		0.00		0.00		0.00	-	00.00	Ö	0.00	0.00		0.00		0.00		78,833.32
₩	83,339.82	s	0.00	43	0.00	€	0.00	49	\$ 00.0		0.00 \$	0.	0.00	0.00	s	0.00	υş	0.00	49	83,339.82
	0.00		0.00		0.00		0.00		0.00	-	0.00	o.	0.00	0.00		0.00		0.00		0.00
	6,487.47		0.00		00.00		00.00		0.00	-	0.00	o.	0.00	0.00		0.00		0.00		6,487.47
s	6,487.47	43	0.00	<del>S</del>	0.00	€\$	0.00	\$	0.00		\$ 00.0	o.	0.00	0.00	sp.	0.00	69	0.00	\$	6,487.47
	0.00		0.00		0.00		0.00		00.00	-	0.00	o	0.00	0.00		0.00		0.00		0.00
	0.00		0.00		0.00		0.00		0.00	-	0.00	Ö	0.00	0.00		0.00		0.00		0.00
	44.90		0.00		0.00		0.00		0.00	-	0.00	Ö	0.00	0.00		0.00		0.00		44.90
	4,186.56		0.00		00.00		0.00		00.00		0.00	o.	00.00	0.00		0.00		0.00		4,186.56
	17,901.19		0.00		0.00		0.00		00.00	-	0.00	Ö	0.00	0.00		0.00		0.00		17,901.19
	2,535.31		0.00		0.00		0.00		00.00		0.00	o.	0.00	0.00		0.00		0.00		2,535.31
	1,095.00		0.00		00.00		0.00		00.00	-	0.00	o.	00.00	0.00		0.00		0.00		1,095.00
₩	25,762.96	<b>₽</b>	0.00	sp.	0.00	s	0.00	G	0.00		0.00	o	0.00 \$	0.00	sp.	0.00	s,	0.00	69	25,762.96
	0.00		0.00		0.00		0.00		00.00		0.00	o.	0.00	0.00		0.00		0.00		0.00
	27,396.25		0.00		0.00		00.00		00.00		0.00	o.	00.00	0.00		0.00		0.00		27,396.25
	1,186.78		0.00		0.00		0.00		00.00		00.00	0	00.00	0.00		0.00		0.00		1,186.78
49	28,583.03	க	0.00	63	0.00	₩.	0.00	\$	0.00		0.00	o,	0.00	0.00	63	0.00	49	0.00	€9	28,583.03
	2,916.62		0.00		0.00		0.00		0.00		0.00	o.	00.00	0.00		0.00		0.00		2,916.62
	8,400.00		0.00		0.00		0.00		00.00		0.00	0	00.00	0.00		0.00		0.00		8,400.00
	1,243.00		0.00		0.00		00.00		0.00		0.00	0	0.00	0.00		0.00		0.00		1,243.00

44 442 55 6 0 0 0	\$ 41,142.65 \$ 0.00 \$	0.00 0.00	266,414.04 0.00	\$ 266,414.04 \$ 0.00 \$	\$ 333,319.65 \$ 0.00 \$	0.00 0.00	24,122.00 0.00	\$ 24,122.00 \$ 0.00 \$	0.00 0.00	5,000.00 0.00	8,550.00 0.00	\$ 13,550.00 \$ 0.00 \$	0.00 0.00	3,797.96 0.00	\$ 3,797.96 \$ 0.00 \$	0.00 0.00	29,904.80 0.00	2,100.00 0.00	\$ 32,004.80 \$ 0.00 \$	0.00 0.00	1,250.00 0.00	3,700.00 0.00	7,000.00 0.00	15,000.00 0.00	3,500.00 0.00	\$ 30,450.00 \$ 0.00 \$	0.00 0.00	24,743.87 0.00	2,675.20 0.00	620.28 0.00	3,582.18 0.00	13,885.44 0.00	6,788.75 0.00	160.00 0.00	\$ 6,948.75 \$ 0.00 \$	3,690.43 0.07	650.00 0.00
**************************************	Total Fringe Benefits	Payroll	5000-03 Salaries	Total Payroll	Total Employer Expenses	Facility	5050-01 Rent	Total Facility	Grants Expense*	5051-01 CRC Grant Expense	5051-02 Columbia County Grant Expense	Total Grants Expense*	Insurance	5065-01 Insurance	Total Insurance	MicroBiz Expenses	5150-01 Technical Assistance	5150-02 Marketing	Total MicroBiz Expenses	New Intiatives	5200 New Initiatives	5200-02 Housing	5200-04 Broadband Study	5200-06 Workforce & Education	5200-08 Warren St.	Total New Intiatives	Office Expense	5060-01 Comp./Equip & Leasing & Maint.	5060-02 Telephone & Fax	5060-03 Internet	5060-04 Office Supplies & Printing	5060-05 Dues & Subscriptions	5060-08 Web Site	5060-08-01 Columbia Foward	Total 5060-08 Web Site	5060-09 Other Office Expense	5060-10 Charitable Contributions

1				-				-		1	20 017 77
₩.	41,142.65 \$	\$ 00.0	0.00	0.00	0.00	0.00	\$ 00.0	\$ 00.0	0.00	0.00	41,142.65
	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	266,414.04	0.00	0.00	0.00	00.00	00.00	0.00	0.00	0.00	0.00	266,414.04
€\$	266,414.04 \$	\$ 00.0	0.00	\$ 00.0	0.00	0.00	0.00	\$ 00.0	\$ 00.0	\$ 00.0	266,414.04
(s)	333,319.65 \$	\$ 00.0	\$ 00.0	\$ 00.0	0.00	0.00	0.00	\$ 00.0	\$ 00.0	0.00	333,319.65
	0.00	0.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	00.0	0.00
	24,122.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	0.00	00.0	24,122.00
LS.	24,122.00 \$	0.00	0.00	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	0.00 \$	0.00 \$	24,122.00
	0.00	00.00	00.00	0.00	0.00	00.00	0.00	00.00	0.00	00.0	0.00
	5,000.00	0.00	00.00	0.00	00.00	00.00	0.00	0.00	0.00	00.00	5,000.00
	8,550.00	00.00	00:00	0.00	00.00	00.0	0.00	00.00	0.00	0.00	8,550.00
69	13,550.00 \$	0.00 \$	\$ 00.0	\$ 00.0	0.00	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	13,550.00
	0.00	0.00	00:00	0.00	00.00	00.0	0.00	00.00	0.00	00.00	0.00
	3,797.96	0.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	00.0	3,797.96
<b>₽</b>	3,797.96 \$	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	0.00	0.00	0.00	\$ 00.0	3,797.96
	0.00	0.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	00.0	0.00
	29,904.80	0.00	0.00	0.00	00.00	0.00	0.00	00.00	0.00	00.00	29,904.80
	2,100.00	0.00	00.00	0.00	00.00	0.00	0.00	00.00	0.00	00.00	2,100.00
₩.	32,004.80 \$	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	0.00	0.00	\$ 00.0	0.00	32,004.80
	0.00	0.00	00.00	0.00	00.00	0.00	0.00	00.00	0.00	00.00	0.00
	1,250.00	0.00	00.00	0.00	00.00	00.00	0.00	00.00	0.00	00.0	1,250.00
	3,700.00	0.00	00.00	0.00	0.00	00.00	0.00	00.00	0.00	0.00	3,700.00
	7,000.00	0.00	00.00	0.00	00.0	00.00	0.00	00.00	0.00	0.00	7,000.00
	15,000.00	0.00	00.00	0.00	00.00	00.00	0.00	00.00	0.00	00.00	15,000.00
	3,500.00	0.00	0.00	0.00	00.00	00.00	0.00	00.00	0.00	0.00	3,500.00
₩.	30,450.00 \$	\$ 00.0	0.00	\$ 00.0	\$ 00.0	0.00	\$ 00.0	\$ 00.0	0.00	0.00	30,450.00
	0.00	0.00	00.00	0.00	00.00	0.00	0.00	00.00	0.00	0.00	0.00
	24,743.87	00.00	00.00	0.00	00.00	0.00	0.00	00.00	0.00	0.00	24,743.87
	2,675.20	0.00	00.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	2,675.20
	620.28	0.00	00.00	0.00	00.00	00.00	0.00	00.00	0.00	00.00	620.28
	3,582.18	00.00	00.00	0.00	00.00	0.00	0.00	0.00	0.00	00.00	3,582.18
	13,885.44	00.00	00.00	0.00	00.0	00.00	0.00	00.00	0.00	00.0	13,885.44
	6,788.75	0.00	00.00	0.00	0.00	00.00	0.00	00.00	0.00	0.00	6,788.75
	160.00	00.00	00.00	0.00	00.00	00.00	0.00	0.00	0.00	0.00	160.00
₩.	6,948.75 \$	0.00	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	\$ 00.0	0.00	0.00	6,948.75
	3,690.43	0.07	00.00	0.00	00.0	0.00	0.00	00.00	0.00	0.00	3,690.50
	650.00	0.00	00.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	00.059
	2,012.78	534.98	0.00	0.00	0.00	0.00	203.00	0.00	0.00	81.00	2,831.76

Net Operating Income Net Income

5	\$ 58,808.93 \$		535.05 \$	0.00	0.00	€	\$ 00.0	0.00	\$ 203	203.00	\$ 0.00	s	0.00	\$ 81.00	\$ 00		59,627.98
	00.00		0.00	0.00	0.00	J	0.00	0.00		0.00	0.00		0.00	0.00	0		0.00
	121.97		0.00	0.00	0.00	O	0.00	0.00	Ü	0.00	00.00		0.00	0.00	0		121.97
	1,675.56		0.00	0.00	00.00	O	0.00	0.00	J	0.00	0.00		00.0	0.00	00	<b>.</b>	1,675.56
<del>ه</del>	1,797.53	€9-	0.00	0.00	0.00	\$	\$ 00.0	0.00	\$	0.00	\$ 0.00	s	0.00	\$ 0.00	\$ 00		1,797.53
	0.00		0.00	0.00	0.00	O	0.00	0.00		0.00	00.00		0.00	0.00	0		0.00
	6,400.00		0.00	00.00	00.00	O	0.00	0.00	J	0.00	00.00		0.00	0.00	0	w	6,400.00
	37,886.20		0.00	0.00	0.00	O	0.00	0.00		0.00	00.00		0.00	0.00	8	37	37,886.20
	1,359.50		0.00	0.00	0.00	O	0.00	0.00		0.00	00.00		0.00	0.00	0	_	1,359.50
	1,158.75		0.00	0.00	00.00	0	0.00	0.00	J	0.00	0.00		0.00	0.00	00	1	1,158.75
<del>ه</del>	46,804.45 \$	€9	\$ 00.0	0.00	00.0	٠ چ	0.00	0.00	\$	0.00	\$ 0.00	49	00.0	\$ 0.00	\$ 00		46,804.45
	0.00		0.00	0.00	00.00	0	0.00	0.00	0	0.00	00.00		0.00	0.00	0		0.00
	3,872.29		0.00	0.00	00.00	0	0.00	0.00		0.00	00.00		0.00	0.00	0	(1)	3,872.29
	6,194.50		0.00	0.00	00.00	0	00.00	0.00		0.00	0.00		0.00	0.00	0	9	6,194.50
₩	10,066.79 \$	<del>\$</del>	\$ 00.0	0.00	00.0	s	0.00	0.00	\$	0.00	\$ 0.00	<del>G</del>	0.00	\$ 0.00	\$ 00		10,066.79
₩	648,779.73 \$		535.05 \$	0.00	00.0	o \$	0.00	0.00	\$ 203	203.00	\$ 0.00	49	0.00	\$ 81.00	\$ 00		649,598.78
7	\$ 68,683.08 \$		28,727.55 \$	5,907.02 \$	57.37	\$ 5,929.79	\$ 62.	469.71	\$ 1,188.69		\$ 3,541.19	\$ 2,4	2,450.53	\$ 7,338.86	\$- 98		13,072.37
"	-\$ 68,683.08 \$		28,727.55 \$	\$ 5,907.02 \$	57.37	\$ 5,929.79	\$ 62.	469.71	\$ 1,188.69		\$ 3,541.19	\$ 2,4	\$ 2,450.53	\$ 7,338.86	\$- 98		13,072.37

Monday, Aug 07, 2023 08:16:28 AM GMT-7 - Accrual Basis



# CEDC Committees Report August 2023

Audit & Finance	Audit	&	Finance
-----------------	-------	---	---------

Chairperson:	Tarah Gay	
Date Met:		***
Action Items Completed:		
Action Items in Progress:		
Vote/Action Taken:		
Questions/Topics for Full Board:		
Additional Background and Notes:		
Next Meeting Date:	10/10/2023 8:30am	

# Executive

Chairperson:	David Fingar	
Date Met:		
Action Items Completed:		
Action Items in Progress:		
Vote/Action Taken:		
Questions/Topics for Full Board:		
Additional Background and Notes:		
Next Meeting Date:	9/19/2023 8:30am	

Governance & Nominating

Chairperson:	Sarah Sterling
Date Met:	August 15, 2023
Action Items Completed:	Approved Minutes May 9, 2023, Recommended 2024 Board and Meeting calendar, Interviewed Board candidate
Action Items in Progress:	Board resignations and candidates
Vote/Action Taken:	Approved Board Minutes, May 9, 2023, Recommended 2024 Meeting Calendar
Questions/Topics for Full Board:	2024 Board and Committee Meeting Calendar
Additional Background and Notes:	
Next Meeting Date:	11/7/23 8:30am

# Loan

Chairperson:	Rachel Levine
Date Met:	August 21, 2023
Action Items Completed:	Approved Minutes July 17, 2023, Reviewed and recommended the Portfolio Dashboard to the Full Board Reviewed and recommended Vex, LLC Loan Request to the Full Board
Action Items in Progress:	
Vote/Action Taken:	Approved Minutes, July 17, 2023, Portfolio Dashboard, Vex LLC, Loan Request.
Questions/Topics for Full Board:	Portfolio Dashboard, Vex LLC Loan Request
Additional Background and Notes:	
Next Meeting Date:	9/18/23 8:30am

# Workforce & Education

Chairperson:	Ruth Adams, Interim
Date Met:	August 3, 2023
Action Items Completed:	
Action Items in Progress:	
Vote/Action Taken:	
Questions/Topics for Full Board:	
Additional Background and Notes:	Heard an update re: Columbia County childcare needs and potential solutions
Next Meeting Date:	11/2/2023 4:00pm



2024 Meeting	Scriedule
January 2024  • 1st Holiday Office Closed • 9th CEDC Executive Com 8:30am • 10th CEDC Audit & Finance Com 8:30am • 11th Wkforce & Ed 8:30am Tent • 15th Holiday Office Closed • 16th Gov & Nom Com 8:30am • 17th Tentative HIDA meeting 9:30am • 22nd Loan Com 8:30am • 30th CEDC Full Board 8:30am	July 2024  • 3 <sup>rd</sup> HIDA meeting 9:30am  • 4 <sup>th</sup> Holiday Office Closed  • 16 <sup>th</sup> CEDC Aud & Fin Com 8:30am  • 22 <sup>th</sup> CEDC Loan Committee 8:30am  • 30 <sup>th</sup> CEDC Full Board 8:30am
February 2024  • 1 <sup>st</sup> Workforce & Education 8:30am  • 6 <sup>th</sup> IDA & CRC 8:30am  • 7 <sup>th</sup> HIDA 9:30am  • 12 <sup>th</sup> Loan Com 8:30am  • 13 <sup>th</sup> Gov & Nom Com 8:30am  • 19 <sup>th</sup> Holiday Office Closed  • 27 <sup>th</sup> CEDC Full Board 8:30am	August 2024  • 1st Workforce & Ed. Com 8:30am  • 6th IDA & CRC 8:30 am  • 7th HIDA 9:30am  • 13th CEDC Gov & Nom Com 8:30am  • 19th CEDC Loan Committee 8:30am  • 27th CEDC Full Board 8:30am
March 2024  • 5 <sup>th</sup> CEDC Exec Committee 8:30am  • 6 <sup>th</sup> HIDA 9:30am  • 11 <sup>th</sup> IDA CRC PARIS Meeting 8:30am  • 18 <sup>th</sup> CEDC Loan Com 8:30am  • 19 <sup>th</sup> Audit & Finance 8:30am  • 26 <sup>th</sup> CEDC Full Board 8:30am	<ul> <li>September 2024</li> <li>2<sup>nd</sup> Holiday Office Closed</li> <li>4<sup>th</sup> HIDA 9:30am</li> <li>16<sup>th</sup> CEDC Loan Committee 8:30am</li> <li>17<sup>th</sup> CEDC Executive Committee 8:30am</li> <li>24<sup>th</sup> CEDC Full Board 8:30am</li> </ul>
April 2024  • 2 <sup>nd</sup> IDA/CRC Meeting 8:30am • 3 <sup>rd</sup> HIDA 9:30am • 9 <sup>th</sup> CEDC Audit and Fin Com 8:30am • 15 <sup>th</sup> CEDC Loan Com 8:30am • 23 <sup>rd</sup> CEDC Full Board 8:30am IF NEEDED • 30 <sup>th</sup> CEDC Annual Meeting 7:30am	October 2024  1st IDA & CRC 8:30 am 2nd HIDA 9:30am 15th CEDC Audit & Fin 8:30 am 21st CEDC Loan Committee 8:30am 29th CEDC Full Board 8:30am
May 2024  • 1st HIDA 9:30am • 2nd Workforce & Education Com 4:00pm • 7th CEDC Gov & Nom Com 8:30am • 20th CEDC Loan Com 8:30am • 27th Holiday Office Closed • 28th CEDC Full Board 8:30am	November 2024  • 6 <sup>th</sup> HIDA 9:30am  • 7 <sup>th</sup> Workforce & Education Com 4:00pm  • 12 <sup>th</sup> CEDC Gov & Nom Com 8:30am  • 18 <sup>th</sup> Loan Committee 8:30am  • 21 <sup>st</sup> Holiday Office Closed  • 22 <sup>nd</sup> Holiday Office Closed  • 26 <sup>th</sup> CEDC Full Board 8:30am
June 2024  4th IDA/CRC 8:30am 5th HIDA 9:30am 11th CEDC Executive Committee 8:30am 17th CEDC Loan Committee 8:30am 25th CEDC Full Board 8:30am	December 2024  • 3 <sup>rd</sup> IDA & CRC 8:30am  • 4 <sup>th</sup> HIDA 9:30am  • 9 <sup>th</sup> CEDC Loan Committee 8:30am  • 10 <sup>th</sup> CEDC Executive Committee 8:30am  • 17 <sup>th</sup> CEDC Full Board 8:30am  • 25 <sup>th</sup> Holiday Office Closed



# 2024 CEDC Audit & Finance Committee Meetings

- January 10<sup>th</sup> 8:30am
- March 19st 8:30am
- April 9<sup>th</sup> 8:30am
- July 16<sup>th</sup> 8:30am
- October 15<sup>th</sup> 8:30am

# 2024 CEDC Executive Committee Meetings

- January 9<sup>th</sup> 8:30am
- March 5<sup>th</sup> 8:30am
- June 11<sup>th</sup> 8:30am
- September 17<sup>th</sup> 8:30am
- December 10<sup>th</sup> 8:30am

# 2024 CEDC Governance & Nominating Committee Meetings

- January 16<sup>th</sup> 8:30am
- February 13<sup>th</sup> 8:30am
- May 7<sup>th</sup> 8:30am
- August 13<sup>th</sup> 8:30am
- November 12<sup>th</sup> 8:30am

# 2024 CEDC Loan Committee Meetings

- January 22<sup>nd</sup> 8:30am
- February 12<sup>th</sup> 8:30am
- March 18th 8:30am
- April 15<sup>th</sup> 8:30am
- May 20<sup>th</sup> 8:30am
- June 17<sup>th</sup> 8:30am
- July 22<sup>nd</sup> 8:30am
- August 19<sup>th</sup> 8:30am
- September 16<sup>th</sup> 8:30am
- October 21<sup>st</sup> 8:30am
- November 18th 8:30am
- December 9<sup>th</sup> 8:30am

# 2024 CEDC Workforce & Education Committee Meeting

- February 1st 8:30am
- May 2<sup>nd</sup> 4:00pm
- August 1st8:30am
- November 7<sup>th</sup> 4:00pm



# 2024 CEDC Full Board Meetings

- January 30<sup>th</sup> 8:30am
- February 27<sup>th</sup> 8:30am
- March 26<sup>th</sup> 8:30am
- April 23<sup>rd</sup> 8:30am *If needed*
- April 30<sup>th</sup> 7:30am Annual Meeting
- May 28<sup>th</sup> 8:30am
- June 25<sup>th</sup> 8:30am
- July 30<sup>th</sup> 8:30am
- August 27<sup>th</sup> 8:30am
- September 24<sup>th</sup> 8:30am
- October 29<sup>th</sup> 8:30am
- November 26<sup>th</sup> 8:30am
- December 17<sup>th</sup> 8:30am



2024 IDA/CRC Meetings
February 6<sup>th</sup> 8:30am
March 11<sup>th</sup> 8:30am
April 2<sup>nd</sup> 8:30am
June 4<sup>th</sup> 8:30am
August 6<sup>th</sup> 8:30am
October 1<sup>st</sup> 8:30am
December 3<sup>rd</sup> 8:30am

# Portfolio Summary Dashboard as of August 21, 2023

				Active Loans										
														•
				# of Active	Sum of Principal									
			Fund Name	Loans	Balance									
			CEDC Loan Fund	49	\$1,093,761.22									
			SBA Loan Fund	89	\$777,080.45									
			Grand Total	117	\$1,870,841.67									
Fund	Borrower	Closing Date	Loan Amount	Principal	Amount of Last	Date of Last	1-29 Days	30-59 Days	68-09	90-119	120-149	150-179	180 Days or Delinquency	Delinquency
				Balance	Payment	Payment			Days	Days	Days	Days	More	Total
CEDC Loan Fund	Loan Client A	3/5/2020	\$30,000.00	\$19,986.63	\$2.00	8/14/2023	\$483.15	\$483.15						\$966.30
SBA Loan Fund	Loan Client A	3/5/2020	\$30,000.	\$18,451.87	\$511.47	8/14/2023	\$511.47	\$511.47						\$1,022.94
CEDC Loan Fund	Loan Client B	5/24/2018	\$13,350.00	\$1,772.18	\$262.00	8/17/2023	\$261.21	\$255.68						\$516.89
SBA Loan Fund	Loan Client B	5/24/2018	\$13,350.00	\$245.58	\$262.00	8/17/2023	\$2.73	\$242.85						\$245.58
SBA Loan Fund	Loan Client C	11/22/2021	\$5,000.00	\$3,813.98	\$95.00	6/13/2023	\$94.36	\$94.36	\$94.36	\$94.36				\$377.44
		1000	000		00 000	2001212	00 00 10	6100.00						\$200.00
CEDC Loan Fund	Loan Cilent D	ρ/11/2027	\$17,488.UU	\$11,307.02	OTOOT¢			00.0040						
CEDC Loan Find	Loan Client F	9/14/2022	\$4.129.33	\$3.954.86	\$100.00	12/2/2022	\$92.78	\$92.78	\$92.78	\$92.78	\$92.78	\$92.78	\$185.56	\$742.24
		1												
CEDC Loan Fund	Loan Client F	9/22/2020	\$50,000.00	\$37,531.21	\$776.58	7/31/2023	\$776.58	\$77.66						\$854.24
SBA Loan Fund	Loan Client F	9/22/2020		\$14,732.42	\$388.29	7/31/2023	\$388.29							\$388.29
		Totals	\$183,297,33	\$112,456.55	\$2,497.34		\$2,710.57		\$187.14	\$1,857.95 \$187.14 \$187.14	\$92.78	\$92.78	\$185.56	\$5,313.92
		cimo:		1								l		

# **CEDC Loan Request**

August 15, 2023

APPLICANT:

Vex LLC

LOCATION:

Hudson

**DESCRIPTION:** 

Brewery and Taproom

**REQUEST:** 

\$60,000

\$40,000 CEDC Loan \$20,000 SBA Microloan

**GRANT:** 

N/A

TERM:

CEDC Loan: 120 month note and amortization, \$444.08/month SBA Microloan: 72 month note and amortization, \$331.46/month

Monthly payment of \$775.54

RATE:

6.00%

**PURPOSE:** 

Debt consolidation and working capital

COLLATERAL:

Lien on business assets; personal guaranty of principals