

COLUMBIA ECONOMIC DEVELOPMENT CORPORATION NOTICE OF PUBLIC MEETING

Please take notice that there will be a regular meeting of the Columbia Economic Development Corporation's Full Board to be held in person on July 30, 2024 at 8:30am, at One Hudson City Centre, Suite 301, Hudson, NY 12534 in accordance with Public Officers Law Section 103-a. This meeting is open to the public, who will have the opportunity to attend the meeting in person at the One Hudson City Centre address or via Zoom and provide live comments. Comments can also be provided via email before and during the meeting to mtucker@columbiaedc.com. Meeting packets are posted and available on CEDC's website: https://columbiaedc.com.

Join Zoom Meeting:

https://us06web.zoom.us/j/84200333049?pwd=bgJ7W5iih9mBoSIRax61K7EFBjnaiX.1 Meeting ID: 842 0033 3049, Passcode: 445691, Dial by your location: 1 646 558 8656

Find your local number: https://us06web.zoom.us/u/kIUbQC7jZ

Dated: July 23, 2024

Michael Molinski, Secretary Columbia Economic Development Corporation

CEDC Board of Directors Agenda

Members:

| James Calvin | Kenneth Leggett | Carmine Pierro |
|------------------|---------------------|-----------------|
| Richard Cummings | Rachel Levine | Rachel Puckett |
| Carlee Drummer | Christian Lopez | Sean Sawyer |
| Tarah Gay | Bryan Mahoney | Richard Scalera |
| Justin Goldman | Michael Molinski | |
| Derek Grout | Christopher Nardone | |
| Michael Johnston | Richard Nesbitt | |

- 1. Call to Order
- 2. Committees Reports
 - a. Finance Committee
 - i. Finance Committee Charter*
 - ii. Treasurer's Report*
 - iii. 2023 Form 990*
 - b. Loan Committee
 - i. Portfolio Dashboard*
 - ii. CEDC Loan Fund Analysis Report
 - iii. SBA Funding Application Resolution*
 - iv. De L'or Loan Request*
 - v. At Home in the Hudson Valley Loan Request
 - vi. NY Woodworx Loan Request
- 3. Board Briefing: Understanding New York's CFA Program
- 4. President/CEO Report
 - a. CEDC Activities Update
 - b. Columbia County Land Bank Administrative Services Agreement
- 5. Minutes, June 25, 2024*
- 6. Public Comments

Attachments:

| Finance Committee Charter | De L'or Loan Request |
|---------------------------|---|
| Treasurer's Report | At Home in the Hudson Valley Loan Request |
| 2023 Form 990 | Minutes June 25, 2024 |
| Portfolio Dashboard | |

^{*}Requires Approval

FINANCE COMMITTEE CHARTER

Columbia Economic Development Corporation

| This Finance Committee Charter was adopted by | y the Board of | Directors of the |
|--|----------------|-------------------------|
| Columbia Economic Development Committee, a | public benefit | corporation established |
| under the laws of the State of New York, on this | day of | , 2024. |

Purpose

Pursuant to Article IV, Section 1 of the Corporation's bylaws, the purpose of the Finance committee is to assist the Board by:

- Reviewing the profit and loss statements, balance sheets, financial statements and other written reports of the Corporation;
- Reviewing any proposals for the issuance of debt by the Corporation and its subsidiaries, if any, and make recommendations relative to same;
- Oversee the corporation's debt and debt practices and to recommend policies concerning the corporation's issuance and management of debt.

Powers of the Finance Committee

It shall be the responsibility of the Finance committee to:

- Recommend and oversee the work of any public accounting firm employed by the Corporation.
- Meet with Corporation staff, independent auditors or outside counsel, as necessary.
- Review proposals for the issuance of debt by the corporation and its subsidiaries and to make recommendations concerning those proposals to the board.
- Make recommendations concerning the appointment and compensation of investment advisors and underwriting firms used by the corporation, and to oversee the work performed by these individuals and firms on behalf of the corporation.
- Review proposals relating to the repayment of debt or other long-term financing arrangements by the corporation and its subsidiaries.
- Report annually to the corporation's board how it discharged its duties and met its responsibilities as outlined in the charter.
- Conduct and annual self-evaluation of its performance, including its effectiveness and compliance with the charter and request board approval of any proposed changes to said charter.
- Annually review by the CEDC and SBA loan funds, including loan policies, lending limits and reserves.

The CEDC Board of Directors will ensure that the Finance committee has sufficient resources to carry out its duties.

Composition of Committee and Selection of Members

The membership of the committee shall be as set forth in accordance with and pursuant to Article IV, Section 1 of the Corporation's bylaws. The Finance committee shall consist of at least five (5) independent Directors of the Corporation. The Chairperson of the Finance Committee shall be the Treasurer of the corporation.

Finance committee members shall be prohibited from being an employee of the Corporation or an immediate family member of an employee of the Corporation. In addition, Finance committee members shall not engage in any private business transactions with the Corporation or receive compensation from any private entity that has material business relationships with the Corporation, or be an immediate family member of an individual that engages in private business transactions with the Corporation or receives compensation from an entity that has material business relationships with the Corporation.

Ideally, all members on the Finance committee shall possess or obtain a basic understanding of governmental financial reporting.

Meetings

The Finance committee will meet a minimum of twice a year, with the expectation that additional meetings may be required to adequately fulfill all the obligations and duties outlined in the charter.

Members of the Finance committee are expected to attend each committee meeting, in accordance with the provisions of Article 7 of the Public Officers Law. The Finance committee may invite other individuals, such as members of management, auditors or other technical experts to attend meetings and provide pertinent information, as necessary.

The Finance committee will meet with the Corporation's independent auditor at least annually to discuss the financial statements of the Corporation.

The Chairperson shall preside over Committee meetings, which shall be open to the public in accordance with the salient provisions of the Open Meeting Law of the State of New York, as set forth within Article 7 of the Public Officers Law. Meeting agendas shall be prepared prior to every meeting and provided to the Committee members along with any other relevant materials at least five (5) business days before the scheduled Audit and Finance Committee meeting.

Minutes of these meetings shall be recorded and a report of the Committee's meeting shall be prepared and presented to the Board of Directors at its next scheduled meeting following the meeting of the Committee.

Responsibilities

The Finance committee shall have responsibilities related to: (a) the annual financial statements; (b) oversight of management's internal controls, compliance and risk assessment practices; (c) miscellaneous issues related to the financial practices of the Corporation.

A. Review Financial Statements

The Finance committee shall:

- Review and approve the Corporation's audited financial statements, associated management letter, report on internal controls and any other auditor communications.
- Review significant accounting and reporting issues, including complex or unusual transactions and management decisions, and recent professional and regulatory pronouncements, and understand their impact on the financial statements.
- Review and discuss any significant risks reported in the independent audit findings and recommendations and assess the responsiveness and timeliness of management's follow-up activities pertaining to the same.

B. Review Corporation's Annual Budget

The Finance Committee shall:

- Review, amend, and recommend the corporation's annual operating budget as presented by corporate management for the upcoming fiscal year.
- Recommend the annual budget to the Board of Directors for approval after incorporating necessary amendments.
- Monitor and report to the Board of Directors on the corporation's compliance with its adopted budget during the fiscal year (actual v. estimated budget) on a monthly/quarterly basis.

C. Review Financial and Procurement Thresholds

The Finance Committee shall:

- Review and make recommendations to the Board of Directors regarding any proposed procurements submitted to the committee.
- Review and recommend changes to the corporation's thresholds for procuring goods and services and procurement policy.
- Review and recommend changes to the corporation's fee schedules.

• Review the scope and terms of the corporation's insurance policies and liability coverage on an annual basis.

D. Other Responsibilities of the Finance Committee

The Finance committee shall:

- Present annually to the Corporation's board a written report of how it has discharged its duties and met its responsibilities as outlined in the charter.
- Obtain any information and training needed to enhance the committee members' in financial reporting standards and processes.
- Review the committee's charter annually, reassess its adequacy, and recommend any proposed changes to the board of the Corporation.
- Conduct an annual self-evaluation of its performance, including its effectiveness and compliance with the charter and request the board approval for proposed changes.

Columbia Economic Development Corporation (CEDC) Budget vs. Actuals: Budget_FY24_P&L - FY24 P&L

January - June, 2024

| | | | | Tot | al | | |
|----------------------------|----|------------|-----|------------|-----|-------------------|-------------|
| | | Actual | | Budget | | over Budget | % of Budget |
| Income | , | | | | | | |
| Administrative Revenue | | 18,629.99 | | 36,250.02 | | -17,620.03 | 51.39% |
| Columbia County | | 317,499.98 | | 324,999.96 | | -7,499.98 | 97.69% |
| Grant Income | | 29,300.00 | | | | 29,300.00 | |
| Interest Income (Header) | | 72,460.22 | | 63,750.00 | | 8,710.22 | 113.66% |
| Membership/Sponsorship | | 31,959.20 | | 24,999.96 | | 6,959.24 | 127.84% |
| Other Income | | 13,980.61 | | 2,500.02 | | 11,480.59 | 559,22% |
| SBA Microloan T/A | | 137,110.50 | | 117,110.00 | | 20,000.50 | 117.08% |
| Total Income | \$ | 620,940.50 | \$ | 569,609.96 | \$ | 51,330.54 | 109.01% |
| Gross Profit | \$ | 620,940.50 | \$ | 569,609.96 | \$ | 51,330.54 | 109.01% |
| Expenses | | | | | | | |
| Conferences and Training | | 2,281.42 | | 3,750.00 | | -1,468.58 | 60.84% |
| Consulting Fees | | 83,111.95 | | 86,750.04 | | -3,638.09 | 95.81% |
| Direct Program Expenses | | 9,680.42 | | 6,500.00 | | 3,180.42 | 148.93% |
| Employer Expenses | | 259,045.92 | | 309,499.98 | | -50,454.06 | 83.70% |
| Facility | | 21,192.00 | | 21,499.98 | | -307.98 | 98.57% |
| Grants Expense* | | 29,300.00 | | 5,000.00 | | 24,300.00 | 586.00% |
| Insurance | | 3,826.96 | | 4,500.00 | | -673.04 | 85.04% |
| MicroBiz Expenses | | 34,011.54 | | 32,499.96 | | 1,511.58 | 104.65% |
| New Intiatives | | 27,080.26 | | 41,000.02 | | -13,919.76 | 66.05% |
| Office Expense | | 48,068.07 | | 49,225.02 | | <i>-</i> 1,156.95 | 97.65% |
| Other Expenses | | 1,500.00 | | 1,399.98 | | 100.02 | 107.14% |
| Professional Fees | | 45,449.85 | | 46,375.02 | | -925.17 | 98.01% |
| Public Relations/Marketing | | 7,669.16 | | 8,749.98 | | -1,080.82 | 87.65% |
| SBA Interest Expense | | 86.90 | | 4,999.98 | | -4,913.08 | 1.74% |
| Total Expenses | \$ | 572,304.45 | \$ | 621,749.96 | -\$ | 49,445.51 | 92.05% |
| Net Operating Income | \$ | 48,636.05 | -\$ | 52,140.00 | \$ | 100,776.05 | -93.28% |
| Net Income | \$ | 48,636.05 | -\$ | 52,140.00 | \$ | 100,776.05 | -93.28% |

Monday, Jul 22, 2024 10:22:39 AM GMT-7 - Accrual Basis

Columbia Economic Development Corporation (CEDC) Balance Sheet Comparison As of June 30, 2024

| | | | | Tot | al | | |
|--|----------------|----------------|----------|-----------------|-----|-------------|------------|
| | | £ 1 20 2024 | As | of Jun 30, 2023 | | Change | 0/ Ch |
| ASSETS | AS O | f Jun 30, 2024 | | (PY) | | Change | % Change |
| Current Assets | | | | | | | |
| Bank Accounts | | | | | | | |
| Checking and Savings | | 1,342,111.99 | | 1,561,894.05 | | -219,782.06 | -14.07% |
| Loan SBA Cash Account | | 351,218.82 | | 338,167.25 | | 13,051,57 | 3,86% |
| Total Bank Accounts | \$ | 1,693,330.81 | \$ | 1,900,061.30 | -\$ | 206,730.49 | -10.88% |
| Other Current Assets | · | . , | • | , , | | , | |
| 1211-08 Loan Receivable HV Creamery | | 45,000.00 | | 45,000.00 | | 0,00 | 0.00% |
| 1211-09 Loan Receivable Klocke Estates | | 150,000.00 | | 150,000.00 | | 0.00 | 0.00% |
| 1211-10 Loan Receivable Return Brewery | | 41,695.87 | | 41,695.87 | | 0.00 | 0.00% |
| 1211-13 Loan Receivable Kleins Kill | | 232,085.00 | | · | | 232,085.00 | |
| Accounts Receivable | | 124,784.75 | | 351,469.36 | | -226,684.61 | -64,50% |
| CEDC - Loan Funds | | 1,292,625.66 | | 1,077,676.63 | | 214,949.03 | 19,95% |
| Loans Receivable SBA | | 1,256,332.38 | | 826,352.37 | | 429,980.01 | 52.03% |
| Total Other Current Assets | \$ | 3,142,523.66 | \$ | 2,492,194.23 | \$ | 650,329.43 | 26.09% |
| Total Current Assets | | 4,835,854.47 | | 4,392,255.53 | | 443,598.94 | 10.10% |
| Fixed Assets | · | .,, | • | , | • | , | |
| 1500-01 Furniture | | 8,687.28 | | 8,687.28 | | 0.00 | 0.00% |
| 1500-02 Computers & Equipment | | 29,082,82 | | 29,082.82 | | 0.00 | 0,00% |
| 1500-03 Website | | 10,037.00 | | 10,037.00 | | 0.00 | 0.00% |
| 1500-04 Equipment | | 2,616.00 | | 2,616.00 | | 0.00 | 0.00% |
| 1500-05 Land - Rt 9H Property | | 232,900.00 | | 232,900.00 | | 0.00 | 0.00% |
| 1600-00 Accumulated depreciation | | -41,193.90 | | -35,854.90 | | -5,339.00 | -14.89% |
| 1600-01 Accumulated Amortization ROU Asset | | -73,196.29 | | -36,598.00 | | -36,598.29 | -100.00% |
| Total Fixed Assets | \$ | 168,932,91 | <u> </u> | 210,870,20 | -\$ | 41,937.29 | -19,89% |
| Other Assets | Ψ | 100,002.01 | Ψ | 210,010,20 | -Ψ | 41,507.20 | - 10,00 /8 |
| 2300-01 Security Deposit | | 3,200.00 | | 3,200.00 | | 0.00 | 0.00% |
| 2300-02 Right of Use Asset | | 280,587.00 | | 280,587.00 | | 0.00 | 0.00% |
| Allowance for Bad Debt Loans | | -295,464.48 | | -278,233.32 | | -17,231.16 | -6.19% |
| Grants Receivable | | 0.00 | | 5,772.23 | | -5,772.23 | -100.00% |
| Total Other Assets | -\$ | 11,677.48 | \$ | 11,325.91 | -\$ | 23,003.39 | -203.10% |
| TOTAL ASSETS | <u> </u> | 4,993,109.90 | | 4,614,451.64 | | 378,658.26 | 8.21% |
| LIABILITIES AND EQUITY | • | 4,000,100.00 | • | 4,014,401.04 | ٧ | 010,000.20 | 5,2170 |
| Liabilities | | | | | | | |
| Current Liabilities | | | | | | | |
| Accounts Payable | | | | | | | |
| 2000-01 Accounts Payable | | 12,807.68 | | -435.88 | | 13,243.56 | 3038,35% |
| Total Accounts Payable | \$ | 12,807.68 | -\$ | 435.88 | \$ | 13,243.56 | 3038.35% |
| Other Current Liabilities | • | 12,001.00 | Ψ | 400,00 | ۳ | 10,240.00 | 0000.0070 |
| 2050-02 Hudson Bond Awards Liability | | 0.00 | | 524.95 | | -524.95 | -100.00% |
| 2050-03 Due to Chamber | | -32,500.00 | | 0.00 | | -32,500.00 | 700,0070 |
| Accrued Expenses | | 14,508.34 | | 26,288.97 | | -11,780.63 | -44.81% |
| Deferred Revenue (Header) | | 565,204.87 | | 594,394.88 | | -29,190.01 | -4.91% |
| Land Deposit | | 0.00 | | 3,772.74 | | -3,772,74 | -100.00% |
| Total Other Current Liabilities | \$ | 547,213.21 | \$ | 624,981.54 | -\$ | 77,768.33 | -12.44% |
| Total Current Liabilities | - * | 560,020.89 | | 624,545.66 | | 64,524.77 | -10.33% |
| Long-Term Liabilities | Ψ | 000,020.09 | Ψ | 024,040,00 | -φ | 04,024.11 | -10.0076 |
| 2010-01 Loan payable - EIDL | | 72,901.61 | | 91,610.13 | | -18,708.52 | -20.42% |
| 2010-01 Loan payable - EIDL 2010-02 Lease Liability | | 222,337.75 | | 252,099.00 | | -29,761.25 | -11.81% |
| Loans Payable to SBA | | 1,338,688.75 | | 943,726.40 | | 394,962.35 | 41.85% |
| Long term Deferrd Revenue | | 0.00 | | 5,772.23 | | -5,772.23 | -100.00% |
| Early form potenta (totalian | | 5,00 | | 0,772.20 | | 0,112.20 | 100,0070 |

| Total Long-Term Liabilities | \$ 1,633,928.11 | \$ 1,293,207.76 | \$ 340,720.35 | 26.35% |
|------------------------------------|--------------------|--------------------|------------------|---------|
| Total Liabilities | \$ 2,193,949.00 | \$ 1,917,753.42 | \$ 276,195.58 | 14.40% |
| Equity | | | | |
| 3200-01 Invested in Capital Assets | 242,128.70 | 247,467.70 | -5,339.00 | -2.16% |
| Net assets Restricted | 406,663.51 | 419,808.51 | -13,145.00 | -3.13% |
| Unrestricted Net Position | 2,101,732.64 | 2,063,516.40 | 38,216.24 | 1.85% |
| Net Income | 48,636.05 | -34,094.39 | 82,730,44 | 242.65% |
| Total Equity | \$ 2,799,160.90 | \$ 2,696,698.22 | \$ 102,462.68 | 3.80% |
| TOTAL LIABILITIES AND EQUITY | \$ 4,993,109.90 | \$ 4,614,451.64 | \$ 378,658.26 | 8.21% |
| | | | | |

Monday, Jul 22, 2024 10:21:22 AM GMT-7 - Accrual Basis

Columbia Economic Development Corporation (CEDC) Profit and Loss by Class January - June, 2024

| | | 2 Loan | U , | SBA LLR | Total 4 | SBA RLF - | SBA RLF - SBA RLF - SBA RLF SBA RLF SBA RLF- | SBA RLF. S | BA RLF. | | SBA RLF- | SBA RLF- | |
|----------------------------|---------------|-----------------|------------|----------|----------|-------------|--|------------|-----------|-------------|-------------|-------------|---------------|
| | 1 Operating | Fund | 4 SBA | 9 | SBA | 80 | 10 | 04 | 90 | 90 | 07 | 60 | TOTAL |
| Income | | | | | | | | | | | | | |
| Administrative Revenue | 18,629.99 | 00.00 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 18,629.99 |
| Columbia County | 317,499.98 | 00.0 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.0 | 0.00 | 317,499.98 |
| Grant Income | 29,300.00 | 00.00 | 0.00 | 00.00 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 29,300.00 |
| Interest Income (Header) | 13,293.15 | 32,293.67 | 0.00 | 25.18 | 25.18 | 4,364.52 | 9,276.27 | 128.51 | 540.66 | 2,482.80 | 3,001.80 | 7,053.66 | 72,460.22 |
| Membership/Sponsorship | 31,959.20 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00'0 | 0.00 | 31,959.20 |
| Other Income | 13,670.00 | 221.82 | 0.00 | 0.00 | 00.00 | 00.00 | 00.00 | 0.00 | 0.00 | 76.71 | 0.00 | 12.08 | 13,980.61 |
| SBA Microloan T/A | 137,110.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 137,110.50 |
| Total Income | \$ 561,462.82 | \$ 32,515.49 \$ | 0.00 | \$ 25.18 | \$ 25.18 | \$ 4,364.52 | \$ 9,276.27 | \$ 128.51 | \$ 540.66 | \$ 2,559.51 | \$ 3,001.80 | \$ 7,065.74 | \$ 620,940.50 |
| Gross Profit | \$ 561,462.82 | \$ 32,515.49 \$ | 0.00 | \$ 25.18 | \$ 25.18 | \$ 4,364.52 | \$ 9,276.27 | \$ 128.51 | \$ 540.66 | \$ 2,559.51 | \$ 3,001.80 | \$ 7,065.74 | \$ 620,940.50 |
| Expenses | | | | | | | | | | | | | |
| Conferences and Training | 2,281.42 | 00.0 | 0.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 2,281.42 |
| Consulting Fees | 83,111.95 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 83,111.95 |
| Direct Program Expenses | 9,680.42 | 0.00 | 0.00 | 00.00 | 0.00 | 00.00 | 00.0 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 9,680.42 |
| Employer Expenses | 259,045.92 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 259,045.92 |
| Facility | 21,192.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 00.0 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 21,192.00 |
| Grants Expense* | 29,300.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 29,300.00 |
| Insurance | 3,826.96 | 00.0 | 00.00 | 00'0 | 0.00 | 0.00 | 00.0 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 3,826.96 |
| MicroBiz Expenses | 34,011.54 | 00.00 | 0.00 | 00.00 | 00.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 00.00 | 0.00 | 34,011.54 |
| New Intiatives | 27,080.26 | 00.0 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 27,080.26 |
| Office Expense | 47,148.97 | 657.50 | 0.00 | 0.00 | 00.00 | 24.00 | 0.00 | 0.00 | 165.60 | 20.00 | 52.00 | 0.00 | 48,068.07 |
| Other Expenses | 1,500.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00'0 | 0.00 | 1,500.00 |
| Professional Fees | 45,449.85 | 00.00 | 0.00 | 00.0 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 45,449.85 |
| Public Relations/Marketing | 7,669.16 | 00.00 | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 7,669.16 |
| SBA Interest Expense | 0.00 | 00.00 | 0.00 | 00.00 | 0.00 | 0.00 | 86.90 | 0.00 | 0.00 | 0.00 | 00'0 | 0.00 | 86.90 |
| Total Expenses | \$ 571,298.45 | \$ 657.50 \$ | 0.00 | \$ 0.00 | \$ 0.00 | \$ 24.00 | \$ 86.90 | \$ 0.00 | \$ 165.60 | \$ 20.00 | \$ 52.00 | \$ 0.00 | \$ 572,304.45 |
| Net Operating Income | -\$ 9,835.63 | \$ 31,857.99 \$ | 0.00 | \$ 25.18 | \$ 25.18 | \$ 4,340.52 | \$ 9,189.37 | \$ 128.51 | \$ 375.06 | \$ 2,539.51 | \$ 2,949.80 | \$ 7,065.74 | \$ 48,636.05 |
| Net Income | -\$ 9,835.63 | \$ 31,857.99 \$ | 0.00 | \$ 25.18 | \$ 25.18 | \$ 4,340.52 | \$ 9,189.37 | \$ 128.51 | \$ 375.06 | \$ 2,539.51 | \$ 2,949.80 | \$ 7,065.74 | \$ 48,636.05 |

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

| | Ω | nn | Return of Organization Exempt Fro | Om I | ncome rax | 00000 |
|---------------|--|----------------------------|---|-------------|---|---------------------------------------|
| Forn | , 9 | 90 | Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Co | ode (exc | ept private foundatio | ns) 2023 |
| Depar | tment c | f the Treasury | Do not enter social security numbers on this form as it Go to www.irs.gov/Form990 for instructions and the | - | - | Open to Public Inspection |
| | | nue Service 2023 calend | ar year, or tax year beginning and en | | TIOTHIA HOTE | Hispection |
| | heck if | | forganization | iding | D Employer identif | ication number |
| | Addre | ss COLI | MBIA ECONOMIC DEVELOPMENT CORP. | | | |
| _ | chang Name | | | | 14-17557 | 110 |
| - | _chang ∃Initial | | usiness as and street (or P.O. box if mail is not delivered to street address) Ro | oom/suite | 1 | |
| | _lreturn _Final _return _termir | 1 HU | DSON CITY CENTRE, SUITE 301 | Jonn/Suite | 518 828 | - 4718 |
| | termir ated ∃Amen | | own, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 1,181,402. |
| | return Applic | פתחש | ON, NY 12534 | | H(a) Is this a group r | |
| <u> </u> | _tion pendi | | nd address of principal officer: F. MICHAEL TUCKER SON CITY CENTRE, SUITE 301, HUDSON, | NY | for subordinates H(b) Are all subordinates i | |
| 17 | ax-ex | empt status: [| | 527 | 7 ` ' | a list. See instructions |
| | Vebsi | | COLUMBIAEDC.COM | | H(c) Group exemption | |
| K F | orm o | organization: | X Corporation Trust Association Other | L Year | | M State of legal domicile; NY |
| | rt I | Summary | | | | |
| | 1 | Briefly describ | e the organization's mission or most significant activities: PROMOT | ring | AND DEVELOP | ING THE |
| Governance | | | Y AND JOB DEVELOPMENT RATE IN THE CO | | | |
| I a | 2 | Check this bo | x if the organization discontinued its operations or disposed | d of more | than 25% of its net as | sets. |
| ove. | 3 | Number of vo | ting members of the governing body (Part VI, line 1a) | | 3 | |
| | 4 | Number of inc | lependent voting members of the governing body (Part VI, line 1b) | | 4 | |
| 80 | 5 | Total number | of individuals employed in calendar year 2023 (Part V, line 2a) | | 5 | 7 |
| Activities & | | | of volunteers (estimate if necessary) | | | 20 |
| Ç | | | d business revenue from Part VIII, column (C), line 12 | | | ·· · |
| | b | Net unrelated | business taxable income from Form 990-T, Part I, line 11 | | | |
| | | | | <u> </u> | Prior Year | Current Year |
| ē | 8 | | and grants (Part VIII, line 1h) | | 1,019,885. | |
| Revenue | 9 | • | ce revenue (Part VIII, line 2g) | | 72,160. | |
| Şev | | | come (Part VIII, column (A), lines 3, 4, and 7d) | | 5,795. | |
| _ | 1 | | e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 34,000. | 40,000. |
| | | | - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,131,840. | |
| | l | | milar amounts paid (Part IX, column (A), lines 1-3) | | 286,361. | 80,150. |
| | 14 | | to or for members (Part IX, column (A), line 4) | | 0. 337,175. | |
| es | 15 | | r compensation, employee benefits (Part IX, column (A), lines 5-10) | | 337,175. | |
| xpenses | 16a | | undraising fees (Part IX, column (A), line 11e) | ö. 🗀 | | |
| 쬬 | 17 | | | | 526,037. | 520,085. |
| | | | es (Part IX, column (A), lines 11a-11d, 11f-24e) es. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 1,149,573. | |
| | 19 | | expenses. Subtract line 18 from line 12 | | -17,733. | |
| | | 1 teveriue less | expenses, Subtract line 10 from line 12 | | eginning of Current Year | End of Year |
| Net Assets or | 20 | Total assets / | Part X, line 16) | | 4,476,822. | |
| ASSE | 21 | , | s (Part X, line 26) | | 1,742,306. | |
| Net, | 22 | | fund balances, Subtract line 21 from line 20 | | 2,734,516. | 2,750,520. |
| Pa | rt II | Signatur | | | | |
| _ | | | I declare that I have examined this return, including accompanying schedules ar | nd statem | ents, and to the best of m | y knowledge and belief, it is |
| | | | . Declaration of preparer (other than officer) is based on all information of which | | | · · · · · · · · · · · · · · · · · · · |
| | | 1 | | 1 1 | | |

| truo, corroc | it, and complete: Declaration of proparet (ether than emec | r) is based on an information of which proparer has any | kilowiougo: |
|--------------|--|---|--|
| Sign Here | Signature of officer F. MICHAEL TUCKER, PRESIDI | ENT AND CEO | Date |
| | Type or print name and title | | |
| Paid | Print/Type preparer's name N. THERESE WOLFE | Preparer's signature N. THERESE WOLFE 07/0 | 8/24 Check PTIN if self-employed P00748483 |
| Preparer | Firm's name UHY ADVISORS NORT | HEAST, INC. | Firm's EIN 14-1555429 |
| Use Only | Firm's address ONE HUDSON CITY C. HUDSON, NY 12534 | ENTRE, SUITE 204 | Phone no. 518 - 828 - 1565 |
| Maythall | OS discuss this return with the preparer shows abo | va? Saa instructions | Y Vac No |

LHA For Paperwork Reduction Act Notice, see the separate instructions.

332001 12-21-23

Form 990 (2023)

548,701.

4e

(Expenses \$

Total program service expenses

| | | | Yes | NO |
|-----|--|-------------|------|-----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| _ | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | v |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | <u> X</u> |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | 4 | X | |
| 5 | during the tax year? If "Yes," complete Schedule C, Part II | 4 | - 22 | |
| J | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| Ū | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | | | |
| | Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X, | | | |
| | as applicable. | | OWN. | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | v |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | - | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | 11c | | х |
| d | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 116 | | - 21 |
| u | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | x |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | X | ļ |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | 441. | | x |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | |
| 15 | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 13 | | <u> </u> |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | <u> </u> |
| - • | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | x |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | х |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? f "Yes," | | | |
| | complete Schedule G, Part III | 19 | | Х |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 2 0b | | L |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | (2000) |
| | | _ | 4411 | 100001 |

Form 990 (2023) COLUMBIA ECONOMIC DEVELOPMENT CORP.

Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|-------|---|-------|--------------|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | <u>X</u> |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | | X |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | OF. | | x |
| h | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | |
| ມ | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | | 25b | | х |
| 26 | Schedule L, Part I Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | 200 | | |
| 20 | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | х |
| 28 | Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV, | 12.44 | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | |
| | "Yes," complete Schedule L, Part IV | 28a | | Х |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | | | |
| | "Yes," complete Schedule L, Part IV | 28c | X | |
| 29 | Did the organization receive more than \$25,000 in noncash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | ļ | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | <u> </u> | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | <u> </u> | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | X | 77 |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | l | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | - |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | х |
| 07 | If "Yes," complete Schedule R, Part V, line 2 | 36 | <u> </u> | |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 27 | | x |
| 20 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | |
| 38 | | 38 | x | |
| Pai | Note: All Form 990 filers are required to complete Schedule O Statements Regarding Other IRS Filings and Tax Compliance | _ 00 | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | | | | |
| c | | | | |
| _ | (gambling) winnings to prize winners? | 1c | Х | |
| 33200 | 4 12-21-23 | Forn | 990 | (2023) |

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Form 990 (2023) COLUMBIA ECONOMIC DEVELOPMENT CORP.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | Yes | No |
|-----|---|---|---------------|-----------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return | WW | NA. | 4533 |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | За | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | 1800 | 1000 N | William. |
| 5а | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | MAG | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| C | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7с | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | Visit | Beiler | UMB |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f · | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | 8,533 | | 1983 |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | N. S. | 988 | UNN |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | 100.00.00.00 | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | Mass | GERAL. | data |
| a | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | 11 77 5 7 |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | |
| b | , | | | |
| | organization is licensed to issue qualified health plans | | | |
| С | Enter the amount of reserves on hand | 1980an | WHAT. | 1994100 |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14b | <u> </u> | <u> </u> |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | |
| | excess parachute payment(s) during the year? | 15 | 1 1 1 1 1 1 1 | X |
| | If "Yes," see the instructions and file Form 4720, Schedule N. | Nashai | 888 | l sand |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | 31.51.51.51 | X |
| | If "Yes," complete Form 4720, Schedule O. | Maked | 1386 | |
| 17 | Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities | | | |
| | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | 17 | | |
| | If "Ves " complete Form 6069 | 1 43 55 | 1 (2.50) | 1 3300 |

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | | X |
|----------|---|---|------------------------|---------|---|--------------|
| Sec | tion A. Governing Body and Management | | | | | |
| | | | | | Yes | No |
| 10 | Enter the number of voting members of the governing body at the end of the tax year | 1a | 16 | 14,33 | 163 | ING |
| ia | If there are material differences in voting rights among members of the governing body, or if the governing | ıα | | 1 | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | | | |
| h | Enter the number of voting members included on line 1a, above, who are independent | 1b | 16 | | | |
| ь 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | | | | | |
| 2 | | | | 2 | | х |
| 3 | officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the | | | | | |
| 3 | | | | 3 | | х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 99 | | | 4 | | X |
| 4 5 | Did the organization become aware during the year of a significant diversion of the organization's asset | | | 5 | | X |
| 6 | | | | 6 | X | |
| | Did the organization have members or stockholders? Did the organization have members, stockholders, or other persons who had the power to elect or app | | | - | - 44 | \vdash |
| 7a | | | | 7a | Х | |
| h | more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, sto | | | /a | 21 | |
| ม | | | | 76 | | х |
| | persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | 7b | Name: | - 22 |
| 8 | | | | | Х | 20,000 |
| a | The governing body? | | | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | | | 8b | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read | | | | | - v |
| <u>C</u> | organization's mailing address? If "Yes." provide the names and addresses on Schedule O | | | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Rev | /enue | Code.) | | | Γ |
| | | | | | Yes | |
| | Did the organization have local chapters, branches, or affiliates? | | | 10a | | X |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such characteristics and procedures governing the activities of such characteristics. | | | | | |
| | | | | 10b | 77 | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body | beto | e filing the form? | 11a | X | ARABAS |
| b | Describe on Schedule O the process, if any, used by the organization to review this Form 990. | | | 1444 | 77 | Profesional |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | | 12a | X | <u> </u> |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | | 12b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Y | es," a | escribe | | ٠,, | |
| | on Schedule O how this was done | | | 12c | X | - |
| 13 | Did the organization have a written whistleblower policy? | | | 13 | Х | 177 |
| 14 | Did the organization have a written document retention and destruction policy? | | | 14 | 20, 5, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, | X |
| 15 | Did the process for determining compensation of the following persons include a review and approval | by in | dependent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | | 89459 |
| а | The organization's CEO, Executive Director, or top management official | | | 15a | X | |
| b | Other officers or key employees of the organization | • | | 15b | X | 1 (250) |
| | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement | nent w | ith a | SHAN | SHA | |
| | taxable entity during the year? | | | 16a | 24 50 54 5 | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate | e its p | articipation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organi | | | 4836 | 9868 | |
| | exempt status with respect to such arrangements? | | | 16b | | |
| Sec | tion C. Disclosure | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed NY | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and | id 990 | I-T (section 501(c)(3) | s only) | availa | ble |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | | | |
| | Own website Another's website X Upon request Other (explain | | • | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, con | nflict (| of interest policy, an | d finan | cial | |
| | statements available to the public during the tax year. | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's boo | ks an | d records | | | |
| | CATHY LYDEN - 518-828-4718 | | | | | |
| | 1 UIDGON CITY CENTER CITTE 201 HIDGON NV 12524 | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

| X Check this box if neither the organization no | or any related o | orga | niza | tion | com | npen | sate | ed any current officer, d | rector, or trustee. | |
|---|-------------------|-------------------------------|-----------------------|----------|--------------|---------------------------------|----------|---------------------------------|------------------------------|-----------------------|
| (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
| Name and title | Average | /do | not o | Posi | ition | than o | no. | Reportable | Reportable | Estimated |
| | hours per | box | , unle | ss per | son i | s both | an | compensation | compensation | amount of |
| | week | ├── | cer an | dad | recto | r/trus | ee) | from | from related | other |
| | (list any | ndividual trustee or director | | | | | | the | organizations | compensation |
| | hours for related | or d | 99 | | | sated | | organization (W-2/1099-MISC/ | (W-2/1099-MISC/ 1099-NEC) | from the organization |
| | organizations | ustee | trus | | 93 | ubeu | | 1099-NEC) | 1099-1120) | and related |
| | below | jual tr | tional | | nploy | st cor | | 1000 1420) | | organizations |
| | line) | Indîvic | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | g |
| (1) F. MICHAEL TUCKER | 30.00 | | | | | | | | | |
| PRESIDENT & CEO | 5.00 | | | Х | | | | 0. | 0. | 135,667. |
| (2) DAVID FINGAR | 5.00 | | | | | | | | | |
| CHAIRMAN | | Х | | X | | | | 0. | 0. | 0. |
| (3) JAMES CALVIN | 0.25 | | | | | | | | | |
| VICE CHAIR | | X | | Х | | | | 0. | 0. | 0. |
| (4) SARAH STERLING | 0.25 | | | | | | | | | |
| SECRETARY | 0.25 | X | | X | L | | | 0. | . 0. | 0. |
| (5) TARAH GAY | 0.25 | | | | | | | | | |
| TREASURER | | X | | Х | | | | 0. | 0. | 0. |
| (6) RUTH ADAMS | 0.25 | | | | | | | | 1 | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (7) RICHARD CUMMINGS | 0.25 | | | | | | | | | |
| DIRECTOR | ` | Х | | | | | | 0. | 0. | 0. |
| (8) CARLEE RADER DRUMMER | 0.25 | | | | | | l | | | |
| EX-OFFICIO MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (9) DEREK GROUT | 0.25 | | | | | | | | | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (10) RACHEL PUCKETT | 0.25 | | | | | | | | _ | |
| DIRECTOR | | X | _ | | _ | | L | 0. | 0. | 0. |
| (11) KENNETH LEGGETT | 0.25 | | | | | | | | _ | _ |
| DIRECTOR | | X | <u> </u> | | | | <u> </u> | 0. | 0. | 0. |
| (12) CARMINE PIERRO | 0.25 | l | | | | | | | | |
| EX-OFFICIO MEMBER | 0.25 | Х | _ | _ | | | | 0. | 0. | 0. |
| (13) JUSTIN GOLDMAN | 0.25 | | | | | | | | | |
| DIRECTOR | | X | ļ | _ | | _ | _ | 0. | 0. | 0. |
| (14) RICHARD SCALERA | 0.25 | ļ | | | | | | | | |
| EX-OFFICIO MEMBER | 0 0= | Х | <u> </u> | | | | | 0. | 0. | 0. |
| (15) JOSEPH BENSON | 0.25 | l | | | | | | | | |
| FORMER DIRECTOR | | X | <u> </u> | <u> </u> | | <u> </u> | <u> </u> | 0. | 0. | 0. |
| (16) ANITA OTEY | 0.25 | 1 | | | | | | | _ | _ |
| FORMER DIRECTOR | <u> </u> | X | - | | | | ļ | 0. | 0. | 0. |
| (17) ANAND BALASAR | 0.25 | - | | | | | | | _ | _ |
| FORMER DIRECTOR | <u> </u> | X | <u> </u> | | L | <u> </u> | <u> </u> | 0. | 0. | 0. |

Form 990 (2023)

| Part VII Section A. Officers, Directors, Trus | tees, Key Emp | oloy | ees, | and | Hig | ghes | t C | ompensated Employee | s (continued) | | |
|--|------------------------|--------------------------------|---|----------|--------------|------------------------------|--------------|---------------------------|---------------------------------|----------------|--------------------------|
| (A) | (B) | (C) (D) | | | | 1 | (E) | | (F) | | |
| Name and title | Average | /do | Position (do not check more than one | | Reportable | Reportable | | Estimated | | | |
| | hours per | box | , unles | ss per | son l | s both | an | compensation | compensation | | amount of |
| | Week | | cer an | aaa | redio | rrus | (66) | - from | from related | | other |
| | (list any hours for | irecto | | | | | | the organization | organizations (W-2/1099-MIS) | ١, ١ | compensation from the |
| | related | e or d | stee | | | sated | | (W-2/1099-MISC/ | 1099-NEC) | " | organization |
| | organizations | truste | al trus | | yee | шрег | | 1099-NEC) | 1000 1120) | | and related |
| | below | Individual trustee or director | Institutional trustee | ية | Key employee | Highest compensated employee | lei. | , i | | | organizations |
| | line) | Indi | Insti | Officer | Ke | E E | Former | | | | · |
| (18) MICHAEL S. JOHNSTON | 0.25 | | | | | l | | | | | |
| DIRECTOR | | X | | | | | | 0. | | 0. | 0. |
| (19) RACHEL LEVINE | 0.25 | | | | | | | _ | | _ | _ |
| DIRECTOR | | Х | | | | <u> </u> | L | 0. | | 0. | 0. |
| (20) BRYAN MAHONEY | 0.25 | | | | | | | _ | | _ | _ |
| DIRECTOR | | X | | | | _ | | 0. | | 0. | 0. |
| (21) MICHAEL MOLINSKI | 0.25 | | | | | | | | | | _ |
| DIRECTOR | | X | | | | _ | | 0 | | 0. | 0. |
| (22) RICK RECTOR | 0.25 | | | | | | | | | | • |
| DIRECTOR | 0 05 | X | | | | <u> </u> | | 0. | | 0. | 0. |
| (23) SEAN SAWYER | 0.25 | | | | | | | | | ا ۲ | |
| DIRECTOR | | X | | | _ | | | 0. | | 0. | 0. |
| | | | | | | | | | | | |
| | | | | <u> </u> | <u> </u> | ļ | | | | \dashv | · |
| | | | | | | | | | | | |
| y | | | | ├ | ├ | ├ | | | | - | |
| | | | | | i | | | | | | |
| 1b Cubtotal | | | | <u> </u> | | l | 1 | 0. | | 0. | 135,667. |
| 1b Subtotal c Total from continuation sheets to Part VI | | | | | | | | 0. | | 0 : | 0. |
| d Total (add lines 1b and 1c) | | | | | | | | 0. | | 0. | 135,667. |
| Total number of individuals (including but n | | | | | | | | 1 | | <u>~ • 1</u> | 133,007. |
| compensation from the organization | or miniou to th | 000 | lioto | u ai | JO V C | ,, vv. | 010 | coolved more trian wroo, | ood of reportable | | 0 |
| componential normal and organization | | | | | | | | | | | Yes No |
| 3 Did the organization list any former officer, | director, trust | ee. I | cev e | empl | love | e. oi | hic | nhest compensated emp | ovee on | ſ | |
| line 1a? If "Yes," complete Schedule J for s | • | , | • | • | • | • | _ | | • | | 3 X |
| 4 For any individual listed on line 1a, is the su | | | | | | | | | | ··· | |
| and related organizations greater than \$150 | | | | | | | | • | _ | | 4 X |
| 5 Did any person listed on line 1a receive or a | | | | | | | | | | | TANK DANK |
| rendered to the organization? If "Yes." com | • | | | | • | | | • | | | 5 X |
| Section B. Independent Contractors | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated inc | lepe | nder | nt co | ontra | acto | rs tl | hat received more than \$ | 100,000 of comp | ensat | ion from |
| the organization. Report compensation for | | | | | | | | | | | |
| (A) | | | | | | | | (B) | | | (C) |
| Name and business | | | | | | | | Description of s | ervices | С | ompensation |
| TUCKER STRATEGIES, 54 STA | TE STRE | ET | · | SU | ΙT | E | | | | | |
| 804, ALBANY, NY 12207 | | | | | | | | MANAGEMENT/C | TAUSNC | | 135,667. |
| | | | | | | | | | | | |
| Promonentario | | | | | | | | | | | |
| | | | | | | | | | | | |
| | ····· | | | | | | | *** | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| 2 Total number of independent contractors for | achiding but :- | ot li- | nita | 1+~ | th a : | 20 11- | to el | l aboual who received and | are then | R RAA | |
| 2 Total number of independent contractors (in \$100,000 of compensation from the organize | - | JI III | ınte(| 4 10 | | se ns L | rea | abovej who received mo | DIE HIAH | | |

14-1755710 COLUMBIA ECONOMIC DEVELOPMENT CORP. Form 990 (2023) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) Related or exempt Revenue excluded Unrelated Total revenue from tax under function revenue business revenue sections 512 - 514 1a 1 a Federated campaigns 30,086. b Membership dues 1b c Fundraising events 1c d Related organizations 1d 963,305. e Government grants (contributions) 1e f All other contributions, gifts, grants, and 21,825. similar amounts not included above 1f g Noncash contributions included in lines 1a-1f 1,015,216. h Total. Add lines 1a-1f **Business Code** 85,886. 2 a LOAN INTEREST 900099 85,886. Program Service f All other program service revenue 85,886. Total. Add lines 2a-2f Investment income (including dividends, interest, and 40,300. 40,300. other similar amounts) Income from investment of tax-exempt bond proceeds Royalties (i) Real (ii) Personal 6 a Gross rents 6a b Less: rental expenses ... 6b c Rental income or (loss) d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of assets other than inventory 7a b Less: cost or other basis Other Revenue and sales expenses 7b c Gain or (loss) ______7c d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ _____ contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold ______10b c Net income or (loss) from sales of inventory **Business Code** Miscellaneous 40,000. 11 a ADMINISTRATIVE FEES 900099 40,000. d All other revenue

40,000.

125,886.

181,402.

0.

e Total. Add lines 11a-11d

Total revenue. See instructions

| Section | on 501(c)(3) and 501(c)(4) organizations must compl | ete all columns. All othe | er organizations must con | nnlete column (A) | 7, |
|---------|---|---------------------------|---|---|--|
| 0000 | Check if Schedule O contains a respons | | | | X |
| | not include amounts reported on lines 6b, Bb, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | 80,150. | 80,150. | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | | щ | | |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 459,137. | 229,569. | 229,568. | |
| 8 | Pension plan accruals and contributions (include | | , | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 65,597. | 32,799. | 32,798. | |
| 10 | Payroll taxes | 40,429. | 20,215. | 20,214. | |
| 11 | Fees for services (nonemployees): | | | | |
| а | Management | | | | |
| b | Legal | 9,615. | | 9,615. | |
| С | Accounting | 41,405. | | 41,405. | |
| d | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| _ | column (A), amount, list line 11g expenses on Sch O.) | 153,311. | | 153,311. | |
| 12 | Advertising and promotion | 27,322. | | 27,322. | |
| 13 | Office expenses | 104,118. | 52,059. | 52,059. | |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 36,598. | | 36,598. | |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 6,737. | 6,737. | | |
| 20 | Interest | 14,935. | 14,935. | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 5,339. | | 5,339. | |
| 23 | Insurance | 3,798. | | 3,798. | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) | | | | |
| а | PROGRAM DELIVERY FEES | 55,998. | 55,998. | | |
| b | NEW INITIATIVES | 31,239. | 31,239. | | III. 2 |
| n | BAD DEBT | 25,000. | 25,000. | | |
| d | MISCELLANEOUS | 4,670. | 25,000. | 4,670. | |
| u e | All other expenses | 2,0,00 | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 1,165,398. | 548,701. | 616,697. | 0. |
| 26 | Joint costs. Complete this line only if the organization | | | , | |
| 20 | reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | Form 990 (2023) |

| Par | ١٨ | Balance Sneet | | | | | |
|-----------------------------|----------------------------|---|-----------|----------------------------|--------------------------|-------|---------------------------|
| | ····· | Check if Schedule O contains a response or not | e to an | y line in this Part X I | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 51,330. | 1 | 172,100 |
| | 2 | Savings and temporary cash investments | | | 2,015,398. | 2 | 1,479,964 |
| | 3 | Pledges and grants receivable, net | | | 59,224. | 3 | 69,491 |
| | 4 Accounts receivable, net | | | | 68,402. | 4 | 78,133 |
| | 5 | Loans and other receivables from any current or | | | | | |
| | | trustee, key employee, creator or founder, subs | tantial c | ontributor, or 35% | | | |
| | | controlled entity or family member of any of the | se pers | ons | | 5 | |
| | 6 | Loans and other receivables from other disquali | fied per | sons (as defined | | NAME: | |
| | • | under section 4958(f)(1)), and persons described | d in sec | tion 4958(c)(3)(B) | | 6 | |
| g | 7 | Notes and loans receivable, net | , | ,,. | 1,787,811. | 7 | 2,572,845 |
| Assets | 8 | Inventories for sale or use | | | | 8 | |
| ¥ | 9 | B 11 | | | | 9 | |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 283,323. 41,194. | | | |
| | b | Less: accumulated depreciation | 10b | 41,194. | 247,468. | 10c | 242,129 |
| | 11 | Investments - publicly traded securities | | | | 11 | |
| | 12 | Investments - other securities. See Part IV, line | 11 | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | 11 | | | 13 | |
| | 14 | Intangible assets | | | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | | | 247,189. | 15 | 210,591 |
| | 16 | Total assets. Add lines 1 through 15 (must equ | | | 4,476,822. | 16 | 4,825,253 |
| | 17 | Accounts payable and accrued expenses | | | 55,591. | 17 | 43,279 |
| | 18 | Grants payable | | | | 18 | |
| | 19 | Deferred revenue | | | 205,601. | 19 | 474,696 |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | Part IV | of Schedule D | | 21 | |
| ģ | 22 | Loans and other payables to any current or form | ner offic | er, director, | | | |
| Liabilities | | trustee, key employee, creator or founder, subs | tantial o | contributor, or 35% | | | |
| iabi | | controlled entity or family member of any of the | se pers | ons | | 22 | |
| | 23 | Secured mortgages and notes payable to unrela | ated thi | rd parties | 100,000. | 23 | 63,349 |
| | 24 | Unsecured notes and loans payable to unrelate | d third | parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | ayables | to related third | | | |
| | | parties, and other liabilities not included on line | s 17-24) |). Complete Part X | | | |
| | | of Schedule D | | | 1,381,114. | | 1,493,409 |
| | 26 | Total liabilities. Add lines 17 through 25 | | ····· | 1,742,306. | 26 | 2,074,733 |
| | | Organizations that follow FASB ASC 958, che | eck her | e | | | |
| Çes | | and complete lines 27, 28, 32, and 33. | | | | 6336 | |
| lan | 27 | Net assets without donor restrictions | | 27 | | | |
| Ba | 28 | Net assets with donor restrictions | | | 28 | | |
| pun | | Organizations that do not follow FASB ASC 9 | 958, ch | eck here | | | |
| Ē | | and complete lines 29 through 33. | | | | ANA | |
| Net Assets or Fund Balances | 29 | Capital stock or trust principal, or current funds | | | 2,067,349. | 29 | 2,108,674 |
| Se | 30 | Paid-in or capital surplus, or land, building, or e | | | 6,458. | 30 | -5,718 |
| t As | 31 | Retained earnings, endowment, accumulated in | | | 660,709. | 31 | 647,564 |
| Š | 32 | Total net assets or fund balances | | | 2,734,516. | 32 | 2,750,520 |
| | 33 | Total liabilities and net assets/fund balances | | | 4,476,822. | 33 | 4,825,253 |

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why on Schedule O and describe any steps taken to undergo such audits

Form 990 (2023)

SCHEDULE A

(Form 990)

Total

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public Inspection

Employer identification number

COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-1755710 Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, 4 city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) is the organization listed in your governing document? (v) Amount of monetary (vi) Amount of other (i) Name of supported (iii) Type of organization (II) EIN (described on lines 1-10) organization support (see instructions) support (see instructions) Yes Nο above (see instructions)

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| | | CONOLLE DE | | | | 7720 ragez |
|--|----------------------------|----------------------|---|-----------------------|--|--------------|
| Part II Support Schedule for | _ | | - | | | |
| (Complete only if you checked fails to qualify under the tests | | | _ | i falled to qualify u | nder Part III. IT the | organization |
| Section A. Public Support | iisted below, pleas | se complete i ait ii | | | | |
| Calendar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 1 Gifts, grants, contributions, and | (a) 2019 | (b) 2020 | (6) 2021 | (0) 2022 | (e) 2020 | (I) Total |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants.") | 650,326. | 790,941. | 755,768. | 1019885. | 1015216. | 4232136. |
| 2 Tax revenues levied for the organ- | 030,320. | 750,5411 | 733,700. | | 1013210. | 12321301 |
| ization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | |
| 3 The value of services or facilities | | | | | | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| 4 Total. Add lines 1 through 3 | 650,326. | 790,941. | 755,768. | 1019885. | 1015216. | 4232136. |
| 5 The portion of total contributions | | | | | | |
| by each person (other than a | | | | | | |
| governmental unit or publicly | | | | | | |
| supported organization) included | | | | | | |
| on line 1 that exceeds 2% of the | | | | | | |
| amount shown on line 11, | | | | | | |
| column (f) | | | | ENERGISE CONTRACTOR | | |
| 6 Public support, Subtract line 5 from line 4. | | | | | | 4232136. |
| Section B. Total Support | 1 | | | T | r | |
| Calendar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 7 Amounts from line 4 | 650,326. | 790,941. | 755,768. | 1019885. | 1015216. | 4232136. |
| 8 Gross income from interest, | | | | | | |
| dividends, payments received on | | | | | | |
| securities loans, rents, royalties, | 05 405 | 10 054 | 2 550 | F 60F | 40 200 | 00 104 |
| and income from similar sources | 27,495. | 10,854. | 3,750. | 5,795. | 40,300. | 88,194. |
| 9 Net income from unrelated business | | | | | | |
| activities, whether or not the | · | | | | | |
| business is regularly carried on | | | *************************************** | | | |
| 10 Other income. Do not include gain | | | | | | |
| or loss from the sale of capital | 42 077 | 34 000 | 44 005 | 34 000 | 40 000 | 104 072 |
| assets (Explain in Part VI.) | 42,077. | 34,000. | 44,895. | 34,000. | 40,000. | 194,972. |
| 11 Total support. Add lines 7 through 10 | epoplifica describilità en | | State State State State (\$4.55) | gyspassa en materia. | AND DESCRIPTION OF THE PROPERTY OF THE PROPERT | 4515302. |

12 Gross receipts from related activities, etc. (see instructions) 12 13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

| Sec | tion C. Computation of Public Support Percentage | | |
|-----|--|---------------|----------------|
| 14 | Public support percentage for 2023 (line 6, column (f), divided by line 11, column (f)) | 14 | 93.73 % |
| 15 | Public support percentage from 2022 Schedule A, Part II, line 14 | 15 | 91.93 % |
| 16a | 33 1/3% support test - 2023. If the organization did not check the box on line 13, and line 14 is 33 1/3% or mo | ore, check t | his box and |
| | stop here. The organization qualifies as a publicly supported organization | | X |
| b | 33 1/3% support test - 2022. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% and line 15 is | or more, ch | eck this box |
| | and stop here. The organization qualifies as a publicly supported organization | | |
| 17a | 10% -facts-and-circumstances test - 2023. If the organization did not check a box on line 13, 16a, or 16b, a | nd line 14 is | s 10% or more, |
| | and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part V | /I how the | organization |
| | meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | | |
| b | 10% -facts-and-circumstances test - 2022. If the organization did not check a box on line 13, 16a, 16b, or 1 | 7a, and line | 15 is 10% or |
| | more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain ir | Part VI ho | w the |
| | organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | ation | <u> </u> |
| 18 | Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box are | id see instr | uctions |
| | | | |

Schedule A (Form 990) 2023

Schedule A (Form 990) 2023 COLUMBIA ECONOMIC DEVELOPMENT CORP.

Part III Support Schedule for Organizations Described in Section 509(a)(2)

| (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails | to |
|--|----|
| qualify under the tests listed below, please complete Part II.) | |

| Section A. Public Support | | | | | | |
|---|------------------------------|----------------------------|---|----------------------|-----------------------|---|
| Calendar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 1 Gifts, grants, contributions, and | | | | | | |
| membership fees received. (Do not | | | | | | |
| include any "unusual grants.") | | | | | | |
| 2 Gross receipts from admissions, | | | | | | |
| merchandise sold or services per- | | | | | | |
| formed, or facilities furnished in any activity that is related to the | | | | | | |
| organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that | | | | | | |
| are not an unrelated trade or bus- | | | | | | |
| iness under section 513 | | | | | | |
| 4 Tax revenues levied for the organ- | | | | | | |
| ization's benefit and either paid to | | | | | | |
| or expended on its behalf | | | | | | |
| 5 The value of services or facilities | | | | | | |
| furnished by a governmental unit to | | | | | | |
| the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and | | | | | | |
| 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received | | | | | | |
| from other than disqualified persons that exceed the greater of \$5,000 or 1% of the | | | | | | |
| amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | | | | |
| Section B. Total Support | | | | | | |
| Calendar year (or fiscal year beginning in) | (a) 2019 | (b) 2020 | (c) 2021 | (d) 2022 | (e) 2023 | (f) Total |
| 9 Amounts from line 6 | | | 1 | | | *************************************** |
| 10a Gross income from interest, | | | | | | |
| dividends, payments received on securities loans, rents, royalties, | | | | | | |
| and income from similar sources | | | | | | |
| b Unrelated business taxable income | | | | | | |
| (less section 511 taxes) from businesses | ; | | | | | |
| acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business | 5 | | | | | |
| activities not included on line 10b, whether or not the business is | | | | | | |
| regularly carried on | | | | | | · · · · · · · · · · · · · · · · · · · |
| 12 Other income. Do not include gain | | | | | | |
| or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 First 5 years. If the Form 990 is for | the organization's fi | rst, second, third, | fourth, or fifth tax | year as a section 5 | 501(c)(3) organizatio | n, |
| check this box and stop here | | | | | ···· | |
| Section C. Computation of Pub | lic Support Per | centage | | | | |
| 15 Public support percentage for 2023 | (line 8, column (f), c | livided by line 13, | column (f)) | | 15 | % |
| 16 Public support percentage from 202 | | | | | 16 | % |
| Section D. Computation of Inve | | | *************************************** | · | | |
| 17 Investment income percentage for 2 | 2 023 (line 10c, colu | mn (f), divided by l | ine 13, column (f)) | | 17 | % |
| 18 Investment income percentage from | | | | | 18 | % |
| 19a 33 1/3% support tests - 2023. If th | e organization did r | not check the box | on line 14, and line | e 15 is more than 3 | 33 1/3%, and line 17 | ' is not |
| more than 33 1/3%, check this box | and stop here. The | organization qual | ifies as a publicly | supported organiza | ation | |
| b 33 1/3% support tests - 2022. If th | e organization did r | not check a box or | line 14 or line 19 | a, and line 16 is mo | ore than 33 1/3%, a | nd |
| 15 d.O. ! + + ! OO d /OO/ !- | | | | | | |
| line 18 is not more than 33 1/3%, ch | eck this box and st | t op here. The orga | nization qualifies | as a publicly suppo | orted organization | |

Part IV | Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B, If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C. Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|------------|---------------|--|
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| | rm 990 | 1 2023 |

| Part | t IV Supporting Organizations _(continued) | | | |
|--------|---|-----------------|--------------|-----------|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and | | 4/4.6 | 0.50 |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b . | A family member of a person described on line 11a above? | 11b | | |
| c . | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | MANARA | 10.576.00 | 13/64 |
| | detail in Part VI. | 11c | | |
| Sect | ion B. Type I Supporting Organizations | | | |
| | | Transfer State | Yes | No |
| | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or | | | |
| | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) | | HANN WASS | |
| | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the | A 1.114 (Ph.12 | 10.1100 | 5/3/25/25 |
| | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | 3,455 | 10,430 |
| | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | 2 | | |
| | supervised, or controlled the supporting organization. tion C. Type II Supporting Organizations | | J | <u></u> |
| | , o | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | 100 | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sect | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | 1000 |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | Markey | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 11 | ļ | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | , véai |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | 0.254 | |
| | By reason of the relationship described on line 2, above, did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | Valuation | - Market | 1277.74 |
| Cool | supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations | 3 | | <u></u> |
| | | | | |
| | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction | .5). | | |
| a | The organization satisfied the Activities Test. Complete line 2 below. The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see | inotruction | 201 | |
| с 2 | Activities Test. Answer lines 2a and 2b below. | mstructior | Yes | No |
| | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | BATES. | 1:55 | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, | | | |
| | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in | | | |
| | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in | THE STATES | | |
| | these activities but for the organization's involvement. | 2b | <u> </u> | |
| 3 | Parent of Supported Organizations. Answer lines 3a and 3b below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | 44541 | | 1 1835 |
| | trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI. | 3a | 1 | 1 |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | 1 86A8 |
| | of its supported organizations? If "Yes " describe in Part VI the role played by the organization in this regard. | 3b | 1 | 1 |

| Check here if the current year is the orga | nization's first as a non-functionally integrated | Type III supporting organization (see |
|--|---|---------------------------------------|
| instructions). | | |

1

3

<u>4</u> 5

Adjusted net income for prior year (from Section A, line 8, column A)

Minimum asset amount for prior year (from Section B, line 8, column A)

Distributable Amount, Subtract line 5 from line 4, unless subject to

emergency temporary reduction (see instructions).

Schedule A (Form 990) 2023

Enter 0,85 of line 1.

Enter greater of line 2 or line 3.

Income tax imposed in prior year

Schedule A (Form 990) 2023

e Excess from 2023

| Schedule A | (Form 990) 2023 | | | ECONOMI | | | | | | 55710 | Page 8 |
|---|--|--|----------------------|---|----------------------------|---------------------------------|---------------------------|--|---|--------------------------------|---|
| Part VI | Supplemental Information Part IV, Section A, lines 1, line 1; Part IV, Section D, Section D, lines 5, 6, and (See instructions.) | . 2, 3b, 3c, 4l lines 2 and 3 | b, 4c, { : Part l | 5a, 6, 9a, 9b, 9 IV, Section E, I | lc, 11a, 11 ines 1c, 2a | b, and 11c; F a, 2b, 3a, and | Part IV, Se I 3b; Part | ection B, lin V, line 1; Pa | es 1 and 2; Part art V, Section B | : IV, Section , Iine 1e; Pa | ı C, ırt V, |
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Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990, 990-EZ, or 990-PF.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2023

Name of the organization Employer identification number COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-1755710 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year _______\$ _____\$ Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990) (2023)

Employer identification number

COLUMBIA ECONOMIC DEVELOPMENT CORP.

14-1755710

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | space is needed. | |
|------------------------|---|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | COLUMBIA COUNTY P.O. BOX 574 HUDSON, NY 12534 | \$ 710,150. | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | U.S. SMALL BUSINESS ADMINISTRATION OFA, 8TH FLOOR, 409 THIRD STREET - SW WASHINGTON, DC 20416 | \$ 253,155. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| Section Control | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Oncash Complete Part II for noncash contributions.) |

Name of organization

Employer identification number

COLUMBIA ECONOMIC DEVELOPMENT CORP.

14-1755710

| Part II | Noncash Property (see instructions). Use duplicate copies of Par | t II if additional space is needed. | | |
|--------------------------------|--|---|----------------------|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | \$\$ | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | \$ | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | \$ | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | \$ | | |
| . (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | |
| | | | | |

Page 4 Schedule B (Form 990) (2023) Employer identification number Name of organization 14-1755710 COLUMBIA ECONOMIC DEVELOPMENT CORP. Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. `from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Relationship of transferor to transferee Transferee's name, address, and ZIP + 4 (a) No. from Part I (c) Use of gift (d) Description of how gift is held (b) Purpose of gift (e) Transfer of gift Relationship of transferor to transferee Transferee's name, address, and ZIP + 4 (a) No. from Part I (c) Use of gift (d) Description of how gift is held (b) Purpose of gift (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. `fŕom Part I (c) Use of gift (d) Description of how gift is held (b) Purpose of gift

(e) Transfer of gift

Transferee's name, address, and ZIP + 4

Relationship of transferor to transferee

SCHEDULE C

(Form 990)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under Section 501(c) and Section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public Inspection

If the organization answered "Yes" on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then:

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then:

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then:

| • S | ection 501(c)(4), (5), or (6) organizat | ions: Complete Part III. | | | |
|------|--|--------------------------------------|---------------------------------|---|---|
| Name | of organization | oloyer identification number | | | |
| | | A ECONOMIC DEVELO | | | 14-1755710 |
| Par | t I-A Complete if the org | anization is exempt unde | er section 501(c) o | or is a section 527 or | ganization. |
| 2 | Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai | ures | | \$ | |
| Par | t I-B Complete if the org | anization is exempt unde | er section 501(c)(3 | 3). | |
| 1 1 | Enter the amount of any excise tax | incurred by the organization und | er section 4955 | \$ | *************************************** |
| | Enter the amount of any excise tax | | | | |
| | f the organization incurred a section | | | | |
| | Was a correction made? | | | | |
| b! | f "Yes," describe in Part IV. | | | | |
| Par | t I-C Complete if the org | anization is exempt und | er section 501(c), | except section 501(c |)(3). |
| 1 | Enter the amount directly expended | I by the filing organization for sec | ction 527 exempt functi | ion activities\$ | |
| 2 | Enter the amount of the filing organ | ization's funds contributed to otl | ner organizations for se | ction 527 | |
| | exempt function activities | | ******************************* | \$ | |
| 3 | Total exempt function expenditures | . Add lines 1 and 2. Enter here a | nd on Form 1120-POL, | | |
| . 1 | ine 17b | ••••• | | \$ | |
| 4 | Did the filing organization file Form | 1120-POL for this year? | | | Yes No |
| 5 | Enter the names, addresses, and er | nployer identification number (El | N) of all section 527 po | litical organizations to whic | h the filing organization |
| | made payments. For each organiza | • | | | · |
| | contributions received that were pro | • • | | · | e segregated fund or a |
| | political action committee (PAC). If | additional space is needed, prov | ide information in Part I | IV. | |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | • | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2023

| | dule C (Form 990) 2023 t II-A Complete if the org | COLUMBIA EConization is exen | ONOMIC DEVEI | OPMENT CORE 501(c)(3) and file | ed Form 5768 (ele | 755710 Page 2 ction under | | | |
|---------------------------------|--|---|---|---|--|--------------------------------|--|--|--|
| L | section 501(h)). | | • | , | | | | | |
| A C | heck if the filing organiza | tion belongs to an affil | iated group (and list in | Part IV each affiliated | group member's name | e, address, EIN, | | | |
| | expenses, and shar | re of excess lobbying e | expenditures). | | | | | | |
| <u>в</u> с | heck if the filing organiza | tion checked box A ar | nd "limited control" pro | visions apply. | - | | | | |
| | | ts on Lobbying Exper ditures" means amou | nditures nts paid or incurred.) | | (a) Filing organization's totals | (b) Affiliated group totals | | | |
| | Total lobbying expenditures to influ | rence public opinion (c | rassroots lobbying) | | | | | | |
| | Total lobbying expenditures to influ | | | | | | | | |
| | Total lobbying expenditures (add li | - | | | | | | | |
| | Other exempt purpose expenditure | | | | | | | | |
| | Total exempt purpose expenditure | | | | | | | | |
| | Lobbying nontaxable amount. Enter | | | | | | | | |
| ſ | If the amount on line 1e, column (a) o | | bying nontaxable am | i i | | | | | |
| Γ | not over \$500,000, | | the amount on line 1e. | | | | | | |
| Ī | over \$500,000 but not over \$1,000 | 0,000, \$100,00 | 00 plus 15% of the exc | ess over \$500,000. | | | | | |
| [| over \$1,000,000 but not over \$1,5 | 00,000, \$175,00 | 00 plus 10% of the exc | ess over \$1,000,000. | | | | | |
| [| over \$1,500,000 but not over \$17, | 000,000, \$225,00 | 00 plus 5% of the exces | ss over \$1,500,000. | | | | | |
| over \$17,000,000, \$1,000,000. | | | | | | | | | |
| g | g Grassroots nontaxable amount (enter 25% of line 1f) | | | | | | | | |
| h | Subtract line 1g from line 1a. If zer | | | | | | | | |
| i | Subtract line 1f from line 1c. If zero | o or less, enter -0 | | | | | | | |
| j | If there is an amount other than ze | ro on either line 1h or | line 1i, did the organiza | ation file Form 4720 | _ | | | | |
| | reporting section 4911 tax for this | year? | | | | Yes No | | | |
| | (Some organizations t | hat made a section 5 | eraging Period Under D1(h) election do not l ate instructions for lir | nave to complete all o | of the five columns be | elow. | | | |
| | | | nditures During 4-Yea | | | | | | |
| | 0.1.1 | | | | | | | | |
| | Calendar year (or fiscal year beginning in) | (a) 2020 | (b) 2021 | (c) 2022 | (d) 2023 | (e) Total | | | |
| 2a | Lobbying nontaxable amount | | | | | | | | |
| | Lobbying ceiling amount | | | | | | | | |
| | (150% of line 2a, column(e)) | | | | | | | | |
| | | | | | | | | | |
| c | Total lobbying expenditures | | | | | | | | |
| | | | | | | | | | |
| | Grassroots nontaxable amount | | | | | | | | |
| е | Grassroots ceiling amount | | | | | | | | |
| | (150% of line 2d, column (e)) | The man tree was being properly attitle | enega da asa sa asa ana ana ang ini ka | to the production of the second section of the second | | | | | |
| f | Grassroots lobbying expenditures | | | | | | | | |

Schedule C (Form 990) 2023 COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-17557 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For each "Yes" response on lines 1a through 1l below, provide in Part IV a detailed description | | a) | (b) |
|--|-----------------------------|---------------------------|---------------------------|
| of the lobbying activity. | Yes | No | Amount |
| During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? | | X | |
| b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? | | X | |
| d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? | | X | |
| f Grants to other organizations for lobbying purposes? | X | X | 6 007 |
| g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | _ A | X | 6,807. |
| j Other activities? j Total. Add lines 1c through 1i | (VSIASIASI | X | 6,807. |
| 2a Did the activities in line 1 cause the organization to not be described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | • | |
| d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section | on 501(c)(| 5), or sect | tion |
| 501(c)(6). | | | Yes No |
| 1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the Part III-B Complete if the organization is exempt under section 501(c)(4), section is exempt under section 501(c)(4). | ne prior year on 501(c)(| 2 7? 3 (5), or sect | |
| 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." | "No" OR | (b) Part II | I-A, line 3, is |
| Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). | | | |
| a Current year b Carryover from last year c Total | | 2b | |
| | | 1 - 1 | |
| does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and pexpenditures next year? | | 1 1 | V-MV-77 |
| 5 Taxable amount of lobbying and political expenditures. See instructions Part IV Supplemental Information | *************** | 5 | |
| Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group instructions); and Part II-B, line 1. Also, complete this part for any additional information. PART IIB, LINE 1G | o list); Part li | I-A, lines 1 an | d 2 (see |
| UNDER NYS LAW, "LOBBYING" OR "LOBBYING ACTIVITIES" ON | THE L | OCAL LI | EVEL ARE |
| DEFINED AS ANY ATTEMPT TO INFLUENCE THE PASSAGE OR DE | FEAT A | NY LOCA | AL LAW, |
| ORDINANCE, RESOLUTION, OR REGULATION BY ANY MUNICIPAL: | ITY OR | SUBDI | /ISION |
| THEREOF OR ADOPTION OR REJECTION OF ANY RULE, REULATION | ON, OR | RESOLU | JTION |
| HAVING THE FORCE AND EFFECT OF LOCAL LAW, ORDINANCE, I | RESOLU | | र le C (Form 990) 2023 |

| Schedule C (Form 990) 2023 COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-1755710 Page 4 Part IV Supplemental Information (continued) |
|--|
| REGULATION OR ANY RATE MAKING PROCEEDING BY ANY MUNICIPALITY OR |
| SUBDIVISION THEREOF. |
| IN 2023, F. MICHAEL TUCKER, PRESIDENT OF TUCKER STRATEGIES, INC., UNDER |
| CONTRACT WITH COLUMBIA ECONOMIC DEVELOPMENT, NEGOTIATED WITH AND APPEARED |
| BEFORE THE COLUMBIA COUNTY BOARD OF SUPERVISORS IN CONNECTION WITH |
| SECURING \$710,150 OF COUNTY FUNDING. |
| DECERTION OF COUNTY FORDING. |
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Schedule C (Form 990) 2023

SCHEDULE D

Department of the Treasury Internal Revenue Service

(Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2023
Open to Public Inspection

Name of the organization

COLUMBIA ECONOMIC DEVELOPMENT CORP.

Employer identification number 14-1755710

| Par | t I Organizations Maintaining Donor Advised | | s or Accounts. Complete if the |
|-----|---|--|--|
| | organization answered "Yes" on Form 990, Part IV, line | e 6, | • |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in w | vriting that the assets held in donor adv | sed funds |
| - | are the organization's property, subject to the organization's e | | |
| 6 | Did the organization inform all grantees, donors, and donor ac | | |
| _ | for charitable purposes and not for the benefit of the donor or | | |
| | impermissible private benefit? | . , , , | |
| Par | t II Conservation Easements. Complete if the org | janization answered "Yes" on Form 990 | , Part IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organization | | |
| | Preservation of land for public use (for example, recreat | | of a historically important land area |
| | Protection of natural habitat | · — | of a certified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualifi | ied conservation contribution in the forr | n of a conservation easement on the last |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | | | |
| C | Number of conservation easements on a certified historic stru | | |
| d | Number of conservation easements included on line 2c acqui | *************************************** | |
| | on a historic structure listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, rele | | |
| | year | , , , | |
| 4 | Number of states where property subject to conservation eas | ement is located | |
| 5 | Does the organization have a written policy regarding the peri | | - f |
| | violations, and enforcement of the conservation easements it | holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, l | | |
| | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | ling of violations, and enforcing conserv | ation easements during the year |
| | | | |
| 8 | Does each conservation easement reported on line 2d above | satisfy the requirements of section 170 | (h)(4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation | | |
| | balance sheet, and include, if applicable, the text of the footn | ote to the organization's financial state | nents that describes the |
| | organization's accounting for conservation easements. | | |
| Pai | t III Organizations Maintaining Collections of | | Other Similar Assets. |
| | Complete if the organization answered "Yes" on Form | | |
| 1a | If the organization elected, as permitted under FASB ASC 958 | 8, not to report in its revenue statement | and balance sheet works |
| | of art, historical treasures, or other similar assets held for pub | lic exhibition, education, or research in | furtherance of public |
| | service, provide in Part XIII the text of the footnote to its finan | icial statements that describes these ite | ms. |
| b | If the organization elected, as permitted under FASB ASC 958 | 8, to report in its revenue statement and | l balance sheet works of |
| | art, historical tréasures, or other similar assets held for public | exhibition, education, or research in fu | therance of public service, |
| | provide the following amounts relating to these items. | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | |
| | | | |
| 2 | If the organization received or held works of art, historical treat | asures, or other similar assets for financ | ial gain, provide |
| | the following amounts required to be reported under FASB A | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | \$ |
| b | Assets included in Form 990, Part X | | |

| Sched Par | | A ECONOMIC ollections of Ar | | | | | | | 55710 | |
|--|--|-----------------------------|-------------|---------------|------------------|------------|-------------------|------------|------------|--------------|
| | Using the organization's acquisition, accession | | | | | | | | COILLIIG | eu) |
| Ü | collection items (check all that apply). | on, and other record | a, oricon | arry or are r | ollowing triat i | nako olgi | moarre | 200 01 110 | | |
| а | Public exhibition | C | ı 🗀 ı | oan or excl | nange progran | n | | | | |
| b | Scholarly research | 6 | | | iango progran | | | | | |
| c | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | n how the | ev further th | e organization | 's exemp | ot purpo | se in Part | XIII. | |
| 5 | During the year, did the organization solicit o | • | | - | _ | | | | | |
| - | to be sold to raise funds rather than to be ma | | | | | | | | Yes | No |
| Par | Part IV Escrow and Custodial Arrangements Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or | | | | | | | | | |
| | reported an amount on Form 990, Par | t X, line 21. | | Ü | | | • | • | • | |
| 1a | Is the organization an agent, trustee, custodi | an, or other interme | diary for d | contribution | s or other asse | ets not in | cluded | | | |
| | on Form 990, Part X? | | | | | | | | Yes | ☐ No |
| b | If "Yes," explain the arrangement in Part XIII | | | | | | | | | |
| | · - | | | | | | | | Amount | |
| С | Beginning balance | | | | | | 1c | | | |
| | Additions during the year | | | | | | 1d | | | |
| | Distributions during the year | | | | | | 1e | | | |
| f | Ending balance | | | | | | 1f | | | |
| 2a | Did the organization include an amount on Fe | | | | | | /? | | Yes | No |
| b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII | | | | | | | | | | |
| Par | Part V Endowment Funds Complete if the organization answered "Yes" on Form 990, Part IV, line 10. | | | | | | | | | |
| | | (a) Current year | (b) P | rior year | (c) Two years | back (c | d) Three y | years back | (e) Four y | ears back |
| 1a | Beginning of year balance | | | | | | | | | |
| b. | Contributions | | | | | | | | | |
| | Net investment earnings, gains, and losses | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | <u> </u> | | | | | | | |
| 2 | Provide the estimated percentage of the curr | ent year end balanc | e (line 1g | , column (a) |) held as: | | | | | |
| а | Board designated or quasi-endowment | | % | | | | | | | |
| b | Permanent endowment | % | | | | | | | | |
| С | Term endowment | % | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c sho | uld equal 100%. | | | | | | | | |
| За | Are there endowment funds not in the posse | ssion of the organiz | ation that | t are held ar | nd administere | d for the | | | _ | |
| | organization by: | | | | | | | | | Yes No |
| | (i) Unrelated organizations? | | | | | | | | 3a(i) | |
| | | | | | | | | | 3a(ii) | |
| b | If "Yes" on line 3a(ii), are the related organiza | | | | | | | | 3b | |
| 4 | Describe in Part XIII the intended uses of the | | wment fu | unds. | | | | | | |
| Par | t VI Land, Buildings, and Equipm | | | | | | | | | |
| | Complete if the organization answere | | | | 1 | | | | | |
| | Description of property | (a) Cost or o | - 1 | | or other | ` ' | cumulat | - 1 | (d) Book | value |
| | | basis (invest | ment) | | (other) | depr | eciation | 1.55.275.5 | | |
| | Land | | | 23 | 2,900. | | | | 232 | <u>,900.</u> |
| | Buildings | | | | | | | | | |
| | Leasehold improvements | 1 | | | | | | | | |
| | Equipment | 1 | | | 0 400 | | 11 1 | 04 | | 220 |
| | Other | |] | | 0,423. | | <u>41,1</u> | | | ,229. |
| Total | I. Add lines 1a through 1e. <i>(Column (d) must e</i> | qual Form 990. Part | X. line 10 | Oc. column | (B)) | | | | 242 | <u>,129.</u> |

Schedule D (Form 990) 2023

| | (Form 990) 2023 | | TOWRIA |
|----------|-----------------|---------|------------|
| Part VII | Investments | - Other | Securities |

| Complete if the or | nanization answe | ered "Yes" or | Form 990 | Part IV line | 11h See Ford | n 990. Part X | . line 12. |
|--------------------|------------------|---------------|----------|--------------|--------------|---------------|------------|

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1) Financial derivatives | | |
| (2) Closely held equity interests | | |
| (3) Other | | |
| (A) | | |
| (B) | | |
| (C) | | |
| (D) | | |
| (E) | | |
| (F) | | |
| (G) | | |
| (H) | | |
| Total. (Col. (b) must equal Form 990, Part X, line 12, col. (B)) | | |

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| | | |
| (8) | | |
| (9) | | |
| Total, (Col. (b) must equal Form 990, Part X, line 13, col. (B)) | | |

Part IX Other Assets

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
|--|----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, line 15, col. (B)) | |

Part X Other Liabilities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Book value |
|--|----------------|
| (1) Federal income taxes | |
| (2) LOANS PAYABLE | 1,161,262. |
| (3) DEFERRED GRANT INCOME | 98,587. |
| (4) DEFERRED MEMBERSHIP INCOME | 11,222. |
| (5) LEASE LIABILITY | 222,338. |
| <u>(6)</u> | |
| | |
| | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, line 25, col. (B)) | 1,493,409. |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII X

Employer identification number Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22, Governments, and Individuals in the United States Grants and Other Assistance to Organizations, Go to www.irs.gov/Form990 for the latest information. Attach to Form 990. COLUMBIA ECONOMIC DEVELOPMENT CORP. Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE I (Form 990)

Open to Public OMB No. 1545-0047 2023 Inspection

å] OANS TO LOCAL BUSINESSES INTEREST RATE, TO ATTRACT LOANS TO LOCAL BUSINESSES INTEREST RATE, TO ATTRACT 14-1755710 THE LOAN PROGRAM OFERS THE LOAN PROGRAM OFERS FTEN AT A DISCOUNTED (h) Purpose of grant DETEN AT A DISCOUNTED or assistance X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance (f) Method of valuation (book, FMV, appraisal, 0 Ö (e) Amount of assistance noncash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of cash grant 65,000. 10,150 (c) IRC section (if applicable) 14-1599033 58-6000807 General Information on Grants and Assistance (p) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization - 1 N FRONT ST - HUDSON COLUMBIA COUNTY CHAMBER OF or government HUDSON, NY 12534 401 STATE STREET COLUMBIA COUNTY COMMERCE NY 12534 Part Part II

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

SEE PART IV FOR COLUMN (H) DESCRIPTIONS For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2023

Part III

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---|--------------------------|--------------------------|---------------------------------------|---|---------------------------------------|
| | | | | | |
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| | | | | | |
| Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information. | luired in Part I, line | e 2; Part III, column | (b); and any other ad | ditional information. | |
| PART II, LINE 1, COLUMN (H): | | | | | |
| NAME OF ORGANIZATION OR GOVERNMENT: | _ | COLUMBIA COUNTY C | CHAMBER OF (| COMMERCE | |
| TRE | THE | ۔ ا | OFERS LOANS TO | S TO | |
| AL BUSINESSES OFTEN P | H | INTEREST RATE, | OF. | ATTRACT BUSINESS | |
| O THE COUNTY AS WELL AS EXPAND BUS | BUSINESS GROWTH | OWTH FROM | EXIS | USINESSES | |
| ALREADY LOCATED IN THE COUNTY. | | | | | |
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Schedule I (Form 990) 2023

332102 11-01-23

| Schedule (Form 990) COLUMBIA ECONOMIC DEVELOPMENT CORP. Part IV Supplemental Information | 14-1755710 Page 2 |
|---|--|
| LOCAL BUSINESSES OFTEN AT A DISCOUNTED INTEREST RATE, TO ATTR | ACT BUSINESS |
| TO THE COUNTY AS WELL AS EXPAND BUSINESS GROWTH FROM EXISTING | BUSINESSES |
| ALREADY LOCATED IN THE COUNTY. | |
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SCHEDULE L

(Form 990)

Transactions With Interested Persons

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c; or Form 990-EZ, Part V, line 38a or 40b.

Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Inspection

Department of the Treasury Go to www.irs.gov/Form990 for instructions and the latest information. Internal Revenue Service Name of the organization Employer identification number COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-1755710 Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and section 501(c)(29) organizations only) Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b; or Form 990-EZ, Part V, line 40b. (b) Relationship between disqualified (d) Corrected? (a) Name of disqualified person (c) Description of transaction person and organization Yes No (1) (2) (3) (4) (5) (6) 2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization Loans to and/or From Interested Persons Part II Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a, or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22. (d) Loan to or (i) Written (a) Name of (b) Relationship (c) Purpose (e) Original (f) Balance due (g) In by board or committee? from the principal amount agreement? interested person with organization default? of loan organization? Yes (1) (2) (3) (4) (5) (6) (7) (8) (9) (10)Total **Grants or Assistance Benefiting Interested Persons** Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (e) Purpose of (a) Name of interested person (c) Amount of (d) Type of (b) Relationship between interested person and assistance assistance assistance the organization (1) (2) (3) (4) (5) (6) (7)

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990) 2023

(8) (9) (10)

SCHEDULE O

(Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

| COLUMBIA ECONOMIC DEVELOPMENT CORP. 14-1755710 | |
|---|-----|
| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: | |
| YORK. | |
| | |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: | |
| AND TO PROMOTE COLUMBIA COUNTY AS A PREMIERE SPOT FOR BOTH BUSINESS | |
| INVESTMENT AND PERSONAL OPPORTUNITY. | |
| | |
| FORM 990, PART VI, SECTION A, LINE 6: | |
| THE CORPORATION HAS MEMBERS WHO HAVE AUTHORITY TO APPOINT THE BOARD OF | · . |
| DIRECTORS. THE CORPORATION IS MANAGED BY ITS BOARD OF DIRECTORS. | |
| | |
| FORM 990, PART VI, SECTION A, LINE 7A: | |
| THE CORPORATION'S MEMBERS VOTE FOR EACH BOARD MEMBER. BOARD MEMBERS ELE | CT |
| THE OFFICERS OF THE CORPORATION. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 11B: | |
| THE CORPORATION'S BOOKKEEPER AND PRESIDENT/CEO REVIEW THE 990 AND PROVI | DE |
| TO THE AUDIT/FINANCE COMMITTEE. THE AUDIT/FINANCE COMMITTEE REVIEWS AND | |
| APPROVES THE 990 AND PROPOSES TO THE FULL BOARD FOR FINAL APPROVAL. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 12C: | ·m. |
| DURING THE YEAR, THE PRESIDENT & CEO CONSISTENTLY INQUIRED FROM THE BOA | RD |
| OF DIRECTORS ABOUT ANY POTENTIAL CONFLICTS OF INTEREST. ANY BOARD DIREC | TOR |
| WITH A CONFLICT OF INTEREST REGARDING ANY VOTING PERFORMED BY THE BOARD | AT |
| MEETINGS THROUGHOUT THE YEAR EXCUSED THEMSELVES BEFORE DISCUSSION AND | |
| VOTING TOOK PLACE. | |

| Schedule O (Form 990) 2023 Name of the organization | Page 2 Employer identification number |
|---|---|
| COLUMBIA ECONOMIC DEVELOPMENT CORP. | 14-1755710 |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| THE CORPORATION HAS A REVIEW PROCESS IMPLEMENTED FOR APPR | OVAL OF KEY |
| EMPLOYEES AND THE PRESIDENT AND CEO. THE PRESIDENT AND CE | O PREPARES A |
| BUDGET INCLUDING THE COMPENSATION FOR EACH OF THE EMPLOYE | ES. THE BOARD WILL |
| THEN REVIEW THE BUDGET AND APPROVE IT. | |
| FORM 990, PART VI, SECTION C, LINE 18: | |
| GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST. | *************************************** |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| POLICIES ARE AVAILABLE ON THE CORPORATION'S WEBSITE. | 991091991991919191919191919191919191919 |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| CONSULTING: | |
| PROGRAM SERVICE EXPENSES | 0. |
| MANAGEMENT AND GENERAL EXPENSES | 150,999. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 150,999. |
| OTHER PROFESSIONAL FEES: | |
| PROGRAM SERVICE EXPENSES | 0. |
| MANAGEMENT AND GENERAL EXPENSES | 2,312. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 2,312. |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 153,311. |
| FORM 990, PART XII, QUESTION 2C | |
| 332212 11-14-23 | Schedule O (Form 990) 2023 |

| Schedule O (Form 990) 2023 | Page 2 |
|--|---|
| Name of the organization COLUMBIA ECONOMIC DEVELOPMENT CORP. | Employer identification number 14–1755710 |
| COLUMBIA ECONOMIC DEVELOPMENT CORPORATION HAS AN AUDIT COM | MITTEE THAT |
| ASSISTS THE BOARD IN FULFULLING ITS OVERSIGHT RESPONSIBILI | TIES WITH |
| RESPECT TO THE FINANCIAL REPORTING PROCESS, THE AUDIT PROC | CESS, AND THE |
| PROCESS FOR MONITORING COMPLIANCE WITH THE LAWS AND REGULA | ATIONS. |
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SCHEDULE R (Form 990)

Name of the organization Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Attach to Form 990.

Open to Public Inspection 2023

OMB No. 1545-0047

Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number 14-1755710

Direct controlling Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt End-of-year assets <u>e</u> Total income ਉ Legal domicile (state or Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. foreign country) COLUMBIA ECONOMIC DEVELOPMENT CORP. Primary activity <u>@</u> Name, address, and EIN (if applicable) of disregarded entity Part II Part

| organizations during the lax year. | | | | | | |
|---|------------------|--------------------------|-------------|--------------------|--------------------|----------------------------|
| (a) | (q) | (0) | (a) | (e) | (1) | (g) Section 512(h)(13) |
| Name, address, and EIN | Primary activity | Legal domicile (state or | Exempt Code | Public charity | Direct controlling | controlled |
| of related organization | | foreign country) | section | status (if section | entity | entity? |
| , | |) | | 501(c)(3)) | | Yes No |
| COLUMBIA COUNTY IDA | | | | | | |
| 4303 ROUTE 9 | | | | | | |
| HUDSON, NY 12534 | DEVELOPMENT | NEW YORK | N/A | | | × |
| COLUMBIA COUNTY | | - | | | | • |
| 401 STATE STREET | | | | | | |
| HUDSON, NY 12534 | GOVERNMENT | NEW YORK | N/A | | | × |
| COLUMBIA COUNTY CRC | | | | | | |
| 4303 ROUTE 9 | | | | | | |
| HUDSON, NY 12534 | FINANCING | NEW YORK | N/A | | | × |
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| For Paperwork Reduction Act Notice, see the Instructions for Form 990 | is for Form 990. | | | | Schedule R | Schedule R (Form 990) 2023 |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

332161 09-28-23 LHA

Page 2 14-1755710

> COLUMBIA ECONOMIC DEVELOPMENT CORP. Schedule R (Form 990) 2023

General or Percentage managing ownership 区 Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year. Code V-UBI General or Panount in box managing c 20 of Schedule K-1 (Form 1065) Yes No 9 Ξ Disproportionate Yes No allocations? Ξ Share of end-of-year assets <u>(6</u> Share of total income Ξ Predominant income (related, unrelated, excluded from tax under sections 512-514) <u>(e)</u> (d)
Direct controlling
entity (c)
Legal
domicile
(state or
foreign Primary activity 9 Name, address, and EIN of related organization (a) Part III

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

| (a) (b) | (q) | (0) | (p) | (e) | (£) | (b) | (F) | (E) |
|---|--|--|------------------------------|---|-----------------------|-----------------------------------|----------------------------|---|
| | | | | • | |) | | Section |
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign | Direct controlling entity | Type of entity (C corp, S corp, or trust) | Share of total income | Share of end-of-year assets | Percentage ownership | 512(t confr enti |
| | the state of the s | country) | | | | | | Yes No |
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| 332162 09-28-23 | | | | | | Sch | Schedule R (Form 990) 2023 | n 990) 2023 |

Page 3

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Metal Campleto line 1 if any entity is listed in Date II II at IV of this school-lo | | and the state of t | | _ | Yes |
|---|--|--|---|----------------------------|----------------|
| Note: Complete line 1 ii any entity is iisted iii Farts II, III, Of IV of uns somedure. | | | | | - |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts Irlv ? | s with one or more re | iated organizations listed ir | n Parts II-IV? | | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | λ | | | | ∢ - |
| b Gift. grant. or capital contribution to related organization(s) | | | | 16 | × |
| Giff grant or capital contribution from related organization(s) | | | | <u>ပ</u> | <u></u> ⋈ |
| | | | | 7 | × |
| d Loans or loan guarantees to or for related organization(s) | | | | 2 | 1 |
| e Loans or loan guarantees by related organization(s) | | | | 1e | + |
| | | | | | |
| f Dividends from related organization(s) | | | | # | M |
| g Sale of assets to related organization(s) | | | | 19 | × |
| Purchase of assets from related organization(s) | | | | = | |
| | | | | 7 | × |
| I Exchange of assets with related organization(s) | | | | = : | \$ Þ |
| j Lease of facilities, equipment, or other assets to related organization(s) | | | | ;= | |
| | | | | ÷ | × |
| K Lease of facilities, equipment, or other assets from related organization(s) | | | | 4 : | |
| I Performance of services or membership or fundraising solicitations for related organization(s) | nization(s) | | | = | 4 |
| m Performance of services or membership or fundraising solicitations by related organization(s) | nization(s) | | | Ē | + |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | (s)uoi | | | ţ | × |
| o Sharing of paid employees with related organization(s) | | | | 10 | × |
| | | | | | |
| b Reimbursement baid to related organization(s) for expenses | | | | 1p | M |
| | | | | | X |
| | | ************************************** | | | |
| r Other transfer of cash or property to related organization(s) | | | | ÷ | × |
| | | | | 1s | X |
| ļ | ho must complete th | s line, including covered re | elationships and transaction thresholds. | | |
| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved | ıvolved | |
| (1) COLUMBIA COUNTY | ລ | 710,150. | FMV | | İ |
| (2) COLUMBIA COUNTY IDA | Ø | 12,500. | FMV | | |
| (3) COLUMBIA COUNTY CRC | В | 5,000. FMV | FMV | | |
| (4) | | | | | |
| (5) | | | | | |
| (A) | | | | | |
| 332163 09-28-23 | - Complete C | | Schedul | Schedule R (Form 990) 2023 | 990) 2 |
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Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (i) (k) General or Percentage managing partner? Yes No | | | Schedule R (Form 990) 2023 |
|--|---|--|----------------------------|
| General or managing partner? | | | - Lange |
| Gen T par Yes | | | le R (|
| (h) (i) (ii) Disproportional amount in box 20 m allocations: of Schedule K-1 Pres No (Form 1065) | | | Schedu |
| (h) Disproportionate allocations? Yes No | | | |
| Dis Dis Ye | | | |
| (g) Share of end-of-year assets | | | |
| (f) Share of total income | | | |
| 65 | | | |
| (e) Are all partners sec. 501 (c) | | | |
| Predominant income (related, unrelated, excluded from tax under sections 512-514) | | | |
|) It inconrelate In tax In 12-51- | | | |
| (d) minant sted, un ad from sions 51 | · | | |
| Predo (rela sxclude sect | | | |
| ign e | | | |
| (c) Legal domicile (state or foreign country) | | | |
| egal state c | | | |
| 1 (5) | | | |
| j. | | | |
| (b) Primary activity | | | |
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| (a) address of enti | | | |
| (a) Name, address, and EIN of entity | | | |
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| Schedule F | R (Form 990) 2023 | COLUMBIA | ECONOMIC | DEVELOPMENT | CORP. | 14-1755710 | Page 5 |
|------------|--|-----------------------|---|--|--------------|--|--------|
| Part VII | R (Form 990) 2023 Supplemental Inf | ormation | | | | | |
| | Provide additional info | rmation for responses | to questions on S | Schedule R. See instructi | ons. | | |
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| ard as of July 23 | | | | | Sub-Sector | | | Restaurant | Massage | Small Engine | Repair | lce | lce | |
|---|----------------|----------------|----------------|--|-------------------|-------------|-------|----------------|----------------|--------------|---------------|----------------|---------------|--------------|
| Portfolio Dashboard as of July 23 | | | | | Sector | | | Food Services | Service | | Service | Manufacturing | Manufacturing | |
| | | | | | Date of Last | Payment | | | 6/13/2024 | | 5/16/2024 | 6/26/2024 | 6/26/2024 | |
| Sum of Delinquency Total | \$1,625.35 | \$595.48 | \$2,220.83 | meant confidence for the confidence of the confi | Sum of | Delinquency | Total | \$639.15 | \$100.00 | | \$112.34 | \$886.20 | \$483.14 | \$2,220.83 |
| 30-59 Days | \$493.10 | \$241.57 | \$734.67 | | 30-59 Days | | | | \$50.00 | | | \$443.10 | \$241.57 | \$734.67 |
| <30 Days | \$1,132.25 | \$353.91 | \$1,486.16 | | <30 Days | | | \$639.15 | \$50.00 | | \$112.34 | \$443.10 | \$241.57 | \$1,486.16 |
| Sum of Principal Balance | \$1,298,966.56 | \$1,229,248.36 | \$2,528,214.92 | A | Principal Balance | | | \$33,060.36 | \$11,567.82 | | \$3,603.02 | \$32,111.73 | \$12,858.94 | \$93,201.87 |
| Sum of Amount Approved | \$1,840,106.51 | \$1,731,800.00 | \$3,571,906.51 | | Amount | Approved | | \$33,060.36 | \$12,468.00 | | \$5,000.00 | \$35,000.00 | \$15,000.00 | \$100,528.36 |
| # of Active Loans Sum of Amount Sum of Principal Approved Balance | 59 | . 83 | 142 | | Borrower | | | Loan Client A | Loan Client B | | Loan Client C | Loan Client D | Loan Client D | Fotal |
| Loan Fund | CEDC Loan Fund | SBA Loan Fund | Grand Total | | Loan Fund | | | CEDC Loan Fund | CEDC Loan Fund | | SBA Loan Fund | CEDC Loan Fund | SBA Loan Fund | Grant Total |



CEDC Loan Request July 10, 2024

APPLICANT:

De l'Or LLC

LOCATION:

Hudson

DESCRIPTION:

Body Piercing & Jewelry Manufacturing

REQUEST:

\$50,000

\$20,000 CEDC Loan \$30,000 SBA Microloan

GRANT:

N/A

TERM:

CEDC Loan: 72 Month note and amortization \$348.23/month SBA Microloan: 72 Month note and amortization \$522.34/month

Total Monthly payment of \$870.57

RATE:

7.75%

PURPOSE:

Debt consolidation; Working capital

COLLATERAL:

Lien on business assets; Personal guaranty of the principals



Choose Columbia

Columbia Economic Development Corporation

COLUMBIA ECONOMIC DEVELOPMENT CORPORATION Meeting Minutes DRAFT Tuesday, June 25, 2024 One Hudson City Centre, Suite 301 Hudson, NY 12534

A regularly scheduled meeting of the Columbia Economic Development Corporation (CEDC) Board of Directors was held in person at their office located at One Hudson City Centre, Suite 301, Hudson, NY 12534 on June 25, 2024. The meeting was called to order at 8:33 a.m. by James Calvin, Chair.

| Attendee Name | Title | Status | Arrived/ Departed |
|---------------------|--|-------------------|----------------------|
| James Calvin | Chair | Present in person | |
| Richard Cummings | Board Member | Present in person | |
| Carlee Drummer | Board Member – Ex-Officio | Present in person | |
| Tarah Gay | Treasurer | Present in person | |
| Justin Goldman | Board Member | Present in person | |
| Derek Grout | Board Member | Present in person | |
| Michael Johnston | Board Member | Absent | |
| Kenneth Leggett | Board Member | Present in person | |
| Rachel Levine | Board Member | Present in person | |
| Christian Lopez | Board Member | Absent | |
| Bryan Mahoney | Board Member | Absent | |
| Michael Molinski | Secretary | Present in person | |
| Christopher Nardone | Board Member – Ex-Officio | Present in person | |
| Richard Nesbitt | Board Member | Present in person | |
| Carmine Pierro | Board Member – Ex Officio | Present in person | |
| Rachel Puckett | Board Member | Present in person | |
| Sean Sawyer | Board Member | Present in person | |
| Richard Scalera | Board Member – Ex Officio | Absent | |
| Andy Howard | CEDC Attorney | Present in person | |
| F. Michael Tucker | President/CEO | Present in person | |
| Chris Brown | Housing Coordinator | Present in person | |
| Martha Lane | Vice President Business Development | Present in person | - |
| Stephen Vandenburgh | Business Development Specialist | Present in person | |
| Cathy Lyden | Bookkeeper | Present in person | |
| Riley Werner | Administrative Assistant | Present in person | |
| Lisa Drahushuk | Administrative Supervisor | Present in person | |
| Kellyanne Radzik | CGCC Director Of Career Services & Experiential Learning | Present in person | |
| Andrew LeDoux | CGCC Dean of Students | Present in person | |

Call to Order:

Mr. Calvin called the meeting to order at 8:30am. He stated he would like to amend the agenda in order to hear a presentation from CGCC regarding the Advantage Scholarship Program. He stated a request to change the Full Board meeting in October had been received from Mr. Tucker. Mr. Tucker stated he has an annual NYS Bankers Association Conference scheduled for the same day. He requested the Board meeting be changed to

Tuesday, October 22nd. Mr. Calvin asked the attending members if they agreed with the change. Mr. Cummings made a motion, seconded by Ms. Levine to move the October CEDC full board to Tuesday, October 22nd at 8:30am. Carried.

Committees Report:

Executive Committee:

Mr. Calvin stated the Committee had reviewed the Charter and had approved it with one minor change, allowing the Chair of the Executive Committee to appoint up to three independent members as opposed to the Executive Committee appointing members. He asked that the Board approve the charter as proposed. Mr. Molinski made a motion, seconded by Mr. Grout to approve the change as recommended by the Executive Committee. Carried.

Loan Committee:

Portfolio Dashboard:

Mr. Leggett asked Ms. Lane to review the Portfolio Dashboard for the Board. Ms. Lane stated no payment had been received from Loan Client A since May 15th. She was hopeful one would be received by the end of the month. She stated Loan Client B had brought in a payment but remained three month in arrears. *Ms. Gay made a motion, seconded by Mr. Leggett to approve the Portfolio report as presented. Carried.*

Ms. Lane stated there had been no Loan Committee meeting this month. Mr. Tucker stated a notice had been received from the SBA, noting CEDC had again awarded the largest number of Microloans in NYS.

Governance & Nominating Committee:

Ms. Levine noted the office of Vice-Chair had been made vacant due to the sudden death of Mr. Rector. She stated the Governance and Nominating Committee had nominated and proposed Ms. Gay to fill the opening. She stated the Committee had also voted to appoint Bryan Mahoney to fill the Treasurer's position, replacing Ms. Gay. Mr. Calvin noted that Mr. Mahoney had agreed to serve if elected. Mr. Molinski made a motion seconded by Mr. Leggett to approve Tarah Gay as Vice-Chair and Bryan Mahoney as Treasurer. Carried.

President/CEO Report:

Mr. Tucker stated CEDC has a \$15,000 line item in the budget for support of the Career Connects Education Initiative program. He stated Ms. Radzik and Mr. Ledoux would be giving an overview of the current iteration of the program.

Mr. Tucker noted he had been working with several people on developing their Consolidated Funding Applications for submission as well as working with Ms. Lane and Mr. Vandenburgh on the MicroEnterprise Grant program. He stated contracts had been signed with 13 different business owners participating in the program. He noted once 80% of the funding has been distributed, CEDC can apply for an additional grant.

Mr. Tucker stated approval had been received from the County to apply for a \$50,000 Housing Study grant to be completed by Mr. Brown. He stated Mr. Brown had also been working with RUPCO on the implementation of the Auxiliary Dwelling Grant. He noted the first meeting of the Columbia County Land Bank had been held, with Mr. Brown submitting a budget to NYS for the first year. He stated a contract was being negotiated between Columbia County and CEDC for the administrative work.

Mr. Tucker informed the Board a 38 acre parcel near the corner of Rte 9H and Rte 66 had been purchased by someone who was investigating an expansion of the Commerce Park. He stated there was funding available at the state to fund infrastructure improvements. He noted the owner would be would be the developer. It was anticipated the parcels would be sized at 3-5 acres. He reminded the Board there were no further sites available at the current Commerce Park.

Mr. Tucker stated the Loan Fund had over \$3 million in outstanding loans with a low delinquency rate. He stated he continued to work with the Board of Supervisors on the Office of Community Renewal Grants. He



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stated Klocke Estates is moving forward on a grand opening of the restaurant and distillery, with a ribbon cutting planned for July. He stated the HIDA had met to approve the final financing on the Pocketbook Factory project on Washington Street. He stated the first of the Galvan Housing projects was under construction.

Mr. Tucker stated inquiries continued, including a potential Farm Housing project. He noted that Amedore had a planned housing development located nearby the Route 9H/Route 66 intersection. Mr. Tucker informed the board the heads of the local county foundations had met to discuss the possibility of all or several of them working together on a project(s). He stated the topics they expressed interest in supporting were: job creation, education, child care, transportation and housing.

Mr. Tucker reviewed the financials with the Board noting Kleinskill Farms had completed their project and informed the Board CEDC had \$600,000 in new loans. He noted grant income was up due to the \$10,000 Trillium grant (Land Trust) administered by CEDC, as well as the Columbia Forward grants. He noted the interest income was up from the past year.

Mr. Tucker noted expenses were up due in part to the Annual Meeting increased costs. Grant expense is up \$17,000 due to the Columbia Forward program as well as the \$5,000 granted to the Capital Resource Corporation for operating expenses. *Mr. Leggett made a motion, seconded by Mr. Grout to approve the report as presented. Carried.*

Mr. Calvin asked Dr. Drummer to introduce the guest speakers. Dr. Drummer introduced Drew Ledoux, Dean of Students and Kelly Ann Radzik, Director of Career Success and Experiential Learning. Mr. Ledoux stated they were reviewing how to leverage additional support from CEDC which would be directed toward those with learning differences as CGCC expands their population to include those with disabilities. Ms. Radzik expressed her gratitude for CEDC's support. She noted CEDC had previously supported high school students transitioning into CGCC, this program would be targeted to incoming freshmen with previous IEP's (Individualized Education Program) or extra support as high school students. She presented the program titled Advantage Scholars Program, which allows the qualified students to earn online credentials working in small groups. The students would be meeting local employers and participating in career — building activities both on and off campus. She stated students who complete projects would receive gift cards for professional clothing and gear. The program would allow the students to explore multiple career paths and career critical internship opportunities.

Ms. Radzik stated the percentage of people with disabilities who are in the workforce is low compared to the percentage of those in the workforce with no disabilities. Career readiness for those with disabilities is much lower for student with disabilities, than it is for students with none. She noted this type of program has been identified as one of the best ways to address the inequality. She presented a draft outline that could be used. She outlined the program costs with a goal of 8 students in the program for the initial year. Mr. Sawyer voiced his support for the program. Dr. Drummer noted there is a number of students who do not declare their disability upon admission. Mr. Tucker stated there was currently a \$15,000 budget line for a program at the college. Mr. Calvin asked for a motion to approve the expenditure for the program as presented. Mr. Goldman made a motion, seconded by Mr. Molinski to approve the \$15,000 to Columbia-Greene Community College as outlined. Carried, with Mr. Grout voting in opposition.

Mr. Calvin asked for a motion to enter into Executive Session under NYS Open Meetings Law §105. Conduct of executive sessions. 1. Upon a majority vote of its total membership, taken in an open meeting pursuant to a

motion identifying the general area or areas of the subject or subjects to be considered, a public body may conduct an executive session for the below enumerated purposes only, provided, however, that no action by formal vote shall be taken to appropriate public moneys: h. to discuss the proposed lease of real property. Executive Session was entered into at 9:31am on a motion made by Mr. Leggett and seconded by Mr. Grout. Mr. Cummings excused himself from the meeting at 9:31 am, due to a conflict of interest. Executive Session was exited at 9:36am on a motion made by Ms. Gay and seconded by Mr. Leggett.

Mr. Calvin called for a motion to extend CEDC's current lease for an additional 5 years. Mr. Leggett made a motion, seconded by Mr. Molinski to approve the contract as presented. All present voted in favor, with the exception of Mr. Cummings who abstained from the vote. Carried.

Minutes, May 28, 2024:

Ms. Levine made a motion, seconded by Mr. Goldman to approve the minutes from May 28, 2024 as presented. Carried.

Mr. Tucker stated he had requested three quotes for replacing the CEDC server to a cloud based application. He stated the quotes were all in the range of \$20,000. He asked for authorization of up to \$20,000. He stated the monthly fee was in the range of \$1,500. Ms. Levine asked to see the proposals prior to a vote. The topic was tabled until July.

Mr. Molinski asked if the organization was steering people toward new space or to current vacant space. Mr. Tucker stated it was left up to the purchaser. He noted NYS had money available for shovel ready sites. With no other business to be conducted, and no public comment, Ms. Levine made a motion, seconded by Mr. Leggett to adjourn the meeting. Carried. The meeting adjourned at 9:44am.

Respectfully submitted by Lisa Drahushuk