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Columbia Economic Development Corporation

COLUMBIA ECONOMIC DEVELOPMENT CORPORATION NOTICE OF PUBLIC MEETING

Please take notice that there will be a regular meeting of the Columbia Economic Development Corporation's Loan Committee to be held in person on July 21, 2025 at 8:30am, at One Hudson City Centre, Suite 301, Hudson, NY 12534 in accordance with Public Officers Law Section 103-a. This meeting is open to the public, who will have the opportunity to attend the meeting in person at the One Hudson City Centre address or via Zoom and provide live comments. Comments can also be provided via email before and during the meeting to mtucker@columbiaedc.com. Meeting packets are posted and available on CEDC's website: https://columbiaedc.com. The public will have an opportunity to attend the meeting live and provide comments via Zoom or in person. Please check the website on www.columbiaedc.com for updated information.

Join Zoom Meeting:

https://us06web.zoom.us/j/89214697236?pwd=k1sN9Tp0Cyi51Pt69rfJULNae0KCPd.1 Meeting ID: 892 1469 7236, Passcode: 758025, Dial by your location: 646 558 8656

Find your local number: https://us06web.zoom.us/u/kez6LeWliW

July 14, 2025

Rachel Levine, Secretary Columbia Economic Development Corporation

CEDC Loan Committee

Chairman: Kenneth Leggett

Members:James CalvinGary GrazianoRachel PuckettJustin GoldmanRachel Levine

Minutes June 16, 2025*
 Portfolio Dashboard*

- 3. Big Towel Spa Loan Request*
- 4. Boxman Logistics Loan Request*
- 5. Tommy B's Pizza Loan Request*
- 6. Public Comment

Attachments:

Minutes, June 16, 2025	Boxman Logistics Loan Request
Portfolio Dashboard	Tommy B's Pizza Loan Request
Big Towel Spa Loan Request	-

* Requires Approval



Meeting Minutes COLUMBIA ECONOMIC DEVELOPMENT CORPORATION LOAN COMMITTEE Draft June 16, 2025

One Hudson City Centre, Suite 301 Hudson, New York

A regularly scheduled meeting of Columbia Economic Development Corporation's (CEDC) Loan Committee meeting was in person in accordance with the Public Officer's Law Section 103-a, on June 16, 2025.

Attendee Name	Title	Status	Arrived/Departed
James Calvin	Committee Member	Absent	
Justin Goldman	Committee Member	Present in person	
Gary Graziano	Committee Member	Present in person	
Kenneth Leggett	Committee Chair	Absent	
Rachel Levine	Committee Member	Present in person	
Rachel Puckett	Committee Member	Present in person	
F. Michael Tucker	President/CEO	Present in person	
Andy Howard	CEDC Attorney	Present in person	
Martha Lane	Vice-President of Business Development	Present in person	
Chris Brown	Housing Coordinator	Present in person	
Stephen Vandenburgh	Business Development Specialist	Present in person	
Cathy Lyden	Bookkeeper	Present in person	
Riley Werner	Administrative Assistant	Present in person	
Lisa Drahushuk	Administrative Supervisor	Present in person	

Ms. Levine Acting Chair, called the meeting to order at 8:38am.

Minutes, May 19, 2025:

Ms. Levine asked if there were any changes to the minutes of May 19, 2025, with none presented, she called for a motion to approve the minutes. *Mr. Goldman made a motion, seconded by Mr. Graziano to approve the minutes of May 19, 2025. Carried.*

Portfolio Dashboard:

Ms. Lane stated Loan Client A has agreed to bring the account current over the next 4 months. Terms were emailed and sent by certified mail. She stated Loan Client B was behind 30 days and has been in touch about assistance in setting up the online portal. Loan Client C has made 2 payments in the month of May, but isn't current due to the timing of the payments. Loan Client D remains in arrears but are in frequent contact. Loan Client E has been contacted and payment is expected in the near future. *Mr. Goldman made a motion, seconded by Mr. Graziano to approve the Portfolio Dashboard as presented. Carried.*

Loan Committee Charter:

Ms. Levine asked if there have been any changes since the last review. Mr. Tucker stated it remained unchanged from the previous year. Mr. Goldman made a motion to approve the Charter as presented, seconded by Ms. Puckett. Carried.



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Carter Plumbing and Mechanical LLC. Loan Request: Mr. Vandenburgh stated the request was for a \$15,000 SBA loan to be used for equipment and working capital. He stated the terms would be 4 years at a 7.75% interest rate. He noted funds would be used for equipment purchases and working capital. Collateral would consist of a lien on business assets, with the personal guarantee of the principal. Mr. Goldman made a motion, seconded by Ms. Puckett to approve the loan as presented. Carried.

Katsuri Rising LLC Loan Request:

Ms. Lane stated the request has been postponed until July.

Pudding Mates LLC:

Mr. Vandenburgh stated the request was for a \$20,000 SBA Microloan and a \$30,000 CEDC loan. He stated the SBA loan would have a term of 6 years and the CEDC Loan would have a term of 7 years. Both would have a rate of 7.75%. The purpose of the loan was for working capital and purchase of supplies. Collateral would consist of a lien on business assets and the personal guarantee of the principals. *Ms. Puckett made a motion, seconded by Mr. Goldman, to recommend the loans as presented to the CEDC Full Board.* Carried

Show Room Hudson, LLC.

Mr. Vandenburgh presented the loans to the Committee. He stated the request was for a \$35,000 SBA Loan for 72 months and a \$65,000 CEDC loan for 84 months, both at a 7.75% interest rate. The purpose is for working capital, with collateral of a lien on business assets and the personal guarantee of the principals. Ms. Lane stated they had secured an additional private loan and had increased the amount of the request to CEDC to \$100,000. Mr. Tucker gave background on the project as it related to the hotel. He noted the hotel planned on opening between Labor Day and Columbus Day. The Committee brought up several questions about the project. Ms. Lane stated the loan could be made contingent upon obtaining a guarantor, noting the idea had been suggested to the principals.

Ms. Levine asked for a motion to table the loan until the business is able to obtain an additional guarantor. Ms. Lane stated the loan would be brought to the Full Board for review at their next meeting. Ms. Puckett made a motion, seconded by Mr. Graziano to refer the loan to the Full Board for consideration with the condition that a guarantor is obtained for the loan. Carried.

Friends of the Public Square Loan:

Keith Kanaga, representing the Friends of the Public Square gave a presentation of the project. He stated the request was for a \$100,000 revolving loan allowing the project to bridge the gap between the paying for renovations and receiving reimbursement from NYS, noting the NYS grant funding was done on a reimbursement basis. He gave the history of the project, and explained the relationship between the City of Hudson and Friends of the Public Square.

Mr. Tucker stated the structure would not be a revolving loan, and the \$100,000 would need to be repaid to CEDC prior to another loan being disbursed. He suggested that the reimbursement sent from the Dormitory Authority be restricted to payment to CEDC. Ms. Lane stated CEDC was unable to do a line of credit. Mr. Goldman suggested it be structured as a bridge loan. Mr. Tucker stated it should be structured as a four quarter phased project.

Ms. Levine asked for a motion to recommend the loan to the Full Board for approval. Mr. Goldman made a motion, seconded by Mr. Graziano to approve the loan in the amount of \$100,000 with interest only payments for 12 months, to



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be paid in full upon reimbursement by the NYS Dormitory Authority. If the loan is not paid in full at the end of a 12 month period, the loan will be amortized over 72 months at 5% interest. Carried.

With no further business and no public present in person or on Zoom, Mr. Goldman made a motion, seconded by Mr. Graziano to adjourn the meeting. Carried. The meeting adjourned at 9:23am.

Respectfully submitted by Lisa Drahushuk

Portfolio Dashboard as of July 14, 2025	# of Active Loans Approved Balance Loans Approved Time Sum of Principal Loans Approved Balance Loans Approved Balance Loans Approved Balance Loans Loa	66 \$1,949,325.61 \$1,249,301.56 4 \$1,674.90 \$1,130.36 \$1,110.36 \$1,110.36 \$1,110.36 \$1,110.36 \$4,912.65 \$12,159.35	\$1,239,166.18 4 \$1,661.34 \$952.22	160 \$3,846,125.61 \$2,488,467.74 8 \$3,336.24 \$2,082.58 \$1,110.36 \$1,110.36 \$1,110.36 \$1,110.36 \$4,912.65 \$14,772.91	Amount Principal Date of Last 30-59 60-89 90-119 120-149 150-179 180+ Days Days Days Days Days Days Days Days	Client A \$33,060.36 \$31,631.69 1/10/2025 \$639.15 \$639.15 \$639.15 \$639.15 \$639.15 \$639.15 \$639.15 \$639.15 \$639.15	Client B \$10,000.00 \$8,155.51 6/27/2025 \$121.44 \$121.44	Client B \$40,000.00 \$33,489.38 6/27/2025 \$696.46 \$586.14 \$1,282.60	Client C \$34,765.25 \$34,377.60 11/4/2024 \$471.21 \$471.21 \$471.21 \$471.21 \$471.21 \$471.21 \$471.21 \$471.21 \$5,183.31	Client D \$23,000.00 \$7,967.79 6/23/2025 \$357.23 6/23/2025 \$357.23	Client E \$20,000.00 \$16,293.76 4/28/2025 \$366.08 \$366.08	Client F \$35,000,00 \$27,873.88 5/30/2025 \$443.10 \$20.00 \$263.10	Client F \$15,000.00 \$10,299.54 6/25/2025 \$241.57 \$ \$241.57	10 050 km 00 055 km 0055 km 00 055 k
	# of Active Loans	99	94	160	Borrower	Client A	Client B	Client B	Client C	Client D	Client E	Client F	Client F	- - -
	Loan Fund	CEDC Loan Fund	SBA Loan Fund	Grand Total	Loan Fund	CEDC Loan Fund	CEDC Loan Fund	SBA Loan Fund	CEDC Loan Fund	SBA Loan Fund	SBA Loan Fund	CEDC Loan Fund	SBA Loan Fund	



CEDC Loan Request

July 14, 2025

APPLICANT:

Big Towel Spa LLC

LOCATION:

Hudson

DESCRIPTION:

Public Sauna

REQUEST:

\$50,000

\$20,000 CEDC Loan \$30,000 SBA Microloan

TERM:

CEDC Loan: 72-month note & amortization; \$348.23 monthly

SBA Microloan: 72-month note & amortization; \$522.34 monthly

Total Monthly Payment: \$870.57

RATE:

7.75%

PURPOSE:

Purchase of equipment, supplies and working capital

COLLATERAL:

Lien on business assets; personal guarantee of the Principal



CEDC Loan Request July 14, 2025

APPLICANT:

Boxmen Logistics LLC

LOCATION:

Claverack

DESCRIPTION:

Trucking

REQUEST:

\$22,500 SBA Microloan

TERM:

60-month note & amortization

Total Monthly Payment: \$453.53

RATE:

7.75%

PURPOSE:

Vehicle purchase and working capital

COLLATERAL:

Lien on business assets; title to commercial vehicle

Personal guarantee of the principal



CEDC Loan Request

July 14, 2025

APPLICANT:

Tommy B's Pizza, Inc.

LOCATION:

Hudson

DESCRIPTION:

Restaurant

REQUEST:

\$50,000

\$30,000 SBA Microloan \$20,000 CEDC Loan

TERM:

72-month note & amortization

SBA Microloan \$522.34 monthly CEDC Loan \$348.23 monthly Total monthly payment of \$870.57

RATE:

7.75%

PURPOSE:

Equipment, inventory purchases and working capital

COLLATERAL:

Lien on business assets; personal guarantee of the Principals