Regional housing and workforce challenges

Columbia County Housing Forum

November 1, 2023

Adam Bosch President & CEO 2023



New York's fertility rate continues to drop

WAMC Northeast Public Radio | By Beth Adams

Published May 30, 2023 at 5:00 AM EDT









born in 2021 (2021 NCHS).

· Liam, Noah, and Olivia were the most popular baby names in 2020! (2020 NYSDOH).

The Great People Shortage and its Effects on the Hudson Valley



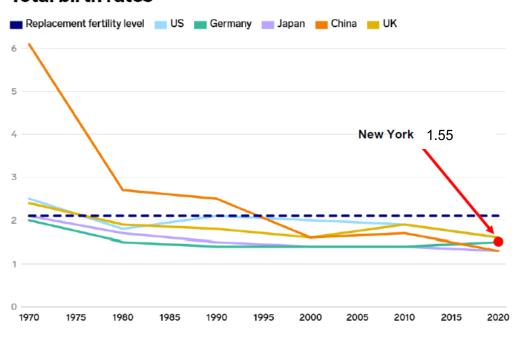
A research brief by Hudson Valley Pattern for Progress

April 2023

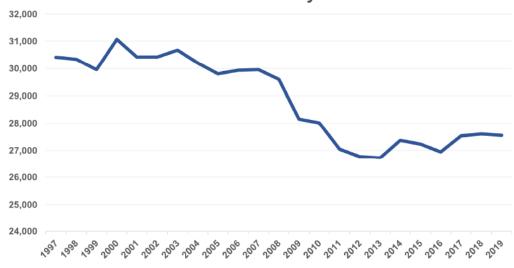
Change in Annual Live Births 1997-2019

County	1997	2019	Difference	Percent change
Columbia	664	479	-185	-27.8%
Dutchess	3,399	2,699	-700	-20.5%
Greene	491	360	-131	-26.6%
Orange	4,869	5,192	323	+6.6%
Putnam	1,227	797	-430	-35.0%
Rockland	4,341	5,721	1,380	+31.7%
Sullivan	839	877	38	+4.5%
Ulster	1,922	1,520	-402	-20.9%
Westchester	12,655	9,906	-2,749	-21.7%

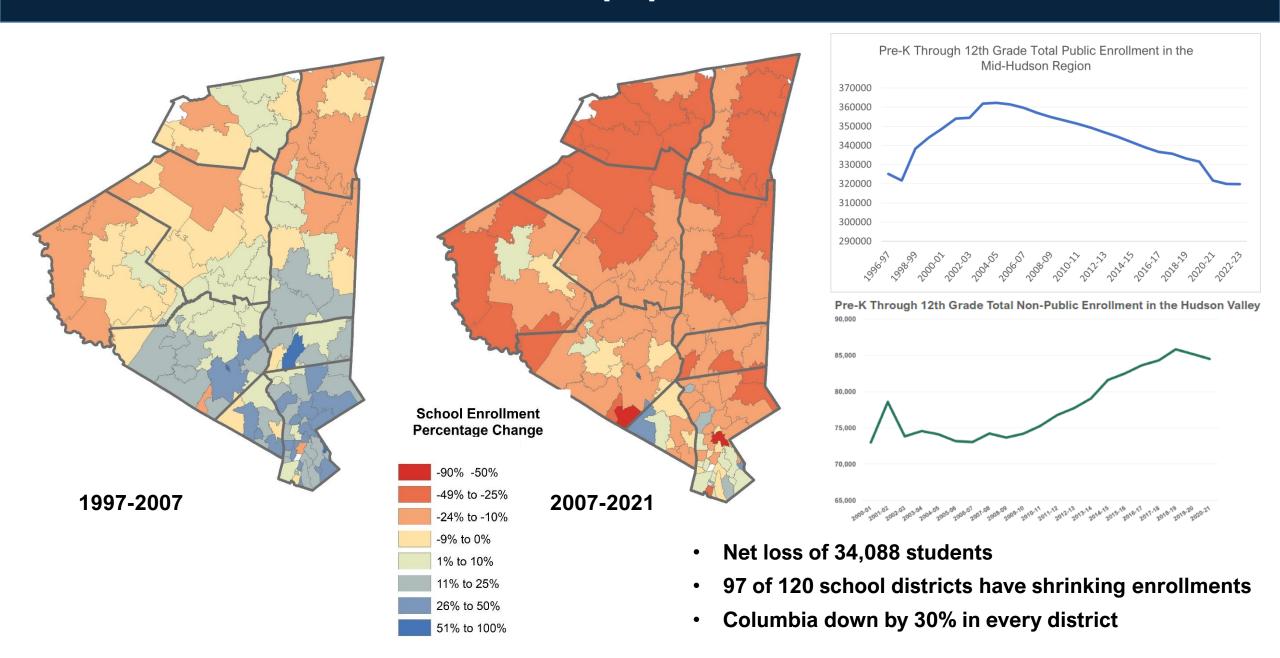
Total birth rates



Total Live Births in the Hudson Valley 1997-2019



School populations



Migration



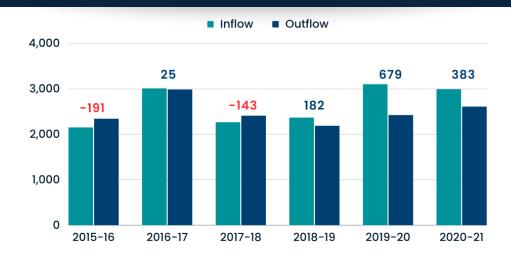
Hudson Valley Outflow 2020-2021*					
County	State	Number of People			
NYC Counties	NY	14,632			
Fairfield County	CT	7,252			
Bergen County	NJ	2,635			
Palm Beach County	FL	1,870			
Long Island Counties	NY	1,661			
New Haven County	CT	1,154			
Albany County	NY	1,059			
Hudson County	NJ	651			
Horry County	SC	621			
Broward County	FL	616			

5,000

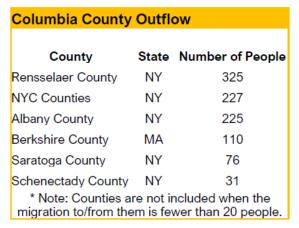
Hudson Valley Inflow 2020-2021*						
County	State	Number of People				
NYC Counties	NY	45,890				
Long Island Counties	NY	3,040				
Fairfield County	CT	2,237				
Bergen County	NJ	1,563				
Hudson County	NJ	1,182				
Los Angeles County	CA	609				
Albany County	NY	558				
Palm Beach County	FL	426				
Essex County	NJ	352				
Passaic County	NJ	295				

- The region has lost people to migration for 24 of the last 25 years
- Only positive year was the very start of the pandemic
- Total net loss is 134,505 people
- Most people going to NYC, bordering states/counties, Florida and Carolinas
- Interesting trend of inflow from LA → climate refugees?

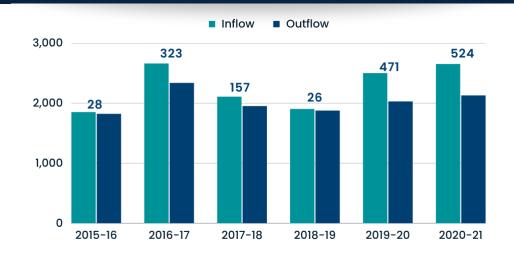
Columbia/Greene Migration



Columbia County Inflow/Outflow



Columbia County Inflow							
County	State	Number of People					
NYC Counties	NY	1,065					
Rensselaer County	NY	187					
Albany County	NY	108					
Berkshire County	MA	64					
Saratoga County	NY	44					
Los Angeles County	CA	38					
Schenectady County * Note: Counties a migration to/from the							



Greene County Inflow/Outflow

Greene County Outflow						
County	State	Number of People				
Albany County	NY	413				
NYC Counties	NY	196				
Rensselaer County	NY	80				
Saratoga County	NY	59				
LI Counties	NY	36				
Schoharie County	NY	32				
* Note: Counties a migration to/from th		ncluded when the wer than 20 people.				

Greene County In	flow	
	.	
County	State	Number of People
NYC Counties	NY	665
Albany County	NY	273
LI Counties	NY	111
Rensselaer County	NY	45
Hudson County	NJ	39
Schoharie County	NY	38
Saratoga County	NY	33
Schenectady County	NY	29
* Note: Counties a		
migration to/from the	em is fev	wer than 20 people.

Workforce and population

- People age 25-44 = 592,156
- People age 45-64 = 691,926
- Difference = 99,770
- Ever group below the age of 19 is getting significantly smaller over time
 - Net difference now is 26,335 fewer children and teens
- As these groups "age up," the number of people in our prime working-age cohorts becomes less and less over time

Mid-Hudson Valley Population by Age Group: 2010-2021

	2010		2021	
YEARS	#	% of Total	#	% of Total
Under 5	148,160	6%	143,163	6%
5 to 9	160,378	7%	148,685	6%
10 to 14	170,138	7%	165,694	7%
15 to 19	177,397	7%	172,196	7%
20 to 24	142,988	6%	159,997	6%
25 to 34	260,489	11%	288,800	12%
35 to 44	345,733	15%	303,356	12%
45 to 54	374,377	16%	341,828	14%
55 to 59	157,052	7%	180,153	7%
60 to 64	126,217	5%	169,945	7%
65 to 74	165,098	7%	243,891	10%
75 to 84	109,229	5%	121,526	5%
85 +	46,567	2%	58,928	2%

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YEARS	#	% of Total	#	% of Total	
Under 5	148,160	6%	143,163	6%	
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Older workers outnumber younger by 99,700

	22.12			0004		
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Loss of 4,997

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Loss of 11,693

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→ Loss of 4,997

→ Loss of 11,693

Loss of 4,444

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Under 5	148,160	6%	143,163	6%	→ Loss of 4,997
5 to 9	160,378	7%	148,685	6%	—→ Loss of 11,693
10 to 14	170,138	7%	165,694	7%	— Loss of 4,444
15 to 19	177,397	7%	172,196	7%	— Loss of 5,201
20 to 24	142,988	6%	159,997	6%	
25 to 34	260,489	11%	288,800	12%	
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→ Loss of 4,997

Loss of 11,693

→ Loss of 4,444

→ Loss of 5,201

Total loss of 26,335

- Schools
- Workforce
- Volunteer base
- Community vibrancy

Ramifications of our people shortage

Economic

- Labor shortages
- Upward wage pressure
- Business closures → locally owned
- Stressor for business attraction
- Fewer consumers

Schools

- More school closures
- Difficult school budgets
- Hiring and program offerings

Healthcare

- Hard to find employees just as demand increases
- Challenging finances due to payor mix

Society

- Where will we get volunteers?
- Longer working hours

Taxing and municipal finance

- Effect of aging on revenue
- Fickle nature of second homes and short-term rentals

Transportation

Harder to fund public transport, but greater need

Housing trends

Q3 data for 2023 has Columbia median sales at \$465,000 → median earning family can afford mortgage of about \$175,000

MEDIAN SALES PRICE ANNUAL DATA

	2018	2019	2020	2021	2022	# change 2021 - 2022	% change 2021 - 2022	# change 2018 - 2022	% change 2018 - 2022
Columbia	\$239,000	\$258,000	\$321,750	\$378,000	\$405,000	\$27,000	7.1%	\$166,000	69.5%
Dutchess	\$280,000	\$290,000	\$331,000	\$380,000	\$400,000	\$20,000	5.3%	\$120,000	42.9%
Greene	\$179,900	\$195,000	\$240,500	\$287,325	\$325,000	\$37,675	13.1%	\$145,100	80.7%
Orange	\$244,463	\$257,500	\$300,000	\$350,000	\$380,000	\$30,000	8.6%	\$135,537	55.4%
Putnam	\$335,000	\$340,450	\$360,000	\$410,000	\$450,000	\$40,000	9.8%	\$115,000	34.3%
Rockland	\$414,500	\$417,500	\$458,000	\$520,000	\$575,000	\$55,000	10.6%	\$160,500	38.7%
Sullivan	\$127,000	\$142,500	\$195,000	\$245,000	\$265,000	\$20,000	8.2%	\$138,000	108.7%
Ulster	\$229,900	\$248,000	\$282,500	\$335,979	\$369,900	\$33,921	10.1%	\$140,000	60.9%
Westchester	\$500,000	\$520,000	\$603,000	\$620,000	\$625,000	\$5,000	0.8%	\$125,000	25.0%

Housing trends

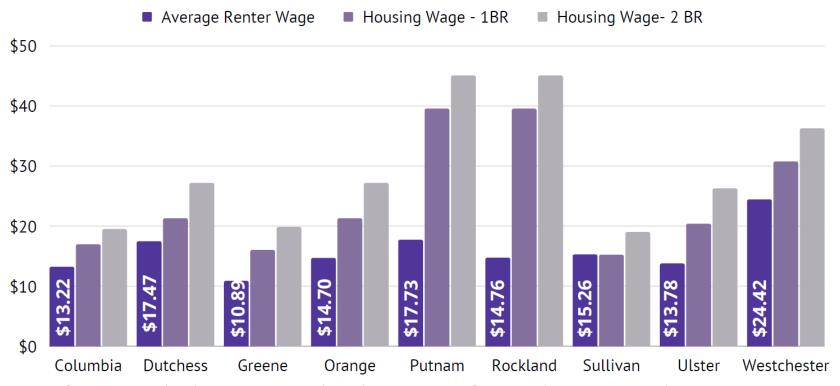
INVENTORY OF HOMES

Single Family, Condos, Townhomes | Q4 2018 - Q4 2022

	Q4 2018	Q4 2019	Q4 2020	Q4 2021	Q4 2022	# change 2021 - 2022	% change 2021 - 2022	# change 2018 - 2022	% change 2018 - 2022
Columbia	726	666	553	354	269	-85	-24.0%	-457	-62.9%
Dutchess	1,490	1,437	1,212	776	738	-38	-4.9%	-752	-50.5%
Greene	786	635	546	394	334	-60	-15.2%	-452	-57.5%
Orange	1,808	1,808	1,228	1,027	774	-253	-24.6%	-1,034	-57.2%
Putnam	463	576	383	271	219	-52	-19.2%	-244	-52.7%
Rockland	982	1,130	732	494	374	-120	-24.3%	-680	-61.9%
Sullivan	1,290	1,287	1,000	976	772	-204	-20.9%	-518	-40.2%
Ulster	1,222	1,223	868	591	543	-48	-8.1%	-679	-55.6%
Westchester	2,861	3,015	2,727	2,084	1,369	-715	-34.3%	-1,492	-52.1%
HV Region	11,628	11,777	9,249	6,967	5,392	-1,575	-22.6%	-6,236	-53.6%

Rental housing

- The high cost of housing has pushed many more people toward rentals → many cannot save for the down
 payment and closing costs
- Fair-market rents in HV remain unaffordable for renters who make the average hourly wage in each county
- Cost burdened if they spend more than 30% of income on housing → severely cost burdened if more than 50%



OUT OF REACH

AN ANNUAL REPORT FROM PATTERN FOR PROGRES

Hudson Valley Pattern for Progress and its Center for Housing Solutions & Community initiatives have analyzed rental housing and wage data for many years, providing statistics and trends to support communities, builders, and non-profit agencies in their efforts to develop and provide housing that is affordable in the region.

Our annual Out of Reach (OOR) Report illustrates the affordability of rental housing throughout the nine counties we serve: Columbia, Dutchess, Greene, Orange, Putnam, Rockland, Sullivan, Ulster, and Westchester



Chart 1. Average hourly wages per county alongside Housing Wages for 1-BR and 2-BR FMR. Source data: NLIHC 2022.

Challenges ahead

- Housing the Hudson Valley has built less housing than other comparable areas across the county, while constriction in the supply and migratory forces have caused prices rise significantly
- Childcare the high cost of this service is keeping women out of the workforce, causing young families to have fewer children, and is equivalent to a mortgage payment
- College debt continues to weigh down young families, preventing them from saving for the down-payment for a home or affording children
- Demographics our region is having fewer children, losing young people to outward migration, and facing a retirement wave from the Baby Boomers

The Pandemic Created a Child-Care Crisis. Mothers Bore the Burden.

By Claire Cain Miller Photographs by Bethany Mollenkof May 17, 2021

This generation of women had achieved what no other had. They were part of a monumental shift in the roles women could play in American society that began in the late 1970s and continues today — "the quiet revolution," the economist Claudia Goldin calls it. In 1955, women were one-third of the American labor force — they were unlikely to attend college, and if they worked, they were mostly limited to certain jobs, like teacher or secretary. That share slowly expanded until, in January 2020, women achieved a milestone: They made up more of the work force than men.



Q&A

